

# RECYCLING



This watch is a piece of junk. Its metal workings are made entirely from recycled cans. In fact, the everyday "tin" can is made of 100% recyclable high grade steel. And if we all recycle, cans will provide the best means to build our bridges, skyscrapers, automobiles—even precision watches. For the location of a recycling center near you, call the Steel Can Recycling Institute, 1-800-YES-1-CAN. We think you'll agree,

the time to recycle is now.

© 1991 Del Monte Foods



# We've been making recycled paper since Theda Bara barged across the silent screen



We opened our first de-inking facility in 1915. Two years before D.W. Griffith began filming his silent epic "Cleopatra". ◆ Back then we weren't recycling because it was glamorous, or even fashionable. We simply recognized that wastepaper was a very practical, convenient source of fiber. And over the years, we've become very good at making recycled premium uncoated printing paper in virtually any texture or weight. ◆ We can give you almost any color you want, too. Snowy whites. Earthy neutrals. And pastels from whisper soft to bright. ◆ So, when you want fine recycled paper, come to the people whose experience has withstood the Sands of Time. Call your nearest Cross Pointe merchant in the U.S. or Canada.



Saint Paul, Minnesota 55108 • A Pentair Company

# HOW MANY FOSSIL FOOLS DOES IT TAKE TO SHIP A MILLION GALLONS OF WATER?

It should be common knowledge that the sale of beer and other drinks that have water as their main ingredient is a very lucrative business. The same applies to common cleaners and other household products.

With the dawn of an ecological movement in the U.S., it should be understood that plastic bottles filled with mainly water and a little bit of cleaner just aren't enough, even though the contents may be more beneficial like "less toxic, blodegradable, green, etc."

BIO SHIELD is a new star on the bright heaven of ecologically sound products. **BIO** comes from the ancient Greek language and means "**life**". **SHIELD** is the Old-Germanic word describing "**protective armament**". The underlying suggestion in the name **BIO SHIELD** therefore is "**to protect life**".

BIO SHIELD is proud to introduce a number of new products, including a variety of natural, low-toxic, and low-odor cleaner concentrates, liquid "low-scent" soap, dish washing detergent, and

a variety of paint products.

 All products are made from 100% naturally derived ingredients with low odor and low allergy effect as the outstanding features.

 Performance and price are compatible with conventional cleaners on the market.

All liquids are fully blodegradable in a very short time period and do not leave toxic traces in or contaminate water ways. They are also safe for septic systems.

As a revolutionary feature
we offer an unusual packaging
of our products. All liquids are sold
in the highest possible concentration (1:2 up to
1:20.) This saves shipping costs and fuel and is considerably more ecological. It also lowers the waste of packaging materials.

 Small amounts of concentrate are sold in glass botties. Larger amounts (1 & 5 Gallons) are sold in reusable, refillable plastic containers which can be shipped back to us for refilling.

# BIO SHIELD - the first American Plantchemistry company.

Our aim is to develop and manufacture high quality paints, wood preservatives, stains, cleaners, and other specialty products for a healthy American home. There will also be a variety of products for chemically sensitive and allergic people - some of these products will contain non-aromatic synthetic hydrocarbons - a low-allergy approach that has been proven to be very effective in the past.



THE NATURAL CHOICE ECO DESIGN CO. 1365 RUFINA CIRCLE #125 SANTA FE, NM 87501 (505) 438-3448

## NEW PAINT TECHNOLOGY WITH 5000 YEARS OF HISTORY

BIO SHIELD offers a variety of paint products in powder form. Since we won't be shipping water this will reduce costs, provide for large fuel savings, and allow the usage of minimum packaging materials.

The first item to be introduced is a Casein paint. The difficulty with liquid Casein paints in the past has been their short shelf life. Through continued progress in Plantchemistry we are now able to offer a paint in powder form that does not contain any preservatives and that most anybody can easily mix by just adding water.

The history of Casein paint is as old as the history of paint itself - more than 5000 years. Most Egyptian paintings as well as those of Pompeii and other great architectural places in the Mediterranean, the 'old civilized world', were painted with Casein paints and organic earth pigments.

Casein paint has numerous advantages, the major one being that it is extremely low-allergenic. For instance, chemically sensitive people can paint their bedroom in the morning and already sleep in it at night without any reactions.

Casein paint does not rub off the walls and is lightly washable. Painted surfaces can easily be repaired. For this purpose small quantities of powdered paint can be stored virtually forever.

A number of non-toxic, organic earth pigments is offered for mixing with the Casein paint. The pigments are free of toxic metals and an extremely wide selection of beautiful colors may be achieved.

A low-toxic stripper for the removal of old enamel and oil based paints is being introduced, also a new, high quality wall paper glue, and finally a low-toxic, non-allergenic casein glue for wood.

#### WHO WE ARE

BIO SHIELD is a new product line of the Eco Design Company which was founded in 1982. The aim was (and still is) to provide high quality products for a healthy American home. We can now look back to over eight years of experience in the development and distribution of lowtoxic paints, stains, wood preservatives and cleaners.

Our catalog called "THE NATURAL CHOICE" offers over 300 beneficial products for a healthy home.

For a FREE CATALOG call or write today:

NAME
ADDRESS
CITY, STATE, ZIP



Vol. III No. 5

September/October 1991

# FEATURES

# **VISIONARIES: THE FUTURE OF GARBAGE**

BY BILL BREEN

As they write the future of garbage, they're burning hot, bucking lawyers, and making money off trash.



# A PETROCHEMICAL PRIMER

BY AMY MARTIN

Makeup and potato chips can be had oil-free. But there's no such thing as an oil-free life.



# GETTING RID OF BATTERIES

BY RON GASBARRO

They're hard to recycle. And a lot of people don't even want them collected.



## THE GREEN POLICE

BY HANNAH HOLMES

Will consumers be saved from eco-hype by the barking of seals and the sign of the cross? It depends on the LCA.



# THEATRE OF THE McSERVED

BY ART KLEINER

The environment has center stage in the burgerwars drama that's lately been a bedroom farce.



# DEPARTMENTS

4 ... FROM THE EDITOR

7 ... LETTERS

16 ... LIFTING THE LID

25 ... RESTORATION

34 ... DUMP IT!

58 ... INDEX

KEEPERS ... 64

ASK GARBAGE ... 71

READER SERVICE ... 74

CLASSIFIEDS ... 78

IN THE DUMPSTER ... 80

PERSPECTIVE ... 82

Cover: Photography by Horizon/Model by Happy Massee/Photos courtesy of NASA



# The Future of Garbage

GARBAGE is two years old. Garbage is ageless. Garbage isn't the problem.

ARBAGE is, essentially, a service magazine ("the practical journal...") and as such I should use this space to lead you to the goodies in this issue. Think of other service magazines: "Springtime is upon us once again, and, like our readers, we editors are shaking out the rugs and thinking about planting the garden. Be sure to see our "Pretty in Pink" garden feature on page xx..."

I can't leave tradition alone, though; I must deliberate for hours over what I want to say this time. It's tough because often what I want to say on waste or attitudes or the "environmental scene" is a still-evolving commentary; and sometimes what I want to say makes people angry. I've been applauded for honesty and verbally attacked for inconsistency. Certainly, my current perceptions are not the last word.

GARBAGE is two years old with this issue. In that time, I've been steeped in the literature; I've shared talk and a few dinners with the thinkers and doers from universities, Fortune 500 companies, sanitation departments, and grassroots recycling centers. In short, I've been in the thick of it, and some (apparent) truths have appeared. For example....

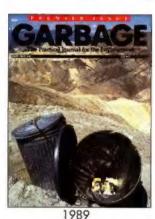
OMING IN NOVEMBER/DECEMBER

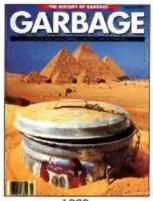
GARBAGE

Garbage in Japan

An Oil Spill — Into the Food Chain

Holidays Without Garbage







1990

177U

199

## GARBAGE IS NOT THE PROBLEM.

Sound simplistic? Only as simplistic as thinking that garbage is the problem, that sorting your HDPE from your aluminum is somehow going to save the Earth. In general, what we throw out - whether it's 1.783 pounds per person per day, or four pounds - isn't going to hurt anybody. We'll find a place to put it that's relatively affordable and relatively safe. If we find a way to reduce, reuse, and recycle everything in our houses - if we compost every diaper in the whole wide world - we'll have done something commonsense and worthy. But even that won't save the world:

Not if poor countries exponentially increase their unsustainable populations. Not if privileged countries base their economies on runaway consumer growth. Not if you and I use our gasguzzling automobiles every day.

Dag-nammit! don't you wish garbage were the problem? It's the only environmental problem we can imagine solving — and that's precisely why garbage got its bad rap.

# GARBAGE IS A SYMBOL.

I see you smirking, dear reader, and in answer to your tease, yes, we still need GARBAGE (the magazine). Our name (if slightly tongue in cheek) is symbolic of a whole lot more, just like the stuff itself.

As you sort your potentially-recyclables, you are coming face to face with the consumer society. These days you know how much paper you discard, what your groceries come packaged in, that plastic has many faces, and that rotting food can be composted. You and I have a better sense of just how much of the world we consume, how many single-use items we partake for convenience, and why it costs money to get rid of things (i.e., because there is, after all, no garbage fairy who turns it into stardust when we leave it at the curb).

What do we do with this information? Time will tell ... but consider it the therapy that comes before life change. A little insight never hurts.

On this second anniversary of GARBAGE, I sit on my porch rereading the very first issue. In many ways, the magazine has come a long way. We've snared some terrific writers, we slog determinedly into controversy, we've got a sharper look. But the first issue had an energy we haven't yet duplicated: an optimism, a belief in individual action, a sense of fun. The first issue held a mirror up to ourselves.

Let me renew my commitment to you: The road ahead will not be an easy one, but we will roll on, veering neither sharply to the right nor to the left, in a spirit of adventure, with optimism and perspective.

Stricia Poore
Editor



VOL.III



NO.5

Editor and Publisher PATRICIA POORE

> Managing Editor BILL BREEN

Contributing Editors
HANNAH HOLMES
Kennebunk, Maine

ROBERT KOURIK Occidental, California

Design Consultant ROBERT J. GEORGE

Assistant Art Director DAN NEISS

Production Editor COLE GAGNE

Researcher STEVEN H. COREY

Technical Consultant
DR. ALBERT DITTMAN
Bouse, Arizona

Business Manager JULIE E. STOCKER

Circulation Director ROSALIE E. BRUNO

> Customer Service JACK KASKEY

Editorial Director SUZANNE LA ROSA

Associate Publisher
WILLIAM J. O'DONNELL

National Sales Manager BECKY BERNIE

Advertising Production Manager ELLEN M. HIGGINS

Advertising Associate
JIM LABELLE

Production Assistant
JOANNE ORLANDO

Sales Assistant
ANNEMARIE WHILTON

# GARBAGE The Practical Journal for the Environment

ISSN 1044 3061
Published bi-monthly for \$21 per year by Old House Journal Corp., 435 Ninth St., Brooklyn, NY 11215. Telephone (718) 788-1700. Subscriptions in Canada are \$29 per year, payable in U.S. funds. Advertising; (800) 356-9313
Newsstand Sales: (508) 283-4721

Second-class postage paid at Brooklyn, New York, and additional mailing offices. POSTMASTER: Send address changes to GARBAGE The Practical Journal for the Environment, P.O. Box 56519, Boulder, CO 80322-6519.

> © 1991 by Old House Journal Corp. All rights reserved.

printed on Cross Pointe Troy Book, 50-70% recycled paper at The Lane Press South Burlington, Vermont

# Eight ways Sonoco is putting environmental smarts to work for you



- 1. Recycling wastepaper for nearly a century.
- Manufacturing products from recycled wastepaper since 1899.
- 3. Internal recycling of paper and plastic production scrap.
- Developing new products from recycled paper and plastics.
- 5. Promoting in-store recycling programs for plastic grocery sacks.
- In-plant recycling programs for paper and aluminum cans.
- 7. Consulting with local communities in establishing curbside recycling programs.
- 8. Corporate programs to advocate recycling, source reduction, waste-to-energy incineration and judicious use of landfills.

For a free brochure on solid waste solutions, write to Corporate Communications—I03, Sonoco Products Company, P.O. Box 160, Hartsville, South Carolina 29550.



# When You Subscribe To MOTHER J

YOUGET THE STORY

GET THE STORY

f it's important to you to get the whole story behind the news, subscribe now to MOTHER JONES magazine. By the time the rest of the media gets around to analyzing startling world events, MOTHER JONES has already cracked open the story, aired alternative viewpoints, and initiated debate. Recently, MOTHER JONES was the first to expose:

 What NASA doesn't tell you about its toxic rockets.
 How the environmental movement laid the groundwork that helped spark the revolt in Eastern Europe. • What fuels the antifeminist furor and hidden agenda of Operation Rescue leader Randall Terry. • Why a designer of safeguards at the Rocky Flats plutonium facility fears for the public's safety.

Inside every issue you'll see that today's pressing political debates are conducted not just on paper, but through music, on film, and on television. You'll meet the creative forces

behind these debates—like di-rector Spike Lee, the Simpsons' animator Matt Groening, and women rappers Salt-N-Pepa.

\*We've earned our reputation for powerful investigative reporting; that's why Washington Journal ism Review's readers voted MOTHER IONES their best source of investigative journalism.

So call 1-800-228-2323 or fill out the coupon below.

# EXTRAORDINARY TIMES DEMAND AN EXTRAORDINARY MAGAZINE

Send me my FREE issue of MOTHER JONES and enter my trial subscription. If I like MOTHER JONES, my price for a full year's subscription (6 big bimonthly issues) is \$16.97— 30% off the regular price.

PAY NOW AND GET MORE: If I enclose payment with my order, I will receive 2 additional issues, that's 8 issues in all, for \$16.97.

O Bill me later. O Payment enclosed. Charge my; O VISA O Master Card

NAME

ADDRESS

CITY/STATE/ZIP

5ACH

GUARANTEE: I understand I may cancel my subscription at any time, for any reason, and receive a full refund of my entire subscription price paid.

ACCT. #

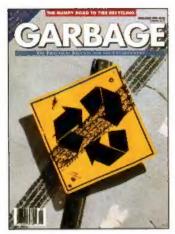
EXP. DATE

SIGNATURE

Allow 4-6 weeks for your first issue. Canada and other foreign residents, add \$10 postage per subscription, prepaid in U.S. funds.

Mail to: MOTHER IONES P.O. Box 50032 • Boulder, CO 80322-0032

# How're We Doin'? ... Population and the "A" Word ... Elwood Update ... Dumpster Goodies ... Easy To Push Around



Tires and People: Billions-with-a-B

In the March/April issue, Patricia Poore asked for readers' comments on the media's role in covering the environment. We've received scores of responses. Here are just a few of your thoughts on the most burning question: why do we need GARBAGE?

### I WANT MY GARBAGE!

Vhy should GARBAGE exist? Is it enough that my wife and I devour it upon arrival and spend a lot of thoughtful hours reading and rereading the articles in each issue? Is it enough that we have learned from the magazine how to make less of an impact? With a balanced use of recycling, source reduction, and composting, our weekly trash production has

fallen from three bags a week to one. We have also been passing tips around.

We look to your magazine for information. Some of this information educates; some, frankly, scares us. Learning the consequences of actions which may seem benign can be very enlightening and motivating. If one is allowed to toss one's trash into a hole and - poof - it painlessly disappears, then there is no incentive to change. You help provide incentives.

Curtis S. Krause Vernon, Conn.

## KEEPING UP WITH THE U.S.

need to read the indepth articles to get a better understanding of major issues. I like to read the articles that entertain and inform. I

want to know the answers to the popular questions.

As a recycling coordinator for a community of 25,000, I am interested in learning what communities across the nation are doing. Here in Washington, we work to keep up with Seattle, but there are hundreds of communities out there involved in the same process, which have devised unique solutions.

I would urge you to continue to do what you are doing, but don't be afraid you will write "above" the reader's level. This is the way we will learn.

> Shan Vipond Recycling Coordinator Puyallup, Wash.

### KEEPING UP WITH THE SEYCHELLES

am the environmental officer for the public utility in the Republic of Seychelles, which is made up of 100 islands and a population of 67,000. I subscribe to GARBAGE to keep abreast of practical solutions to resource recovery. I need information that covers both smallscale endeavors and regional interaction: i.e., what is Mauritius doing; does Mombasa refine sludge oil; what do we do with toxic pesticides which originate in the U.S. (where they are banned) and end up here via Singapore or Sri Lanka?

Perhaps an international bent is not what you envisioned for your maga-



ILLISTRATION BY LLOYD DANGLE

zine. However, unless the "1st World" is interested in the other world, environmental problems will just be moved from one backyard to another.

Elaria G. Smith Republic of Seychelles

# WHERE'S OUR SOAPBOX?

Yes, it's important to present the facts and all sides of an issue, but there comes a point at which it's important to take a stand, too. You'll no doubt offend some people, but what's life without a little controversy, a little arguing? I think it would be equal-

ly important to clearly mark your "stand" as such. Don't leave it up to the reader to wonder whether the article in question is "just the facts" or an actual editorial. Be clear when it's your opinion. Then let the resulting Letters to the Editor fly!

Kim Noble Newfane, Vt.

Stephanie Mills' article on overpopulation generated an exceptionally large volume of mail, even by our readers' standards. Below is a sampling of responses which reflect the range of opposing opinions.

#### ABOUT THAT CHECK...

he May/June issue reached the newsstand just in time for me to rip up my check for a subscription to your mostlyexcellent publication. Stephanie Mills' personal opinions dealing with controlling population growth through abortion represent the ultimate in heresy for a professed environmentalist. How can you advocate a practice that uses only methods that any earth-conscious person strives to eliminate? Why support feticide as an appropriate form of birth control when it only deals with the problem of an unwanted pregnancy after the fact, a pregnancy for which the only excuse is just plain laziness!

You and Ms. Mills are entitled to your own twisted view of practicality, but to put it down as a practical solution to the population problem is totally irresponsible. Abortion as a means of population control is completely unnecessary, can you deny that? Pregnancy is just about the easiest "problem" to prevent today, and isn't that what you're supposed to be about practical solutions and an ounce of prevention instead of a pound of cure?

J. Donnaway Slidell, La.

Continued on p. 10

100% Solar Powered New England Home, photo courtesy Steve Strong

# REAL GOODS



Toll Free, 7am-7pm, Mon.-Sat. 1-800-762-7325

Call or write for a free catalog. 966-G Mazzoni St., Ukiah, CA 95482

Alternative Energy is more than just

# **User Friendly**

Since 1978 we have helped liberate over 15,000 homes from the grip of the utility companies. We can help you declare Energy Independence! We have all you need to get started conserving energy or to power your home entirely by the sun. It's simple, elegant living without compromise. It's not just user friendly it's

# Earth Friendly.

We have the largest selection of energy efficient products in the world:
Super-Efficient Lighting
Solar & Tankless Water Heaters
Water Conservation Devices
Water & Air Purification
Ultra-Efficient Refrigerators
Non-toxic Cleaners
Recycled Paper & Recycling Aids

Recycled Paper & Recycling Aids
Radiation Meters
Solar Ni-cad Chargers
Solar Toys & Gifts



# 1. The term "greywater" generally refers to:

- The water surrounding fuel rods in a nuclear plant.
- b. Wastewater from household sources used to water lawns and gardens.
- c. Tainted spring water.

# 2. When completed, the largest structure in the world will be:

- a. A 42-screen multiplex in the San Fernando Valley.
- b. The Leningrad McDonald's.
- c. The Fresh Kills landfill on Staten Island, New York City.

# 3. "Compact Fluorescents" are:

- a. New pesticides that are highly concentrated and very toxic.
- b. Energy-saving light bulbs that use 75% less electricity than standard tungsten bulbs.
- c. A new all-midget rock band.

# 4. GARBAGE magazine is:

- a. Your best source for practical environmental information.
- b. Even cheaper if you subscribe for 2 or 3 years.
- c. Printed on recycled paper.
- d. A great gift for that special someone.
- e. Read by top Hollywood celebrities.
- f. All of the above.

Answers:

1-b; 2-c; 3-b; 4-f



One Year Two Year	rs \$37 (save	e \$5).
Three Ye	ars \$49 (sa	ve \$14).
lame (please print)		
ddress		
Tity/State/Zip		
lease allow 4-6 weeks fi	or delivery of first issue	

Yes.	Please	start	or re	enew	my	subsci	ription
							below:

- □ One Year \$21.
- ☐ Two Years \$37 (save \$5).
- ☐ Three Years \$49 (save \$14).

Name (please print)		
Addense		

City/State/Zip Please allow 4-6 weeks for delivery of first issue GARBAGE is published 6 times per year

New New

☐ New Renewal Payment enclosed Bill me

Canadian orders add \$8 per year. U.S. funds only

4EASO

Renewal

Payment enclosed

Bill me

Canadian orders add 58 per year. U.S. funds only

2EAS2

Please send the following gift subscriptions:	First gift \$21 Additional gifts only \$16!
	Start or extend my
iddress	own sub- scription
City/State/Zip	

Payment enclosed

Bill me

Canadian orders add \$8 per year, U.S. funds only

FROM (please print)

ADDRESS

CITY/STATE/ZIP

Second Gift to

City/State/Zip

4EBS9



FIRST CLASS PERMIT NO. 1188, BOULDER, CO

POSTAGE WILL BE PAID BY ADDRESSEE

# GARBAGE

P.O. Box 51647 Boulder, CO 80321-1647 NO POSTAGE NECESSARY IF MAILED IN THE UNITED STATES







# **BUSINESS REPLY MAIL**

FIRST CLASS PERMIT NO. 1188, BOULDER, CO

POSTAGE WILL BE PAID BY ADDRESSEE



P.O. Box 51647 Boulder, CO 80321-1647 NO POSTAGE NECESSARY IF MAILED IN THE UNITED STATES



Holdbootholdeathalbladathallah



# **BUSINESS REPLY MAIL**

FIRST CLASS PERMIT NO. 1188, BOULDER, CO

POSTAGE WILL BE PAID BY ADDRESSEE



P.O. Box 51647 Boulder, CO 80321-1647 NO POSTAGE NECESSARY IF MAILED IN THE UNITED STATES



WE'RE JUST A

PHONE

CALL

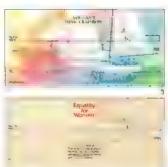
AWAY.

# Announcing the end of the silent check.













"It's working! Thousands of you are now using Greenpeace checks. Use these checks, and help us spread our message." Peter Bahouth,

Executive Director, Greenpeace

"Here's another way to give animals a voice... Message!Checks. You'll increase awareness of our critical work and help us fund our programs."

A ex Pacheco PETA Chairperson

"Order today and send the message that you will not settle for less than full equality and the right to choose."

Molly Yard President, NOW

#### A special offer.

Now you can speak out with every check you write. For clean oceans Protection of natural habitats Freedom of choice For an end to animal testing. You can show those with whom you do business that you are working for a better world. By using Message! Checks.®

The startling facts.

If you're like the average consumer, you wrote about 300 checks last year. And every last one of them was silent. Now, your check can make a bold statement in support of Greenpeace, Audubon, NOW or PETA. Your Message!Checks will start discussions. Tell others where you stand, And help educate the public about the important work of these organizations.

Do they work?

Absolutely, Hundreds of thousands of people are using Message!Checks They carry the same banking information as your present checks. In fact, the only difference between these checks and the checks you're using now is the message Message! Checks are endorsed. by the leading national sociallyconscious organizations

#### The group makes a buck.

Every time you order a supply of Message!Checks, the endorsing group makes a minimum of \$1 00 This translates into thousands of dollars on an annual basis for the continuation of critical work.

#### So get the word out.

Don't write another silent check Not when you could be showing your support for Greenpeace PETA, Audubon, Or NOW Order today!

Satisfaction guaranteed or a full refund will be provided.

# To order, complete and return this form:

#### Greenpeace

- 1 Greenpeace togo
- 2 Let the Oceans Live
- 3. You Can't Sink a Rainbow
- ☐ 3a Combination series of above

#### People For the Ethical **Treatment of Animals**

4 Stop Animal Testing

#### **National Audubon Society**

5. Protecting Hab tats

#### **National Organization** For Women

- ☐ 6 Equanty For Women
- 7 Protect Our Right to Choose

- 1. Select an organization and a check design from list at left
- 2. Select a check style
  - ☐ SINGLE \$14 00 per 200 checks
  - SINGLE Combination series \$16 00 per 200 checks (Greenpeace only)
- 3. Indicate shipping preference.
  - ☐ FIRST CLASS Add \$3 00 (Allow 2 weeks) ☐ BULK MAIL. No additional charge (Allow 4 weeks)
- \$16.95 per 150 checks (Greenpeace only)

□ DUPLICATE Comb nation Series

☐ DUPLICATE \$14.95 per 150 checks (carbon.ess copy)

- 4. Attach all 3 of the following to this form:
  - Re-order form from present check supply OR voided check with a starting number indicated for your new order
  - Deposit ticket from the same account
  - Payment check payable to Message Check Corporation
- 5. Daytime phone where you can be reached: (
- 6. Mail to: Message!Check® Corp., 911 East Pike, P.O. Box 3206-GB, Seattle, WA 98114

Sorry Canadian and stub style checks are not available. WA residents add 8.2% sales tax. Questions? Call Customer Service at (205) 324-7792. EMessage. Check Corporation. 1991

#### WE'RE GARBAGE

You stated that GARBAGE would not be a political magazine, yet you brought in the "A" word and changed all that.

What kind of a society have we become that we wash, scrub, and soak labels off of jars; that we even seriously consider having a compost pile with worms under the kitchen sink; but it's okay to throw our children in the dumpster?

I say garbage is what your magazine really is now, and I for one will not purchase it again.

Deborah W. LaPonsa Bloomfield Hills, Mich.

#### OVERLY CONSUMERID

was disappointed by your article, "Population," despite a few good points made. True, population is one factor responsible for our environmental problems, but other factors are having more of a negative impact on the health of our environment. It is misleading to profess that overpopulation, which primarily occurs in developing countries, is more detrimental than the lifestyle of people in developed countries.

You mention but give little emphasis to overconsumption, which is directly linked to wastefulness and pollution, and which occurs primarily in developing countries.

You omit completely the existing inequity of natural resource distribution throughout the world. This is a tremendous stress for people in developing countries, who often need to walk for miles to gather fuelwood, food, and water if they can find such resources. This lack of essential resources forces people to farm marginal lands and create other stresses. Population is a less harmful factor than lack of resources in developing countries, and the wasteful lifestyle of people in developed countries.

Paul Schwartzman New York, N.Y.

#### MY HEROINE

Bravo for Stephanie

I'm glad she mentioned the adverse impacts of the anti-abortion folks on population policies designed to minimize human misery and ecological destruction. I am sure that the antiabortion activists truly believe that they are working to diminish human suffering. However, unwittingly they are setting the stage for dreadful and massive despair through their "successes," as our ecosystems continue to collapse under us. The population-driven collapse has already begun, to wit our depleted fisheries, unprecedented rates

Continued on p. 13

# Recycling is Smart Business"

Smart businesses today are reducing their trash volume by recycling with a complete separation, collection and storage system from Diversified Recycling Systems (DRS). Everything needed to design an efficient and effective recycling program is available from DRS...from deskside containers to mobile

carts and outdoor containers. DRS products are attractive and durable, plus DRS products are just plain practical. Call us today and soon you'll be recycling the smart way.

5606 North Highway 169

(612) 536-6828

 Ideal for shopping malls, offices, sports arenas, campuses, theaters, libraries, hospitals... everywhere people live, work, and play

 All products made with post-consumer recycled content

Educational & promotional materials available

 The most practical system approach to recycling









# With QPB, There Are No Hidden Costs Or Commitments.

Because it is Bitter and Because it is My Heart

617. The newest nove acclaimed writer is and rectal tension.

Hardcover \$19 95 QPB: \$8.95



•418. Obsessions, loneliness and rare lead a disturbed woman to madness

OPB: \$9.95



\*277 A rich v privare life in the between Cuesar and

Hardcover \$39 95 QPB: \$17.95



185. A decade's worth of Life in Hell cartoon strips - by the creator of The Simpsons. TH

QPB: \$12.95



#482. This latest

famous dictionary has 40,000 memo

lition of the

table quotations

Hardcover: \$45 QPB: \$18.95

Kirley Regional

OPB: \$13.95



421. A Henry Miller QPB Original Tropic of Cancer, Black Spring and The Colossia of Marouss.

(3 in 1 vol.) QPB: \$12.95



\*406. "A robervast landscape of -London Guardian

Hardcover: \$19.95 QPB: \$9.95



Harold looked for the small print but couldn't find any. Though he did discover a new strain of bacteria.

# 3 books, 3 bucks. No commitment. No kidding.

You won't need a magnifying glass to see how great this offer is. Just choose 3 books from this page for only \$3, plus shipping and handling, and you never have to buy another book from us again.

As a member, you'll receive the QPB Review about every 31/2 weeks (15 times a year). It lists our latest book offerings—an unusual selection of softcover books priced up to 60% less than their hardcover counterparts. And every QPB book you buy, after this introductory offer, will earn you Bonus Points that you can trade for free books—you pay just shipping and handling.

So join QPB today. And you'll discover a wide range of great books - and not one bit of small print.



\*120. A history of oil, from the drill ing of the first well to the Iraq, mva-Mon of Kuwan

Hardcover: \$24.95 OPB: \$12.95



Shelly Steel

\*199. "An impor

mont chronick

the politics of

Angeles Times

\*269. Explore Westruins of Greece to the postmodernia 350 illustrations.

QPB: \$15.95



**OPB: \$8.95** 



353. The bestselling biography of Sir Richard Button, the chariumatic Victorian explorer.

Hardcover \$35 OPB: \$14.95



\*137. The "OED of slang" is filled with fun and educational facts about 20thcentury along words and phoues.

> Hardcover: \$35 QPB: \$16.95



Hawking offers a convincing big pic



383. Writer Agee and photographer Evans explore the farmen in 1936

OPB: \$10.95

idicate by number

Ziro

\*QPB Exclusive: The only softcover edition now available.

310. A new coakbool from the legendary restaurant, featuring superb vegetarian.

OPB: \$14.95

Strunk, and White

109. A special QPB trio The Elements of Style: The Elements of Grammar The Elements of Editing

OPB: \$10.95



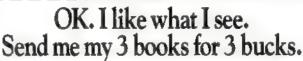
469. This bridgest st seller explores the question: Can computers think?

Hardcover: \$24.95

How QPB Membership Works.

Selection: Each QPB Review lists a new Selection. If you want it, do nothing -it will be shipped automatically. If you want another book or no book at all, complete the Reply Form always enclosed and return it by the specified date. (A shipping and handling charge is added to each shipment.) Return Privilege: If the QPB Review is delayed and you receive the Selection without having had 10 days to notify us, you may return it for credit.

Cancellations: You may cancel membership at any time by notifying QPB. We may cancel your membership if you elect not to buy at least one book in any six-month period.



Quality Paperback Book Club, P.O. Box 8804, Camp Hill, PA 17011-8804

Please enroll me in QPB and send me the 3 choices I've listed below, billing me only \$1 each, plus shipping and handling charges. I understand that I am not required to buy another book. You will send me the QPB Review (if my account is in good standing) for at least six months.

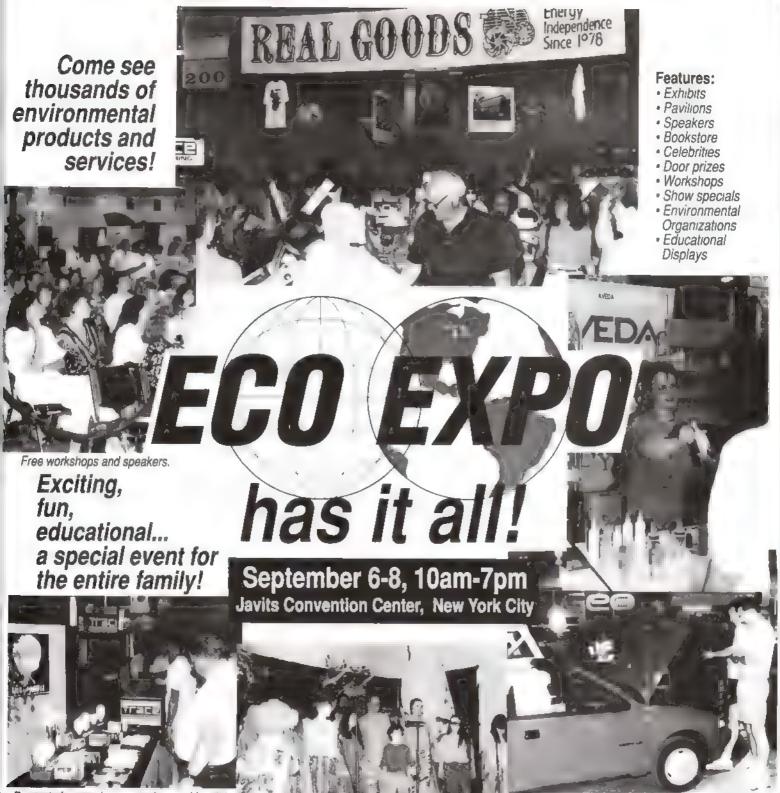
10			you	cate by nu r 3 choices
PB	Quality Paperback	Name	(Please print clearly)	QB531-
	Book	Address		Apt



Chub

OB531-9-0 Apt

Prices are generally higher in Canada. © 1991 Quality Paperback Book Club. All orders subject to approval



Products for your home, garden, and family' Save energy, save water, save money'

Supervised children's eco-play area.

The Cars of Tomorrow Exciting fuel-efficient, alternate-fuel and electric vehicles

# The largest show of its kind in America. Don't miss it!

of species loss, soil erosion, global warming, and a pending energy crunch, to mention a few.

One point was missed in the discussion of anti-abortion politics, however. These very same political interests oppose all other family planning as well. Readily available family planning services have been repeatedly shown to reduce rates of abortion. Wouldn't support of family planning be more consistent with their efforts to reduce the incidence of abortion? It appears to me that the activists in this camp are on a campaign to condemn every couple and the entire planet to raising a maximum number of

children — never mind whether they can be fed, clothed, or educated.

Stephen Mabley Washington, D.C.

## TABOO TO YOU, TOO?

wish to congratulate Stephanie Mills and the GARBAGE staff for taking a courageous stand on the population issue.

You realize, of course, that the subject of population control is "taboo" in our otherwise enlightened society. However, the truth remains — if Earth's human population is allowed to escalate freely, the effects of over-

population will all-toosoon result in the inexorable and horrible destruction of most, if not all, life on the planet. People may have the right to choose this fate for themselves, but they have no right to choose it for their children and grandchildren, much less for their fellow man's children.

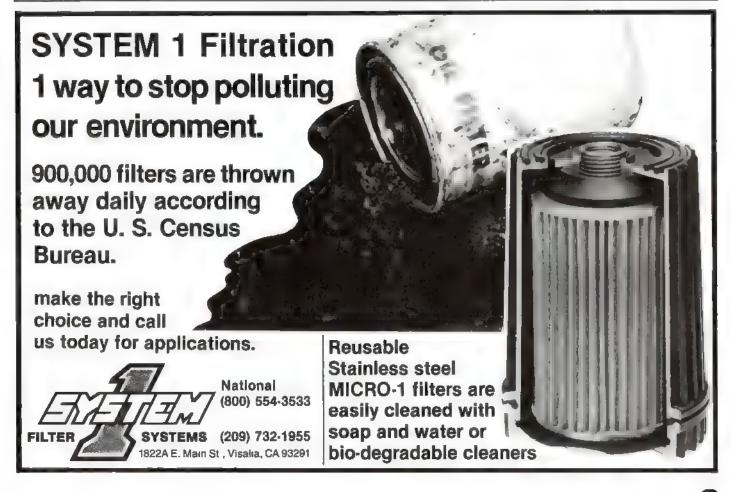
Thanks for telling it like it is. It just doesn't make sense that the most intelligent species on the planet should destroy itself, along with numerous other species, simply because they believe that they have a right to do so.

Frank A. Smith Crystal Lake, Ill.

# ART APPRECIATION

Wow. Where do I begin ... talk about "unclear on the concept." Donna LaGraffe's letter (July/August) takes a verbal bludgeon to Elwood Smith's light-hearted and eloquent cover (March/ April), which uses a handcuffed bird and a rabbit on a rope to run a recycling machine. She realizes it's a cartoon, "but the message is still there, loud and clear." What is the message, pray tell?

Her solution (to leave out animal drawings, pictures, etc.) is pretty draconian. Often, part of the readership of any magazine



fails to get the message. It bothers me when a complaint is published from someone who hasn't gotten the point and can't appreciate quality artwork.

Mr. Smith's illustrations are renowned for their whimsical, absurdist references to images very deeply imbedded in the public consciousness. To me his cover says what your magazine wants to say: The job of conservation seems at times a crazy, complex job, but it must be done, so let's get on with it in a spirit of ingenuity, determination, and good humor.

Enough said. Keep up the great work.

Rob Saunders Professional Illustrator Brookline, Mass.

#### DUMPSTER DIVING

I hank you for your article (May/June) on dump picking and dumpster diving. The article came out right in the middle of peak season for college dumpster diving. I am glad to report that I overcame my embarrassment and made several very productive forays through the campus trash heaps. In fact, I made one of my most memorable dumpster scores ever: a stamp dispenser with 100 "F" stamps inside! I used one to mail this letter (I also scavenged the paper and envelope).

Daniel Cross Flagstaff, Ariz.

#### **OUTTA GAS**

applaud your "In the Dumpster" (May/June) on power lawn mowers. Not only are hand mowers quieter (mow at 5:00 A.M.), cheaper (starting at \$65) and pollution free, but your spouse or children can never again use the excuse "can't mow now, no gas."

Contrary to popular belief, hand mowers are much easier to push around than their much heavier, bulky, illegitimate brother!

So try one out. It's great sharing a conversation with someone while you mow, without fear of injury from a rock or stick propelled at

a high rate of speed! Sometimes, things of the past truly are better! Russell Voigtlander Shreveport, La.

Want to dump on something, or recycle a bright idea? Unload on us. Write to: **GARBAGE**, Letters to the Editor, 435 Ninth Street, Brooklyn, New York

#### CORRECTIONS

The article on tire recycling (May/June) contains two incorrect phone numbers. The Tire Retread Information Bureau can be reached at (408) 372-1917. Rubber ties designed by Denny LaShier can be ordered by calling (413) 774-4349.



#### **EXHIBITOR BENEFITS:**

offer your environmental products and services to thousands of consumers.

second, Community-public relations and advertising will enhance your image as an environmentally conscious organization.

Position your company to take advantage of the explosive growth opportunities the environmental marketplace offers in the '90s.

## SHOWCASE AREAS:

Discovery Zone (Children) Environmental Office Recycling Center Environmental Home Lawn & Garden Transportation Area

#### **NEXT STOPS:**

**COLUMBUS, OHIO** 

..... February 21-23, 1992

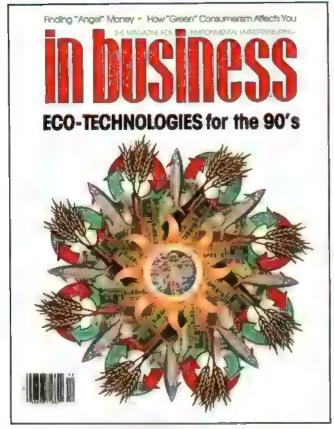
# INDIANAPOLIS, INDIANA

Call immediately for exhibitor information:

(314) 726-1550 or (314) 966-7390

World Resources Ltd.

7732 Forsyth (P.O. Box 50205) Saint Louis, Missouri 63105



For over 10 years, IN BUSINESS has been broadcasting the opinion that there's much more rewarding work in the world than racing around the fast track at Exxon or IBM, or designing gas-guzzlers for GM, or crunching numbers for American Express.

Instead, we've been offering our readers the alternative of running human-scale enterprises of their own making. Economically successful businesses that also demonstrate a commitment to the environment.

From a family firm in Florida that uses new technology to make recycling easier for apartment dwellers to a 35-year old in California whose mail order company markets self-help health products...From a semiretired Texas architect who now successfully sells indoor air purifiers invented in his garage to a Boston firm that designs environmentally-sound packaging...

...IN BUSINESS helps readers launch and manage enterprises that provide financial rewards along with deep levels of personal satisfaction.

# **Risk-FREE Subscription Invitation**

In every bimonthly issue of IN BUSINESS, you get practical advice and information you can use to grow your own "green" business...

...everything from marketing your product or service to raising capital and controlling cash flow; from managing growth and developing a network of community support to working with your spouse and managing staff. Plus...

- · How to keep fiscally fit even if you're fiscally phobic.
- 7 principles of home-office organization that work.
- What defines a "green" company and why, if you fit the definition, as many as 78% of all Americans say they'll pay extra for your product or service.

# THE INDISPENSABLE RESOURCE FOR ENVIRONMENTAL ENTREPRENEURS

- How to add desk-top publishing to your inventory of assets for as little as \$75.
- How to turn undercapitalization into an advantage.
- The most promising new growth technologies for environmental entrepreneurs.

# AND RIGHT NOW YOU CAN TRY IN BUSINESS FREE OF ANY OBLIGATION TO CONTINUE.

To accept this limited time invitation, simply fill out and return the coupon below. In addition to our next issue risk-FREE, you'll also reserve the opportunity to continue as a subscriber at the special DISCOUNT rate of only \$18 a year. That's 6 bimonthly issues at \$3.00 off the regular price.

OR CALL 215-967-4135

in hueinaee	RISK FREE CERTIFICATE
III NAQIIIE99	CERTIFICATE

YES, sand me the next issue of IN BUSINESS under the terms of
your no-obligation invitation. I understand that if I decide IN BUSINESS
isn't for me, I need only write "cancel" on the invoice you'll send. [7]
owe nothing and may keep my first issue free. Otherwise, I'll honor the
invoice and receive 5 additional issues - 6 in all, at the discount rate of
only \$18. That's a one-year subscription at a savings of \$3.00 OFF the
regular price. G9

Your Name	-
Company	
Address	

IN BUSINESS, 419 State Ave., Emmaus, PA 18049



# Eat Sludge and Die

Fighting sewage flies without using chemicals

tramp through the sludge fields? I stubbornly wore a skirt and sandals, hoping to avoid a down-onthe-knees approach to

this story: how one innovative sanitation district canned the pesticides to battle flies with insects

Somewhere between the parking lot and the office, I lost my photographer. "He was right behind me," I assured Brett Offerman, lead operator and my guide for the afternoon.

We finally found him crosslegged in lush grass, his camera on a yellow ranunculus in full bloom. "Great landscaping!" he said.

"Reclaimed water," Brett said.

The sludge fields are asphalt areas the size of football fields where the forty tons of sludge daily generated by residents of California's Simi Valley goes to dry out. They're surrounded by golden hills and the biggest stand of oaks in the valley.

Brett explained that while the Simi sewage plant, in operation for 20 years, uses traditional treatment. "We are al-

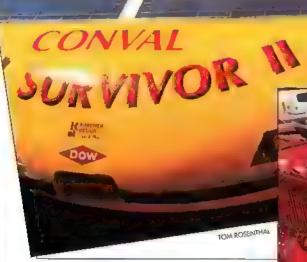
# Pilgrim's Progress

This past May, a quirky cavalcade of 24 solar- and electricpowered vehicles cruised the 250 miles of blacktop that winds
from Albany, N.Y., to Plymouth, Mass. They were competing in
the American Tour de Sol, a five-day race featuring non-polluting prototypes which may one day displace that aging
dinosaur, the gas-powered car.

Built by students from Conval High School in Surry, N.H., the Sol Survivor II (top) sports four wheels, an innovation among solar racers. College students from Southbury,

Conn., melded a '52 MG body and a '69 VW chasis to create Sunbird, which maxes out at 55 mph — and you can still hear the birds chirp.

— Steven Corey





Brett Offerman tosses fly predators (top), which nest in sludgepest pupae.



ways looking ahead. A few years ago, [the sewage] ended up in wastewater lagoons. Huge black clouds of flies would rise off the surface every time a breeze came up. We're too close to the city for that ... it was a problem."

The neighboring city of Moorpark apparently thought so, too. When they sent out a health inspector to check for mosquitoes and breeding flies, Simi came up guilty.

"It was pretty soon after that," said Brett, "that we got the belt press and went to sludge fields instead."

The belt press is what it sounds like: an enormous "wringer" that squeezes most of the liquid out of sludge from the primary settling tanks, and turns it into a black, gritty substance that looks like coffee grounds but hardly smells like breakfast. The sludge is dumped on the asphalt fields and left to dry for about seven days before being carted to the landfill.

We were at the edge of a sludge field now and I was high-stepping in my lousy san-

# FOR THE RECORD

•• If VDTs really do cause cancer, shouldn't Joyce Carol Oates be dead by now?

Columnist Dave Shiflett, questioning the health effects of electromagnetic radiation from video display terminals. (Wall Street Journal, April 4, '90)

# **GARBAGE DICTIONARY**

NIMBY — imperative. This acronym for Not In My Backyard sums up our kneejerk reaction when plans for the new landfill or incinerator are unveiled. To activists, it's a rallying cry; to politicoes, it's an oath that can run them out of office. Janet Fagan, associate librarian for mega-waste handler Browning Ferris Industries, sleuthed a 1982 Nuclear News article crediting a chemical engineer named Walton Rodger with conceiving the term. "These nuke guys are a rich source — they must just sit around splitting atoms and coining acronyms," cracks Ms. Fagan. (Efforts to reach Mr. Rodger were unsuccessful.) NIMBY has practically achieved household status. But have you heard these new entries to the garbage world's vernacular?

GUMBY — Gotta Use Many Backyards. The divide-and-conquer method of siting hazardous-waste dumps and the like: "You've got six sites, and you only need to use one," explains Brian Lipsett of the Citizen's Clearinghouse for Hazardous Wastes. "You try to get people to fight it out." The town offering the weakest opposition gets the dump.

Source: Brian Lipsett, CCHW

YIMBY (FAP) —Yes In My Backyard (For A Price). A new siting tactic: Waste-handling firms pay fat inducements, including road improvements, free disposal, and a piece of the dumping fee (which can total in the millions of dollars), to any community willing to "host" a large regional landfill or incinerator.

Source: Allen Blakey, Nat'l Solid Wastes Mgt. Assoc.

Continued on p. 18

# **FOR THE RECORD**

•• The slavery of hours spent commuting in a car each day can no longer masquerade as freedom."

> NRDC Attorney Richard Ayres, writing on the revised Clean Air Act. (EPA Journal, Jan/Feb '91)

dals. My photographer was out of sight, tracking a red-tailed hawk. "Getting rid of the lagoons helped," Brett continued, "but we still had flies - plenty of 'em."

Commercial fly sprays are almost all pyrethroidbased. Though low in mammalian toxicity, they were developed as premise sprays - to be used in barns and stalls and are nearly useless outdoors, where they're

swept away by a passing breeze. Brett also tried Golden Malrin, a carbamate-based powder, set out in five-gallon cans at the edges of the fields. "Our area is just too large," he told me. "We couldn't lure the flies into the traps. Then we heard about fly predators."

Brett's predators are technically called parasitoids, Hymenopteran insects of the Chalcididae family. They are harmless, stingless creatures, no larger than a fly's head.

They depend entirely upon fly pupae for survival. Once a female predator locates a fly pupa, she punctures the outside of it with her sharp ovipositor, deposits up to seven eggs, then moves on to find another incubator. When her eggs hatch, her larvae consume the developing flies, killing some of the next generation.

A predator can lay 200 to 300 eggs, but a pest fly lays up to 1,000. Predators take up to 28 days to develop, but flies take only ten. Flies always outnumber the parasitoids: for control, therefore, flies must be over-

whelmed by regular releases.

'Our predators [from Spalding Laboratories] come inside fly pupae, ready to hatch out, " says Brett. "Every two weeks from April to September, we scatter 360,000 of them in a 10x50-foot area in each field." At \$1.60/1,000, predator use on this scale is a commitment, but as Brett says, "We have very few flies now - a drastic change."

Simi Valley sanitation engineers take one more precaution. Some months ago they purchased a Howard Rotovator HR40, a large rototiller that's pulled by their Ford TW-25 tractor. "The combination of preda-

NIMTOF - Not In My Term Of Office A waste-industry tag for politicians who buckle under to community opposition, leaving their successors to deal with the problem.

Source: John Phillips, Ogden Martin Systems Inc.

NIMIC — Not In My Insurance Company. "When a community rises up to fight a radioactive-waste dump, they're branded hysterical housewives," says Brian Lipsett. But when an insurance executive refuses to underwrite a pollutionliability policy for the same dump, for the same reasons, he's credited with sharp business acumen.

Source: Brian Lipsett, CCHW

NOPE — Not On Planet Earth. In cynical moments, when the NIMBY syndrome gets them down, this term is muttered by waste handlers convinced that NIMBYites don't want disposal facilities sited anywhere.

Source: Roger Schrum, Ashland Oil Inc.

PICESP — Put It In Corporate Executives' Swimming Pools. In fevered moments, this term is proffered by vengeful radicals who think Dean Buntrock's swimming hole presents a dandy dumping option. (Mr. Buntrock is CEO of Waste Management Inc., the big trash-disposal firm.)

Source: Brian Lipsett, CCHW

NIMFY — Not In My Front Yard. If NIMBYism is taken to its extreme, and there are no more garbage pickups because no one will accept new recycling facilities, landfills, or trash-to-energy plants, NIMFY is what we'll all be crying as we watch our waste pile up.

Source: Bill Koch, Laidlaw Inc.

- Bill Breen



tor use and regular tilling [every few days] has been great. We just don't get complaints anymore."

As we headed back to the office, I spotted my photographer on top of the belt press building. "What's he doing up there?" asked Brett.

"Shooting the sunset, what else?" I answered, my sandals squeaking.

— Paula Huston

To order fly predators, contact: Spalding Laboratories, 760 Printz Road, Dept. GM, Arroyo Grande, CA 93420; (805) 489-5946.

Buena Biosystems, 7760 Wheeler Canyon, Dept. GM, Santa Paula, CA 93060; (805) 525-2525.

A resident of Arroyo Grande, California, Paula Huston makes educational videos on sustainable farming. She also teaches fiction and technical writing at Cal Poly State University, San Luis Obispo.

# Beachy Clean

n a startling upset, Louisiana catapulted past defending champ Texas to take top honors in the latest Center for Marine Conservation beach cleanup. Pelican State beachcombers collected 250,000 pounds of debris from just 76 miles of beach, which works out to 3,289 pounds of trash for every mile of beach—double last year's average.

This doesn't mean the beaches are twice as trashy, says Louisiana coordinator Barbara Coltharp. There were simply twice as many volunteers as the year before. "Now the oil companies [whose 4,500 oil rigs are off the Louisiana coast] have banned [polystyrene] and plastics on the rigs," says Ms. Coltharp. "Lots of them have employee picnics on cleanup day. We work four hours and [then] party."

# Presidential Panels

This fall, the solar panels that heated dishwater for two presidents will provide steaming showers for students at environment-minded Unity College in central Maine.

The Carter administration put the 32 panels on the White House roof. When the roof needed fixing, the Reagan administration took them down. The Bush administration never bothered to put them back up. Greenpeace and a letter from Jimmy Carter helped Unity rescue the panels from indefinite storage.

# Flight Rights

At first glance, it's hard to believe that a one-pound seagull can damage an airplane."

So writes the U.S. Department of Agriculture, announcing a \$1.9 million study of collisions between birds and planes — each year leaving up to 1,500 dead birds and \$25 million in damages to airplanes. Complaining that gulls are on the increase, the agency is studying scare tactics, "environmentally safe

chemical repellents," and a policy of siting landfills far from airports.

# Don't Dump on ME

n the beach community of Wells, Maine, tourists' garbage violations are handled from the top. If a bag of household trash is found in a public barrel, employees search it for an address, which they take to Town Manager John Carter. Mr. Carter composes a pleasant, personal note asking the summer guests to properly dispose their garbage if they vacation in Wells again.

So how does someone "from away" do the right thing when tossing their trash? They pay about \$5 (per collection) for a private carter who's licensed to dump at the Wells landfill. Otherwise, they get a \$100 fine for repeatedly putting it in the dumpster.

# Greywater Gets Respect

Regular GARBAGE readers know about "greywater" — the waste water from sinks, washers, and showers, which can irrigate your lawn or garden. Public-health officials worry that gallons of greywater coursing through the vegetable patch might transmit infectious diseases, so the practice is illegal in most of the country.

But the Los Angeles area is so parched that local officials are giving greywater serious attention. A proposed L.A. County ordinance would authorize a system similar to a septic

# **FOR THE RECORD**

Someone could make a killing [marketing] a biodegradable Bart Simpson condom.

Roper executive Tom Miller, commenting on a nationwide survey showing that environmentalism, safe sex, and *The Simpsons* are "in." (Sierra, May/June, '91)

tank leachfield (but much closer to the soil's surface) for deeper rooted ornamental trees and shrubs.

Meanwhile, city researchers are studying different systems that may permit less restrictive regulations. Two California counties have already legalized greywater, says Bahman Sheikh of the city's Office of Water Reclamation, "and there

have been no outbreaks of cholera, or even minor aches and pains."

# Garbage Cubes

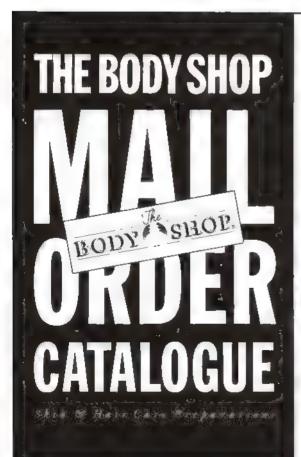
t may lack the grace of ongami, but squashing garbage into a one-yard, oneton cube can substantially increase a landfill's life span. A Japanese company is doing a booming business with the "Tekkaseki" machines, which churn out large garbage bricks that can also be coated in cement and used in construction. Another advantage: It squeezes moisture from wet garbage, cutting leachate levels once the stuff is buried.

Using spike-wheeled, garbage-crushing bulldozers, conventional landfills can cram in only about 1,300 pounds per cubic yard, according to *Waste Age* magazine. Even so, Japan's high-tech innovation for low-tech garbage compacting hasn't yet grabbed landfill operators in the U.S.

# Busted for a Bottle

San Clemente, California. In the city that Nixon made famous, homeless people with the effrontery to swipe bottles and cans from curbside recycling bins face a \$50 fine.

It's not the dumpster diving that bothers city officials. What really bugs them is that divers may be toting precious recyclables to other towns, where they can get a better price San Clemente has recycling goals to meet, so it passed an "anti-scavenging" bill to reduce competition from freelancers.



You'll get skin and hair care. You'll also get honesty, minimal packaging, respect for the environment. social activism. no animal testing - and a healthy helping of fun. Send for our free catalogue or call (800) 541 2535. 45, Horsehill Road Cedar Knolls N.J. 07927. What you'll see is what you'll get.

# • T • H ♣ E ♥ ENVIRONMENTALLY FRIENDLY ● FFICE

Recycling is now becoming a necessary part of doing business. Our new catalogue of recycled products and recycling receptacles will be out soon. It is packed with alternatives to virgin fiber office products and recycling bins at big savings. Plus, our staff can help you set up your own tailor-made recycling program for your office and business. We are proud of our commitment to recycling and excited about the quality line of recycled and recycling products we sell.

For a FREE catalogue call Boyd's Office Products 800-753-1379

# MOSTAIR FILTERS ARE GARBAGE.

Most home air filters are disposable and end up in landfills. What's worse, many don't filter air effectively. But now you can replace the filter in your central air conditioning system or forced air furnace with the Air Magnet. It's a permanent

filter that traps up to 96% of all the particles in the air. So clean up your environment — inside and out. Call us, right now, toll-free.

Air Magnet

# IS OUR CLASSROOM



PRESCOTT COLLEGE offers a positive alternative to traditional education. With small classes, extensive field work, and the opportunity for students to design their own educational path, students here become actively involved in the learning process

Environmental Studies is an essential component of our curriculum Areas of study include Field Ecology, Environmental Education, Natural History, American Indian Concepts of Nature, Wildlife Biology, Earth Science, and the Politics and Economics of the Environment

Students here become part of a warm, yet demanding educational community, which is closely knit in common purpose. Besides studying the environment, they work with an outstanding faculty in such interdisciplinary areas as Southwest Studies, Human Development, Humanities, Outdoor Leadership, and others. Our home is the town of Prescott in the pine-clad mountains of central Arizona

The educational journey here may take you to remote parts of the Grand Canyon, the Sea of Cortez, and to many other parts of the world. It will also take you within yourself, and into the vast world of thought, knowledge, and learning. For more information write to the.

Director of Admissions PRESCOTT COLLEGE 220-G Grove Avenue Prescott, Arizona 86301 (602) 778-2090

Prescott College is accredited by the North Central Association of Colleges and Schools. Prescott College, a non-profit organization, does not discriminate on the basis of race, color sex, ege, national or ethnic orgin, or handicap in the administration of its educational policies or programs.



# Now, Cook With the Sun

With a SolarChef, Solar Oven

- Cooks, bakes, and browns everything from bread to a six pound chicken
- Costs nothing to operate
- Keeps heat out of the kitchen, so it lowers your cooling bill
- It's portable weighs less than 19 pounds

olarChef. solar ovens convert sunlight directly into cooking heat. Solar cooking in a SolarChef might just provide some of the best tasting meals you've ever had. There is nothing quite like opening the lid of your SolarChef as a cloud of steam and a fragrant aroma rise from delicious golden brown chicken or fresh corn-on-the-cob. Enjoy fresh baked bread cooked outdoors. Vegetables will cook without adding any additional water, so the natural nutrients and flavors remain in the vegetable and will not boil out. Meats stay very tender, even with over cooking. SolarChef - the ecological alternative: \$189.00

plus \$12.00 shipping & handling

mi i i in man
Please send me the FREE
SolarChef
Information Booklet

Information	pookiet	
Name		
Acidreses		
City		
State	Zp Zp	

Syncronos Design Incorporated P.O. Box 10657, Dept. G4 Albuquerque, NM 87184 OR CALL 505-897-1440 Visa/MC accepted

One day, local governments are going to study more carefully what's really going into our landfills.

And when they do, along with all those materials that are impossible to get rid of any other way, they'll find tons of garbage that everyone thought was recyclable.

# If Everything That Came To The Landfill Were Aluminum, There Wouldn't Be A Landfill.

One thing they won't find more than a trace of, though, is aluminum.

The reason is money. There are two economic facts that make aluminum different from virtually every other kind of container material. First, 100% of every aluminum can is recyclable into another aluminum can. It's recycling in the purest form. We don't need to invent new by-product technologies to

use the materials we reclaim. With aluminum, a can becomes a can becomes a can.

Second, it takes 95% less energy to recover aluminum from a used can than it does to produce aluminum from ore. Since energy is money, our than plastic and 18 times more than glass\* to get a container back.

Once you know how much we pay, it's easy to understand why local governments and private recyclers go out of their way to see that aluminum gets

to us and not into their landfills.

A large portion of what is going into landfills right now is "recyclable" material that the marketplace simply won't pay enough to recover. Many materials claim to be recyclable, aluminum gets recycled.

If you're convinced about the need to use recyclable resources, we urge you—and we'll pay you—to recycle every scrap of aluminum you've got.

And we also urge you to think about how much higher your revenues would be, how much emptier your landfill would be, and how much better off the environment would be, if more things came in aluminum cans.

To learn more, write

Community Recycling, The Aluminum Association, 900 19th Street, NW, Suite 300, Washington, D.C. 20006.



economic interest—plain and simple—is to get back as many cans as possible.

What does all this have to do with your local your landfill? Start with the fact that scrap aluminum is the environmuch more valuable to us

than used steel is to the steel

What does all this have to do with your local your landfill? Start with the fact that scrap aluminum is the environmuch more valuable to us

Aluminum Pa

industry or used plastic is to the plastic industry. In fact, we pay 15 times more than steel, eight times more

# CLIP AND SAVE.



With barely more effort than it takes to cut out this photo of the earth, you can help save it. Subscribe to 20/20 Vision. Every month we'll send you a postcard. It will recommend the best action you can take, at home, to urge policy-makers to cut military spending and protect the environment. You'll also get a brief report every six months on the results of your actions. All it takes is 20 minutes a month and \$20 a year. A small commitment. A world of difference:



# **Reclaiming Cat Country**

en years ago, Michael Tewes
trekked across the vast
nighttime landscape of south
Texas, searching for wild
ocelots. After five months of
tracking through the thorny
brush that hugs the Rio Grande
Valley, he live-trapped an ocelot
in March 1982. Since then, he's done his
best to find, study, and protect the
enigmatic cats. But in the U.S., only about
80 to 120 survive.

Some biologists believed that these sinuous, slender cats, which once roamed from Arizona to Arkansas, had vanished forever from the U.S. Dr. Tewes, a research scientist at Texas A&I University, found otherwise. Now, he's charting their main threat, one that's familiar to all endangered species: loss of habitat. Thickets of mesquite and amargosa provide ideal camouflage for hiding and for hunting rodents and rabbits. From the air, Dr. Tewes discovered that

nearly 98 percent of south Texas' thorn forest has been paved over or plowed under. The rest has been bulldozed into fragmented "islands," exposing the remaining cats to their greatest enemy: vehicles hurtling down backwoods roads.

The challenge is to cobble together enough habitat for the population to expand. (One cat typically ranges over 15 sq. kilometers.) To do this, Dr. Tewes and co-workers are returning farm fields to thorn shrubs. On a pilot plot of 250 acres, workers are planting 25,000 seedlings of species such as ebony and hackberry for nesting structures, and granjeno and fiddlewood for cover.

The project may become a springboard for transforming larger chunks of farmland into prime ocelot habitat. Meanwhile, many Texans are pushing to protect what's left. Says Michael Tewes, the cats can't recover without natural habitat.

— Bill Breen

Biologists
Michael
Towes (right)
and Daniel
Navarro fit
a sedated
ecelot with
a radio collar
for tracking.





# VECNARIES

THE FUTURE OF GARBAGE

After 35,000 years, we continue to deal with trash the same old ways: reuse it, bury it, or burn it. We'll probably sling it to Saturn in the not-so-far-off future. Introducing four garbage veterans who are pioneering down-to-Earth versions of the old solutions for getting rid of garbage.

// **T** 

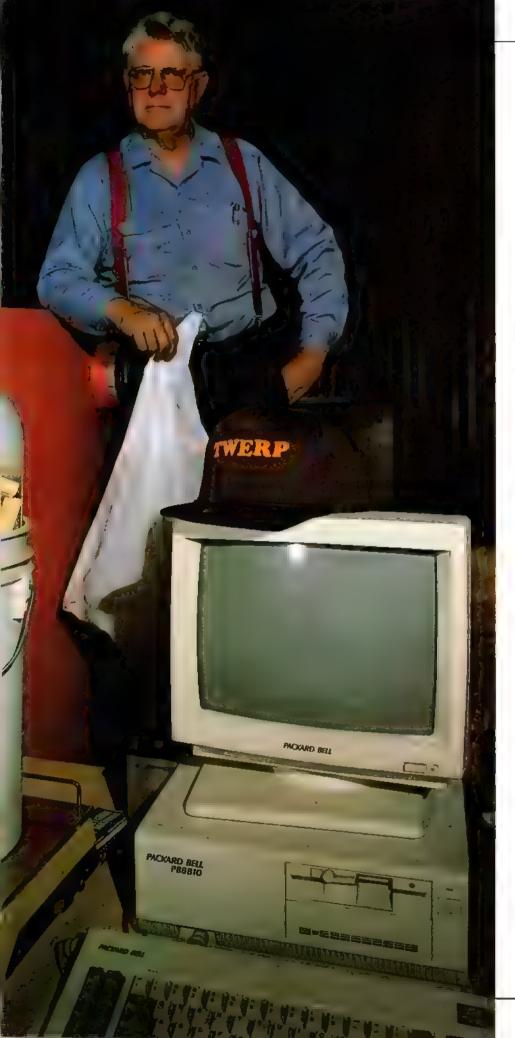
WERP" read the gold letters emblazoned across Charlie MacArthur's cap. They spell a sounds-too-good-tobe-true solution to the garbage mess: a low-cost incinerator with a highheat output that sends few pollutants up the stack or down the ash chute. Oops! excuse the word "incinerator."

"Incinerator' is a dirty word because it's a dirty device," says Charlie. "What we've created is the TWERP — the Tralchemy Waste to Energy Recovery Project." With a former English major's delight in tinkering with the language, this homespun inventor has melded "trash" and "alchemy" to dub his patented garbage gobbler "Tralchemy."

It's a new twist on the old story of extracting gold (read energy) from trash. In the basement of his three-story

BY BILL BREEN





brick mill in the central Maine town of Sangerville, Charlie MacArthur says he's pieced together a better garbage burner. Last winter, it warmed 7,000 square feet of his uninsulated factory by burning domestic rubbish and \$200 worth of birch scraps. But if the Tralchemy stove is to get out of the basement and onto the market, it must first clear critical environmental and safety tests.

63-year-old Maine native, Charlie is a bedrock conservationist who's spent much of his life puttering with the properties of energy and motion. Fed up with feeding 80 cords of birch every winter into the great maw of his wood-stove factory's conventional boiler, he began brainstorming the principles behind TWERP.

"Welcome to the world's biggest toy store," quips Charlie as the back of his oil-stained welder's jacket recedes down a dimly lit stairway. His factory's cellar is crammed with cannibalized, or MacArthurized, bits of machinery and an array of tools for reconfiguring metal. In a shadowy corner stands the invention: a cylindrical stove, 48 inches tall, with pipes running to a storage tank that can hold up to 3,400 gallons of water for heating. Built with 11-gauge steel, it weighs 1,100 pounds.

Charlie empties a couple of five-gallon buckets of birch blocks into the fuel-feed tube that tops the stove, lights a crumpled newspaper, and drops it inside. He lugs over a bucket loaded with household trash. Down go corn cobs, an inner tube, disposable diapers. (He reports the stove previously reduced a gallon bucket of medical waste, a bowling ball, tire shreds, and

In his Sangerville, Maine, factory, Charlie MacArthur has pieced together a trash burner that leaves just a trace of smoke and ash.

# GETTING RID OF GARBAGE

The stove reduced a bowling ball, tire shreds, com cobs, and an aluminum plate to fine ash.

an aluminum plate to fine ash.) Fifteen minutes later, temperatures inside the fuel chamber are approaching 2,000 degrees Fahrenheit — within the range necessary for a clean burn.

The stove's innovation is its exact placement of oxygen, which enters from above, pulled by convection down a 16-inch tube. Heavier oxygen pushes lighter air and gases into a sealed, heat-reflective crucible. As the superheated air sweeps over the burning pile of wood chips and garbage, it forms a shield of flame that keeps temperatures high and gases from escaping. Most of the garbage goes poof, leaving a small pile of ash and the barest wisp of smoke.

"Conventional incinerators mechanically force air through grates located below the fuel, which is like trying to burn leaves in a hurricane," says Charlie. "This is the total inverse of a mass-burn incinerator. Essentially, the fire burns upside down." He motions to the fuel-feed tube. "Put your arm down in there—it's as cool as a cucumber." I believe him. I decline.

In Maine, you don't have to look far to find a small town that's been clobbered by soaring dumping fees — and scrambling to be the test site for a Tralchemy stove. I leave Charlie's factory, cross the street, and knock on Jim Catlin's door. He's Sangerville's town manager, and he tells a familiar story.

The state's Department of **Environmental Protection wants** Sangerville's cheesy, unlined dump closed by January '92. With new, tough regulations for constructing landfills, siting a new dump is out of the question. Trucking waste to an out-of-state landfill would probably cost more than incinerating at PERC - the Penobscot Energy Recovery Co.'s mass burner, which recently raised its dumping fees from \$10 to \$40 a ton. Coupled with mandatory recycling, the Tralchemy stove appears to be Sangerville's only low-cost option for getting rid of its garbage.

"The whole town is hoping that Charlie's stove works out," says Mr. Catlin. "All we've asked for is a chance to test it, but the DEP says it needs to be licensed first. So what's he got to do, have a college degree before he gets to go to college?"

To burn municipal solid waste, the Tralchemy stove needs to meet state air-emissions guidelines. It took Maine's DEP five months just to send him those guidelines. Frustrated by bureaucratic entanglements, Charlie shipped a unit to New Brunswick, Canada, to determine whether stack gases meet Maine's standards.

"If this Kitty Hawk contraption of canvas, stick, and wire is ever to become a 747, we need the state's cooperation," he grumbles. "But the DEP discourages innovation. Lawyers depend on precedent — on what worked before. They don't know a thing about new technology."

After a year of wrangling, state environmental regulators are going to let Charlie test his stove, sort of. The environmental agency has agreed to a trial run — a Tralchemy stove will burn Sangerville's nonrecyclables for 360 hours, at the rate of 500 pounds per hour. That way, garbage-squeezed towns will learn whether the TWERP will fulfill its promise to burn efficiently. And it won't spew pollutants or drop a lot of ash, right Charlie?

"Hey, some people think I'm a snake-oil salesman because it sounds so good," says Charlie. "But if the damned thing pollutes, I'll be the first to shoot it down."

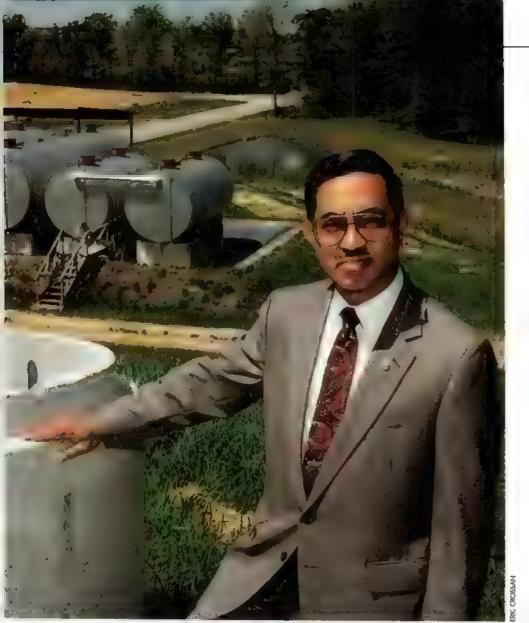


# Let it Rot

erhaps the easiest way to find a 17-year-old bagel or a 33-year-old basketball is to dig into your local landfill.

Interred organic waste is supposed to biodegrade.

Sometimes it does. Often, it doesn't. N.C. Vasuki is trying to change all that.



N.C. Vasuki has designed a Delaware landfill that recycles itself — by recirculating moisture through buried trash.

moisture through the landfill will wash nutrients to thirsty bacteria to help them chomp garbage. Unlike their brawny, aerobic (oxygen-breathing) brethren, which seem strong enough to biodegrade a Buick, it takes three different kinds of anaerobic bacteria (the kind that live in oxygen-deprived landfills) to decompose a single sheet of paper. The weakened microbes inhabiting bone-dry, plasticwrapped landfills need as many as 50 years to digest food scraps and grass clippings which otherwise take just one season to degrade - if you turn them in your compost pile.

"Recirculation keeps the bugs happy and cooking, reducing the degradation process [for organic wastes] to about ten years," says N.C. "Then we could excavate the landfill, put in a new liner, and physically reuse the

same space."

he concept of recirculating leachate was pioneered in the late '70s by Frederick Pohland, a University of Pittsburgh environmental engineer. In lab tests, Dr. Pohland found that soaking food and yard waste in naturally occurring bacteria results in about 90 to 95 percent decomposition. But it's difficult to transfer the process from the lab to the landfill. N.C. knows. He's been trying since 1980 — longer than any other landfill operator in the country.

He's been stymied by the tender loving care required by anaerobic bugs buried deep in a landfill's guts. Bacteria aren't stupid. They won't eat leftover weed killers or the lye in drain cleaners, so household hazardous wastes get concentrated when they eat other stuff. If there's too much toxic buildup, microbes die.

Another impediment: Moisture must wash over all of the bacteria, even the ones that are packed in crevices and layered in garbage. Inevitably, leachate streams get dammed by impermeable barriers like plastic trash bags and food wraps. As the landfill dries, biological activity slows.

N.C., a civil engineer and the chief executive officer of the Delaware Solid Waste Authority, is testing new ways to keep the bacteria in landfills feasting, and buried garbage decreasing. With a team of researchers and engineers, he's transforming the lowly landfill into a biochemical reactor that swirls moisture and bacterial microbes around garbage to speed its decay. To succeed, however, N.C. must buck the trend among environmental regulators for treating landfills as non-renewable embalming mounds.

"All of our technology has gone into designing these plastic cocoons," says N.C., a dapper gentleman with a martini-dry wit. "We call them 'LDDs — Lawyer-Driven Designs.' Delving through law books to save groundwater, lawyers have transformed landfills into permanent storage units and assured future lawyers

more business. What we should be doing is looking for ways to help the landfill recycle itself."

Tucked away in the pine woods of central Delaware, the Central Solid Waste Management Center looks like a typical landfill: Garbage trucks churn up dust clouds; a bulldozer-compactor crunches and spreads each delivery; sea gulls dive-bomb the smelly waste. What's unique here is what's occurring inside the landfill.

N.C.'s grey suit remains remarkably unmussed as he walks along the landfill's edge, tracing the leachate-collection pipes that carry percolating rainwater down through the landfill. Most operators pump leachate out of a dump and truck it for treatment at a sewage-disposal facility. But in Delaware, workers collect it in storage tanks and inject it back into the landfill.

N.C. believes that recirculating

# GETTING RID OF GARBAGE

"Lawyers have transformed landfills into permanent storage units, and assured future lawyers more business."

N.C. and his team tried nurturing microbes by spraying leachate across the top of the landfill. But the spray smelled sickly sweet, and ill winds blew some of the brew back onto unfortunate workers.

Circulating the gunk through perforated, six-inch PVC pipes saturated the landfill. "But then the pipes got clogged with a kind of calcium encrustation," explains N.C. "We call them 'leachate stones."

To learn what leachate recycling can do under ideal but real conditions, N.C. and his staff designed a pair of one-acre test cells at the Central facility. The two mounds, grass-covered and crowned with a thicket of leachate sampling wells, were built with identical double liners and collection systems. Each cell contains 9,800 tons of garbage. In one cell, leachate is recirculated; in the other, it's removed. By measuring the methane belched by decaying garbage, engineers can track the degradation in both.

The tests should show whether it's wiser to soak landfills or wring them dry. The shape of future landfills hangs on such findings, because proposed federal regulations require that operators dry dumps by removing leachate and capping them with plastic liners to seal pollutants. "Dry" advocates favoring the new regulations fear that bloated landfills may leak and contaminate groundwater.

Psshaw, says N.C. He counters that recycling leachate can make landfills safer because it cuts the landfill's stabilization or decay period — where leakage poses the greatest threat — from decades to years. With a dry landfill, problems may occur after operators close it, cap it, and finally walk away. Later, the liner may crack, moisture enters, bioactivity

starts up, and contamination becomes a real threat.

"We might be transferring to the next generation the very problem we're trying to avoid," he warns. "We should be spreading moisture more efficiently to get the bacteria to work for us. Unfortunately, some states already preclude this as an option. As a disposal manager, sometimes your goal is to get state permits, not push the state of knowledge."



# RIYBY — Recycling In Your Backyard

porting a power suit and toting a briefcase, Margaret Gainer all but hogties small-scale manufacturers and economic-development planners to talk garbage. And they're listening, because



Delaware workers dig through degrading refuse to install new piping and a new liner.



# she's uncovering revenuemaking opportunities stashed in the trash heap.

While most recyclers are pushing the mega-mills (that manufacture glass, aluminum, paper, and plastics) to expand their recycling capacity, Margaret brings a "small is beautiful" approach to recycling. She's perhaps the first recycling professional to map strategies for helping small-scale industries create local markets for locally collected recyclables. "What she's doing," says Gary Petersen of Recycle America, a Los Angeles-based firm, "has never been done before."

It all began back in 1977, when Margaret became the executive director of the Arcata, California, Community Recycling Center. At the center, as mounds of cans and bottles and newspapers piled high, she scrambled to track down buyers. But Arcata, nestled among the redwoods that curtain California's rugged North Coast, is 250 to 600 miles from markets in Oakland, California, and Portland, Oregon.

Few towns expect to make money from recycling, but the cost of trucking low-value commodities over the long haul made it tough for Arcata just to break even.

Pondering this, Margaret got THE IDEA. Why not, she wondered, build our own recycle-based businesses from the bottom up, right here in our own backyard? They could detour the long road to markets and provide a useful afterlife for a mess of rubbish. They might even help revive the region's economy by creating jobs for unemployed lumberworkers and miners, farmers and fishermen.

Maybe that sounds a bit starryeyed. But Margaret takes a hard-headed approach to the business of recycling; she didn't become a professional recycler because she thought she could save the planet.

"I got into recycling a little differently from the other old timers," she recalls. "Most of them started because they were concerned about the environment. I was attracted to recycling's community-development potential, and my environmental commitment followed. I don't like seeing recycling just for the sake of recycling."

On California's rural North Coast, Margaret Gainer is charting new ways to build new markets for recycling.

Six years ago, Margaret founded Gainer & Associates, an Arcata-based consulting group, to assist communities in developing recycling services. With help from her first client, the Arcata Community Recycling Center, she launched her plan.

ainer & Associates' research team interviewed more than 800 manufacturers, industrial-equipment dealers, distributors, wholesalers, retailers, and specialists in new-product marketing. They analyzed manufacturing processes for egg cartons and hydroseed mulch, windshields and glass vases, juice jugs and PVC plastic. They charted the markets for products ranging from flat-glass to cellulose, animal bedding to tire retreads. Then they poured their findings into a 121page blueprint for waste enterprisers, Recycling Entrepreneurship: Creating Local Markets for Recycled Materials. It's a model for jump-starting markets in California's North Coast — and every other part of the country.

The report highlights the realworld obstacles that recycle-based manufacturers must overcome. Consider old newspapers. Pulping and molding wastepaper into nursery pots or egg cartons could be successful on a small scale because the production process is relatively simple, and capital costs are low. But pulping is water intensive and the effluent is high in suspended solids, requiring costly cleaning equipment. To succeed, predicts Margaret, a manufacturer needs to grab a unique market niche, such as making molded pulp for packaging high-tech electronics.

"Manufacturers need to think more creatively about how to use the waste stream's resources in their production processes," Margaret explains. "When they make this connection, and I see

# GETTING RID OF GARBAGE

the lights go on, I get out of the way!"

From Alaska to Arkansas,
Margaret Gainer is lecturing and
consulting — and talking up her safe
bets for creating small-sized manufacturing ventures for local recycling
markets. On California's North
Coast, that includes processing used
paper into cellulose insulation and
hydroseed mulch; turning discarded
bottles into glass blocks, tableware,
and art objects; building scrap tires
into breakwaters and docks, or
molding the crumb rubber from tires
into truck beds and bases for highway delineators.

Yet some of these proposals are low-value uses for recyclables, counters William Shireman, a recycling specialist with the Sacramento, California-based R.W. Beck & Associates consulting group. Slicing scrap tires to make rubber reefs doesn't begin to recapture all of the energy plus petrochemicals, rubber polymer, and steel which go into a high-value Michelin. Better end-uses would include burning them for fuel ("recycling up") or retreading ("closing the loop").

"[Breakwaters] might be a good place to start, but as you recycle you've got to raise the end product's value," says Mr. Shireman. "Otherwise, you're simply landfilling

in a subtler way."

In a tough business climate, where lofty environmental goals must be balanced against the bottom line, low-tech recycling is preferable to no-tech. Margaret's study reports that the North Coast market for retreads is declining. And burning scrap tires requires hefty start-up costs and expensive sprayers and scrubbers for cleaning air pollutants. So if the humble breakwater can boost the local market for scrap tires, maybe higher end-uses will follow.

"Our challenge is to bring new innovators into the field: economists, manufacturing entrepreneurs, and repair technicians," says Margaret Gainer. "I'm out there waving my arms and saying, 'Hey, let's look harder at recycling.' Recyclers can't continue talking only to themselves."

# The Thousand-Year Garbage Man

here are two
ways to bust
the nutty notion
that a country
as vast as the
U.S. is running
out of landfill space. You
can fly from Los Angeles to
New York, gaze down,
and take in all the wide
open spaces. Or you can
visit Charlie Miller's
Perdido landfill in western
Florida's backwoods, hard
by the Alabama border.

Spread across 1,000 acres of rolling hills, Perdido's landfilling, recycling, and composting operation is managed well enough for Escambia County folks to get rid of their trash till the next century's close. They've even conserved extra land for building artificial wetlands, which pull pollutants out of collected landfill leachate

Charlie Miller, Escambia County's blunt but affable solid-waste director, holds that municipal waste is best managed by recycling what you can and burying the rest. The concept is pretty straightforward. The innovation here is Charlie's combination of different treatment systems for gob-

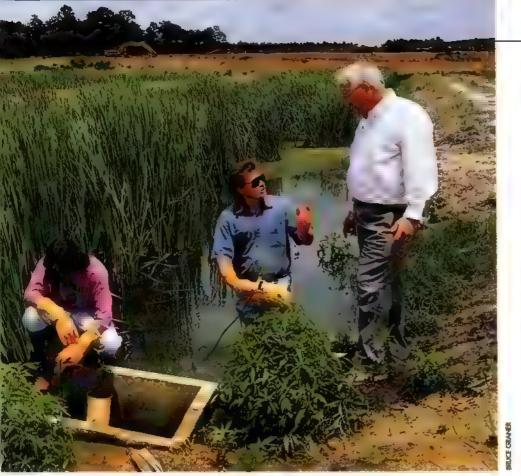


bling big chunks of the waste stream.
Call it integrated waste management.
Garbage pros from as far away as
Japan and Australia have dropped by,
just to see how he does it.

"We can be as esoteric as we want, but we can't afford any fluff because this county doesn't have a lot of money," says Charlie. "We had to tin-cup \$7.5 million to build this entire operation." (While other Florida operators spend up to \$300,000 an acre to build a lined landfill, Perdido's 100-acre landfill — built according to hazardous-waste specs — cost just \$73,333 an acre.)

Each day, 25 percent of Escambia County's waste stream is dumped by trucks on Perdido's concrete tipping floor. Every ounce of the 250 tons of discards that arrive here daily is reused. (Trucks hauling an additional 800 tons from restaurants and industries that churn out contaminated, unmarketable refuse are flagged to the landfill.)

Charlie and I walk into the tipping shed to find a front-end loader scooping buckets of trash stacked 30 feet high. It wheels, beeps, and pushes the stuff onto a moving belt that conveys 30 tons every hour past gloved and goggled pickers who pull cardboard,



To strain his Florida landfill's juicy refuse, Charile Miller (right) built marshes modeled on nature's purifying powers.

three colors of glass, PET and HDPE plastics, aluminum, and steel for recycling. Homeowners don't have to bother stacking newspapers or separating bottles from cans. Why not? Charlie's bass booms above the racket of machinery. "We don't want people presorting recyclables, because only 25 percent of them will do it right. The rest just screw us up."

Perdido also collects tough-to-recycle stuff. "White goods" like refrigerators and washing machines are sold to an auto shredder who strips and reclaims the ferrous metal. Used oil is sold to re-refiners. Concrete debris is crushed into gravel for Perdido's walkways. Scrap tires are ripped into chips for subgrading Perdido's new roads.

All of the stuff that doesn't get picked — tree limbs, wax paper, glossy magazines, food scraps — tumble into two shredders. Super blades grind the mass into two-inch bits, which will be dumped and spread into windrows for composting. Yet suppose a Coke bottle or milk jug slips into the shredder?

Not to worry, says Charlie. He doesn't care about the quality of the compost because he'll use it as "landfill cover" — the layers of dirt used to blanket freshly deposited garbage.
"With landfilling, you don't run out of
space, you run out of cover material,"
he says. "Now, we've got a steady
supply of cover, and a ready market
for our own compost."

s Charlie and I jounce around the landfill in an old Army jeep, a hard rain pelts the red, clayey earth. From this past January through July, western Florida was drenched with 70 inches of downpour. Small wonder that each day 10,000 gallons of rainwater flush from the landfill into a lake holding 30 million gallons of chemical-contaminated leachate plus septic-tank waste. ("The wastewater is sucked from clogged septic tanks and trucked to us, and it's a nasty nightmare," says Charlie.) To strain the landfill's juicy refuse, Charlie recruited scientists from the University of West Florida's Wetlands Research Laboratory, who built a series of marshes modeled after nature's own purifying powers.

"There are a few places using artificial wetlands for purifying sewage," says Charlie. "We're among the first to use them for treating landfill leachate."

The process begins in the 30-foot

depths of the pond, where a grid of aerators, churning up plumes of green foam, pump in oxygen to break down the heavy loads of waste. The wastewater is piped uphill to a second aerating pond. The effluent will be sprayed on composting food and yard waste to speed degradation (when construction of the composting area is completed), and the runoff will be channeled into the man-made marshes for purifying. For now, it's all piped directly into 12 lagoons planted with cattail and pickerel weed, bulrush and canary grass.

The submerged, fleshy stems of these hardy weeds are nests for scads of bacteria that feed on the nutrients in wastewater. The plants also supply oxygen, priming microbes for their aerobics — the tough job of digesting and burping ammonia from decaying paper and even trace levels of toluene from paint thinners and benzene from cleaning fluid. Charlie reports that this man-made yet "natural" purification process is reducing pollutants from 30,000 to 62 BOD (biological oxygen demand, an artificial measure of the amount of oxygen required for eliminating organic pollutants). Once it works its way through the weeds, the clear, filtered water is used for irrigating the capped, grass-covered portion of the landfill.

I lob a softball question to Charlie.
"Are you a visionary?" He scoffs at
the notion. He prefers to tag himself
a "practical environmentalist."

"A lot of what we're doing here is the same old hat, we're just wearing it a different way."

In the cause-and-effect world of garbage management, though, I know this guy's got ideas for the future. Charlie Miller can't contain himself. He outlines his thousand-year landfilling plan — a 1,500 acre mountain that will scrape the sky at 700 feet! I'm half-inclined to believe him. He can probably keep us landfilling and recycling till we can blast

the stuff to Krypton.





**EPA** shuts you down!

GO BACK 12 SPACES



Sorry, the price of newspaper just crashed! Bury it all. TAKE 3

Double

line it for

nonrecyclables

and ash left

after burning.

Dump 3

DUMP 5 As You CROSS THE START LINE



Each player starts with 20 pieces of "garbage" (coffee beans will do). Leave a common garbage pile to go to when you "take" or "dump." Cut out a marker (see the outer edges of the board) and take turns rolling one die. Advance your marker according to your roll. The first to dump it all winst

Plant a garden. DUMP 5

Oops! Moldy cream in your travel mug signals death of convenience.

TAKE 3



Bonus for cautious start.

DUMP 5



Tap and clean methane to make electricity. DUMP 4

Produces methane, a big

name in

globalwarming gases.

TAKE 4

Face it, it's gonna leak.

TAKE 2

#### THE NEW GAME OF INTEGRATED WASTE MANAGEMENT

The old game was "put it at the curb and watch it disappear." And some of your friends still may be playing "pick the perfect option," hoping to win the jackpot by landing on the elusive final solution to getting rid of garbage. But the players who've been playing the longest know that the name of the game is really "integrated waste management." It ain't easy, but it's the only game you can win. See for yourself!



Rathje's great granddaughter can still dig dumps. DUMP 3

Pay neighboring town \$1 million to host landfill.

TAKE 3



Fly ash coats the neighborhood; higher car-wash and doctor bills.

TAKE 5



Reduces garbage volume by 80%. **But concentrates** toxics.

MOVE BACK 5 THEN DUMP 5

Skip a turn while the health impacts are studied

But ... recyclable paper makes good electricity!

TAKE 3

Incineration makes a little electricity, which pays for a little incineration. DUMP 2

lunko Inc. introduces disposable beach towels.

ALL PLAYERS TAKE 5







Less packaging between you and that toaster pastry.

DUMP 5



Lower garbage bills in the far, far future.

DUMP 2. dreamer

A fridge that's built to last 40 years (that's 40 years of avocado green).

DUMP 3



National Enquirer returns as toilet paper.

DUMP 5





Dedicating your kitchen to bins, you divert 80% of your garbage.

DUMP 5



Extra room, more life for the old landfill.

DUMP 4

ROLL

AGAIN

OR

DUMP 3

TAKE 5 OR LOSE A TURN

"Pssst. Wanna buy 40 tons of reeking milk jugs?"

TAKE 3



Kitchen clogged with recyclables. Do take-out, then deal with the

TAKE 1

disposables.

A whopping 30% of your waste taken care of!

DUMP 3



"Sniff sniff ... Honey, did you rinse that tuna can?"

TAKE 1



Pay neighboring town \$1 million to host incinerator. TAKE 3





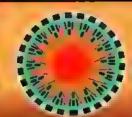
from GARBAGE Graphic Design by Scott MacNEILL

> Last winter's fruit cake is this spring's garden mulch.

DUMP 5

You didn't follow the directions, and your neighbors sue.

TAKE T









## A PETROCHEMICAL PRIMER

f you were to purge petrochemicals from your life, as many natural-products devotees exhort you, chances are you wouldn't have much of a life left. Anything to do with computers, machinery, or post-war technology involves petrochemicals. Unless you're living primitively in the woods, you're surrounded by petrochemicals — no matter how ecologically conscientious you think you are.

Take Mr. Natural, a magazine graphics artist in his mid-30s. Though not an eco-purist, he strives to do the right thing. We'll follow him through a typical morning as he gets ready for work. Every time he comes in contact with a product that contains petrochemicals, or conducts an activity made possible by them, it will appear in bold italics. (Because it's ubiquitous, we won't even count most of the plastic.) By the article's end, you'll know the petro-elements of each bold-italic word. Your discoveries may upset you as much as learning what's in a Twinkie. And you'll never look at your lifestyle the same way again.

Refinery folks tell me privately that it's best for a scientifically illiterate public not to know about petrochemicals — it may spread fear among the masses. Maybe — but at the very least, the curtain to this backstage Oz should be drawn aside. Only then will we understand and take responsibility for the technology in our daily lives. — A.M.

r. Natural wakes to the alarm clock with an upset stomach and headache from last night's spicy Chinese meal. Even so, a smile crosses his face as he remembers the lateevening rendezvous with Ms. Natural. Rolling into the impression she left behind in the futon that still whispers of her perfume, he flings off the sheets and stumbles into the bathroom. After a quick gargle for some serious morning breath (he's glad she had to leave early) and teeth brushing, he zips through a quick shower and shampoo. A glance in the mirror reminds Mr. Natural of the side effects from last night's indiscretions. He downs an aspirin plus a few vitamins. Then he dabs some antiseptic on a cut. After grabbing a to-go container of Chinese food and a whole-wheat muffin from the refrigerator, he runs for the bus.

Chances are, if an item in daily life is not derived from petroleum, it's made possible by it.

Manufacturers may claim a product is made

from natural materials such as coconut oil, but it's likely the process which turns that substance into a consumer item—like transforming tropical oils into sodium lauryl sulfate, an ingredient in Mr. Natural's "natural" soap and shampoo—comes in direct contact with petrochemicals.

If you want to purge petrochemicals from your life, the odds are obviously against you. We must live in harmony with at least some of them. Yet we know little about petroleum and how it metamorphoses into a plethora of products. That's a shame. Knowledge is power. Let's get to know petro.

LUSTRATIONS BY ANCHELE LAPO





#### H's a Mod, Mod, Mod, Mod World

To know petroleum and its petrochemical kin, you must first get intimate with them on an elemental and molecular level. Petroleum, the fossilized remains of once-breathing primeval sea creatures captured and cooked under pressure between layers of rock, is almost purely a hydrocarbon, an organic compound of the elements hydrogen and carbon.

To create Mr. Natural's petrochemicals, the hydrocarbons of petroleum must be atomically manipulated. An atom features a positively charged nucleus surrounded by one or more shells of negatively charged electrons constantly moving in all directions. Similar to their human counterparts, atoms and molecules bond for better or worse by giving, sharing, and sometimes stealing electrons. Carbon is rather randy as elements go, bonding readily with just about anything and un-

coupling just as swiftly. Unique in elements, it can bond extensively with itself to create hydrocarbon compounds with a core over 70 carbon atoms long, much of the reason for petroleum products' strength and seemingly eternal life span.

Atoms everywhere are engaged in constant barter to find some situation where they feel stable until, as in the case of petroleum refining, someone intensifies the heat and stirs the mass up. You create a new compound by mixing elements like hydrogen and carbon. You can also spawn varieties by changing the ratio of hydrogen to carbon; the petroleum gas propane has twice as much carbon to hydrogen as does methane, which is less valuable. Add other elements and the birthrate explodes, sometimes literally: Toluene, a hydrocarbon found in both petroleum and the Tolu balsam tree, plus nitrogen and oxygen equals trinitrotoluene — TNT.

Passion at the Refinery

olecules of hydrogen and carbon are like Mr. and Ms. Natural. They react to each other (especially when under intense heat and pressure) like us Southerners before a summer storm, when tempers and passions become unbound. Mix two types of molecules together in the presence of a catalyst and the reactions intensify like a lovers' triangle. In the ensuing conflagration, the two molecules' old identities are consumed in the reaction. Irrevocably changed, they're left to build themselves back an atom at a time while the catalyst escapes unscathed. (There was a catalyst in my life once. His name was Chris, Sigh.)

At the refinery, distillation and other processes chemically liberate gases, gasoline, fuel oils, lubricants, coke, and a cornucopia of petrochemicals from crude oil. Crude is subjected to heat, pressure, and the ever-dramatic catalysts, recycling over and over while molecularly deconstructing and reconstructing, evaporating and condensing, until finally the barrel of crude is completely used, leaving behind a little leftover oil, a lot of waste products, and in the nearby communities a legacy of air- and water-borne pollution. Every Superfund site is petrochemical related.

Though occurring on the most diminutive of levels, this molecular magic requires gargantuan edifices. The refinery complex, acres of pipes, platforms, and domed towers entwined with metal latticeworks, is dominated by a distillation tower over 150 feet tall. It all looks quite a bit like sci-fi descriptions of 21st-century Los Angeles, a sprawling metal and concrete complex devoid of all

24 hours a day, every day.
Refineries range from tiny tea kettles pumping out a few thousand barrels daily to billion-dollar behemoths with half a million barrels a day flowing through 1,000 miles of pipes.

greenery, subtlety, and silence, lu-

minous even at night, in motion

This petropolis isn't just an oil refinery. It's also a chemical quarry. Over 90 percent of all organic

chemicals (compounds based on carbon, hydrogen, nitrogen, and oxygen) originate here. The refinery itself produces mainly intermediates (material feedstock), most importantly ethylene and benzene, which chemical facilities refine further. Excepting metals and plant and animal matter, this amounts to just about everything used in industry, agriculture, and manufacturing.

Making & Broaking Molecular Architecture

The petroleum-topetrochemical transformation at the refinery, as outlined in Robert O. Anderson's book Fundamentals of Petroleum, involves four basic processes: Physical Separation, Breakdown, Change, and Buildup.

After inorganic salts,

trace metals, and other contaminants are filtered from piped-in crude, the first step is PHYSICAL SEPARATION into gases, fluids, and solids by a hightech distillation process. Heated to 700 degrees Fahrenheit, petroleum vapors are collected as gases, or cooled and condensed back into liquid. Various types of hydrocarbon compounds locked within crude now separate by gravity into their newfound, physical characteristics.

Petroleum gases, primarily ethane, propane, and butane, float to the top of the distillation tower. (Under just the slightest pressure and refrigeration, propane and butane go fluid, earning their official moniker LPG, liquified petroleum gases.) Propane goes out for heating and other uses such as Mr. Natural's energy-saving gas stove and the less-polluting buses his progressive city uses. On the low end of the gravity spectrum, the heavy bottoms ooze into asphalt or bitumen, the first petroleum product ever used (for blacktopping roads). The rest includes waxes, lubricating oils, and really rank residual fuel oil.

Freed of the high- and low-end hydrocarbons, the middle distillates are left. Henceforth, the refinery's overriding goal is to extract the maximum amount of gasoline (and therefore profit) from a barrel, currently about 50 percent. The petrochemical industry developed as a direct result of trying to find something lucrative to do with most of the other half.

THE REFINERY'S GOAL IS TO EXTRACT THE MAXIMUM AMOUNT OF GASOLINE (AND THEREFORE PROFIT) FROM A BARREL, CURRENTLY ABOUT 50 PERCENT. THE PETROCHEMICAL INDUSTRY DEVELOPED AS A RESULT OF TRYING TO FIND SOMETHING LUCRATIVE TO DOWITH THE OTHER HALF.

Lot's Got Cracking

The BREAKDOWN processes at the refinery entail ways to make lighter gas and gasoline from heavier gas oils. That means cracking long hydrocarbon chains. How do you do that? Just like you crack up people: put them under heat and pressure in confined circumstances for a period of time. Petroleum is tough stuff. It withstands up to 1,000 degrees Fahrenheit and up to a ton persquare-inch in the now-outdated thermal-cracking process.

Pass the petroleum over reactive catalysts, from activated zeolite clay to platinum, for catalytic cracking, and both the temperature and pressure can be reduced. Switch from clay to platinum catalysts while in the presence of hydrogen gas — hydrocracking — and the temperature needed (500 to 800 degrees Fahrenheit) drops, so efficiency rises even more. But

so does the pressure required (from 1,000 to 3,000 pounds psi), making the hydrocracking tower for containing it one of the most massive structures on the planet. Cracking of all kinds is where most of the pollution from refining originates.

So far, the hydrocarbon molecules have remained loyal to the petro chain gang. Not for long.

> The remaining material must be reformed through a variety of CHANGE processes. Catalytic reforming uses a hydrogen atmosphere, plus heat and pressures ranging from 280 to 28,000 pounds psi, to break long hydrocarbon chains into smaller saturated chains. Paraffins evolve into branched-chain isoparaffins for plastics and synthetic fibers. Naphthas turn into naphthenes which are then unsaturated (the hydrogen atoms removed) into the vacillating hexagonal rings of benzene's aromatic family.

#### Sweet Oder of Life & Death

n 1825, the English chemist and physicist Michael Faraday identified

benzene as a flammable component of whale oil. Yet until its molecular structure could be deduced, benzene couldn't be mastered. This obsessed a German chemist, August Kekule, who'd been experimenting with benzene found in coal tar. In 1865, he was commuting to work on a train, slipping in and out of sleep, when in a dream he saw a whirling image of a snake biting its tail: an ancient symbol, familiar to Jungians, of time and continuity of life.

Upon waking, Kekule realized that the molecular structure of benzene is circular, not in a long straight line like most complex hydrocarbons. Back at the lab, he proved his hunch correct. After more research he decided that the bonds between atoms were not single or double but something uniquely in between.

This paradox is the source of benzene's magical and murderous properties. Though unsaturated, a



benzene ring is stable with low reactivity. Yet being unsaturated, it is easy to bond with because the electrons are open to receiving other atoms. The six-cornered structure forms a versatile chassis that expands dramatically the variety of compounds a benzene ring can make.

Benzene, toluene, and the xylenes are the major hydrocarbon aromatics, a nice name for potentially nasty compounds. Why aromatic? Because their odors range from the sweetest of flowers - as in Ms. Natural's perfume - to the most indescribable yuck. Aromatics evaporate, which is an exemplary quality for the paints, inks, and adhesives Mr. Natural uses at work. Aromatics are also a central-nervous-system depressant. Their fumes are a key problem for those who are chemical-sensitive.

During all that catalytic reforming, a molecule may fragment and become radical. As chemical reactions make molecules mutate from one state to another, sometimes they are temporarily something else: free radicals. Extremely active chemically, free radicals are incomplete molecules desperately trying to force anything they come in contact with to give or receive electrons, thereby causing the donor to become a free radical. (Vital to catalytic-converter engine function, this chain reaction is similar to the free-radical oxidation suspected as a major factor in cancer and aging.) Benzene grabs free radicals and snaps them on. Or it attracts ions (electrically charged atoms) of other elements like chlorine to create the chlorobenzene pesticides used to grow the wheat in Mr. Natural's muffin.

After being reformed into smaller, more malleable shapes, the processes are reversed to BUILD UP the molecules. Isomerization and polymerization are the basic techniques used

to link short-chain molecules into long, complex chains, mainly to create plastic and synthetic fibers. All the plastic in Mr. Natural's life was solidified, one atom at a time, from petroleum gases.

#### **Petrochemical Alchemy**

Reeping these processes in mind, follow the bouncing prefixes and suffixes below to trace the transformation of benzene and other hydrocarbons into Mr. Natural's lifestyle. Not only will it expand your English, but you'll also be able to decipher some of the litany of chemical names on product labels.

★ Mr. Natural's alarm clock is a digital one with a computer chip. Although chips are silicabased, petrochemicals are required to layer the circuitry.

★ Much peace of mind was brought to Mr. Natural's rendezvous with Ms. Natural by the synthetic-latex condom he wore and its petrochemical spermicide, nonoxynol-9.

★ Most perfumes draw from the aromatics family to create at least some of their allure, including Ms. Natural's fine French scent.

★ Mr. Natural doesn't have to iron wrinkles from his **sheets** because of a formaldehyde-based crisping agent. Add oxygen to methane to create methanol; then remove two hydrogen atoms to make formaldehyde.

★ To gargle, Mr. Natural uses Listerine, which the Illustrated Enclyclopedia of Science and Inventions says once boasted the antiseptic n-hexylresorcinol, a derivative of benzene's molecular cousin phenol.

Manufacturers claim that for over 100 years Listerine has

over 100 years, Listerine has contained only essential oils of thyme, eucalyptus, and wintergreen, as active ingredients.

★ Most toothpastes for brushing teeth contain as a preservative a touch of chloroform, which is created by adding chlorine and oxygen to benzene, and is kept pliable by glycerol (known to label readers as glycerin) made by adding three oxygen atoms to a propane molecule.

★ Though Mr. Natural uses "natural" products to shower and shampoo, they are full of petroleum extracts like the misnamed mineral oil, and petrochemicals like isopropyl (or rubbing) alcohol. Ethane is cracked into ethylene; hydrogen is then exchanged for a carbonhydrogen molecule to form propylene, which is treated with sulphuric acid to create isopropyl alcohol. To make the sodium lauryl sulfate in the "natural" soap, shampoo, and shaving cream, coconut oil took a petrochemical bath.

★ Add oxygen to propylene to create propylene glycol, a cousin of glycerin used to retain the moisture in Mr. Natural's body-cleaning products; it's also in the antifreeze and hydraulic brake fluid for his bus.

\* Aspirin is just one of many pharmaceuticals derived from phenol. Add one carbon and three oxygen atoms to phenol and you get salicylic acid. Add two carbon and two hydrogen atoms, and one more oxygen atom to make acetylsalicylic acid, the proper name for aspirin.

★ Almost all antiseptics are petrochemical derived. The topical antiseptic Campho-Phenique contains 4.7 percent phenol, which can be modified into creosol found in Mr. Natural's Lysol-brand bath-

room disinfectant.

★ To make the plastic for Mr. Natural's polystyrene to-go container, benzene is added to ethylene to form ethylbenzene. It undergoes a free-radical change process to convert it into styrene, which is polymerized into polystyrene.

★ For a finale, Mr. Natural's whole-wheat muffin is a powerhouse of petrochemicals, starting with the synthetic-nitrogen fertilizer and the chlorobenzene-pesticide chlordane, used to grow the non-organic wheat. Propylene glycol keeps the muffin moist.

Synthetic vanilla, an ethane derivative, adds flavor. It's kept fresh with the hotly debated petrochemical preservative BHT. Mr. Natural could have chosen a sugar-free muffin made with the petrochemicals saccharin, sorbital, or aspartame.

If we went into the petrochemicals Mr. Natural encounters at his graphic-arts job for a magazine, this article would be a book.

PETROCHEMICALS DON'T RE-QUIRE PETROLEUM. IF YOU RE-MOVE OXYGEN FROM A PURE CARBOHYDRATE, SUCH AS THE CELLULOSE IN PLANT MATTER, YOU'VE GOT MUCH THE SAME HYDROCARBON — WITH LESS POLLUTION AND TOXIC WASTE. BUT WE CAN NEVER GO BACK ENTIRELY TO NON-PETROLEUM FEEDSTOCKS.

#### Too Valuable to Burn

Petrochemicals don't require petroleum. They simply need hydrogen and carbon molecules, and petroleum provides an unusually rich supply. If you remove oxygen from a pure carbohydrate (carbon, hydrogen, and oxygen), such as the cellulose in plant matter, you've got much the same hydrocarbon - with less pollution and toxic waste.

But in so many ways, we can never go back entirely to nonpetroleum feedstocks. It's now the Data Age, and the plastics and chemicals required for computers, and for much of the pharmaceuticals and diagnostic technology of modern medicine, are so exacting in molecular requirements that they will be formidable (though

not impossible) to replace. The wheels and gears of standard high-speed machinery simply can't function on easily degraded animal and plant fats.

Yet go back we must, at least part way, because oil is not limitless. According to the federal Department of Energy, we've got only about 40 years at current consumption rates until we must tap into even more ecologically devastating sources of hydrocar-

bons - coal, oil shales and sands, off-shore and Arctic oil deposits - at exponentially increased financial expense. The Council on Plastics and Packaging in the Environment is typical of the petroleum trade groups which feel these sources, according to their information pamphlet, The Origin of Plastics, "may not be economically recoverable at current market prices, but would be if the costs of comparable fuels increased." In other words, whether it's crude or coal, consumers will simply

Others are not so sure. The American Chemical Society's high school textbook, Chemistry in the Community, raises the

question: Is petroleum for building or burning? By focusing on petroleum as a source of gasoline and fuel, we're already answering the question. We should be husbanding this limited but indispensable natural resource for vital non-fuel needs such as lubricants, computers, and medicine. And we might also ask ourselves whether it's worth the ecological and health risks to have sheets that don't wrinkle, shampoo that suds excessively, muffins that never go stale, and toothpaste that will stay eternally moist.

Amy Martin, a Dallas-based environmental writer, is a regular contributor to GARBAGE. Look for her article on petrochemical alternatives in our Nov./Dec. issue.

# GETTING RID OF BATTIER IES

CAN BATTERIES BE RECYCLED? MORE TO THE POINT, SHOULD THEY EVEN BE COLLECTED?

"It ration ducing the trafter place are construction of the trafter place are constructed as a construction of the construction of the

While primary batteries can't be recharged, increasingly popular secondaries can (above). Sanyo is asking consumers to return dead batteries in new "Mailback" packaging (right).

aren Odato lives in Randolph, Vermont, a town of 4,800. Peeved as heck about all the old batteries that get tossed "in the garbage" each day, she took action in December '90.

"It's just not fair that these corporations who make batteries are producing all this hazardous waste and the taxpayer ends up cleaning up after them," Ms. Odato says. So she placed boxes in 20 locations around town where people could drop off their batteries. The town collected 311 pounds of old batteries. Then they separated them by manufacturer and shipped them back

to their makers.

They got letters — mostly terse. But Terry Telzrow, manager of product safety at the Eveready Battery Company in Westlake, Ohio, penned a three-page tome that illustrates the convoluted problem of col-

lecting and recycling batteries in America today. The letter said that since the town of Randolph had now declared their old batteries to be "hazardous waste," Eveready could not legally handle them because the company has no federal or state permit to serve as a hazardous-waste collection or treatment site.

"No matter what we would like to do as a responsible citizen, we cannot accept shipments of used household batteries from you. We hope you understand our predicament," said Eveready to Randolph, Vermont.

That was February '91. Times are changing. Sanyo just introduced what it calls its "Mailback Recycle System," rechargeable nickel-cadmium (NiCd) batteries sold in a storage package that can be used to send the batteries, when worn out, back to Sanyo for recycling.

The majority of heavy metals (lead, arsenic, zinc, cadmium, copper, and mercury) in the household waste stream come from batteries. Heavy metals are toxic and are currently associated with neurological illnesses and cancer.

"Do batteries have to contain those nasty heavy metals?" you ask. For those who slept through eighth-grade science class, I'll review some basics.

Batteries are divided into two classes: primary and secondary. Primary batteries (which include carbon-zinc, alkaline, mercury-cell, and lithium) are used once and thrown away. Hiss boo, you say? It's science. The chemical reaction that supplies current in disposable batteries cannot be reversed. So why are these substances used for batteries? Because they make disposable batteries that are economical, can be used in many applications, have a decent shelf life, and are reliable.

Conversely, secondary batteries (including nickel-cadmium, lead-acid, and nickel-hydride) are rechargeable because the chemical reactions that take place inside them are reversible. When

BY RON GASBARRO

you put a secondary battery in its recharger, you are fast-backwarding the flow of electricity. The active material that has been depleted is now restored.

So why don't we all switch to rechargeables? Well, rechargeables are more expensive — about \$10 for a 9-volt, over \$8 for a pair of AAs or AAAs, a whopping \$11 for a couple of Cs. Don't forget the recharger you'll need, from \$25 to \$60.

Also, rechargeables tend to run anywhere from one-third to one-quarter the time disposables do. When they lose their energy, they do so suddenly, unlike disposables, which lose

energy gradually.

And then there's the cadmium issue.
"In rechargeables, cadmium is a key component; [it's] what makes them rechargeable," says Kim Edwards, VP of marketing for Gates Energy Products in Gainesville, Fla. "We are developing a replacement for NiCd called nickel hydride that we hope to introduce in five to 10 years. But the technology is new and the price of the batteries will be two to three times that of our current rechargeables."

That's \$20 to \$30 for a battery, folks.

nfortunately, what's good for

the battery is not good for the

body. Lead, for example, is resistant to

teries because of the ease with which it

corrosion and is used in storage bat-

accepts and yields

electrons. Yet it

most hazardous

and toxic metals

because once in

is one of the

the food chain.

Federal guidelines say a person should not ingest more than four micrograms of mercury per day. The standard C-size battery contains 16,500 micrograms of mercury.

the body, it can bioaccumulate - be

stored in body fat and concentrate up

Obviously, it's not good if any of the stuff finds its way out of crushed batteries into groundwater, or out of incinerated batteries into the air.

Has anything been done? Well, yes, but only with a kick in the pants from Europe. Several years ago, the U.S. battery industry removed 90 percent of the metal from batteries. They did it because the European Community (EC) said the companies could not sell batteries overseas until mercury was reduced.

By 1993, all alkaline-manganese batteries sold in the EC must have less than 0.025 percent mercury (Hg) and cadmium (Cd) by weight or be prohibited from sale. (The exception is all button cells, which will bear the standard recycling symbol.)

Slapped with an EPA warning for high cadmium in their incinerators and mercury in the stack, Warren County, New Jersey, started a battery-collection pilot program in 1989, financed through their Pollution Control Financing Authority (PCFA). One year later, the program went

county-wide, even though
a grant from the state's
Department of Environmental
Protection fell through.
"We were so concerned about

emissions that we went full scale with drop-off areas and curbside collections," says Mary Briggs, recycling coordinator for PCFA.

In this rural county of 94,000, they collect about 1,300 pounds of batteries per month. After collection, batteries are sorted into types: those to be reclaimed and those to be landfilled. The latter are disposed of (outside the county) twice a year. Since the program has been in place, the county's incinerator ash has not flunked the EPA toxics test for cadmium.

Yet proposed household-battery collection, separation, and recycling programs have downside health, safety, and environmental risks. Not everyone wants batteries collected. For example, the Iowa Department of Natural Resources and the California Department of Health Services have successfully opposed legislation to require source separation of household batteries.

Getting someone to buy (or simply accept) your community's old batteries is tricky, but such people do exist. Some leads: Alkaline, zinc-carbon, and gel-cell batteries can be buried in hazardous-waste landfills operated by Chem Waste Inc. in Menomonie, Wis. They also have a recovery facility for sealed lead-acid batteries.

NiCds can be sent for reclamation to Immetco in Elwood City, Penn.
Mercury Refining Company (Mereco) in Albany, N.Y., accepts mixed button batteries. And lithium batteries may be shipped for incineration to TWI in Ensco, Arkansas.

What with raised consciousness on the part of consumers, waste managers, and now battery manufacturers, we expect rapid developments in this area of hazardous-waste disposal; we'll update you as they happen.

— the editors

#### IN THE ENVIRONMENTAL HOLY WAR, WHO CAN TELL THE GOOD GUYS

reen Cross and Green Seal have been dueling for our affections since each was announced. Each is itching to banish false environmental claims from the arena of "green marketing," and reward the good guys with a medal of honor. Each wants to be the protector we consumers look to when we're baffled by green pretenders.

They know we need help. If we were gullible, we might believe that everything from garbage bags to underarm deodorant and plastic coffee cups are good for the environment some marketers tend to blur the line between "Earth friendly" and "slightly better than the rest of the crap."

In fact, you'd be hard-pressed to find any product that is purely good for the environment. Between the mining of its metal and the trashing of its plastic blisterpak, even a watersaving showerhead rings up an environmental price. Given the complexity of environmental impact, and the tradeoffs that attend every product we buy, can anyone sort out the environment's friends from its foes?

BY HANNAH HOLMES

ILLISTRATIONS BY SCOTT MACNETL



## "You've got to stick your neck out. And that's hard to do when people are taking pot-shots at you."

 Denis Hayes, president of Green Seal



#### CROSSES, SEALS, AND PROMISES

reen Cross and Green Seal brought lifecycle analysis (LCA) to our collective attention when they announced they'd use it to sort out the true believers from the pagans. But can they be the environmental enforcers?

GREEN SEAL BIT OFF MORE THAN IT COULD CHEW. On June 14, 1990, Denis Hayes (Mr. Earth Day, remember?) announced that Green Seal would conduct a full-blown LCA for each family of products it planned to analyze — light bulbs, tissue papers, laundry cleaners, and house paints, for starters.

But LCA has proven beyond Green Seal's reach. It can cost hundreds of thousands of dollars to research the environmental impacts of a product from cradle to grave — extraction and transportation of raw materials, manufacturing, distribution, use, and disposal. Even then, there are big questions LCA can't answer.

So Green Seal has retreated a bit. It now plans to conduct a shortened version, calling it Environmental Impact Evaluation. (What did the Green Seal analyst say when her husband asked why she was tense? "It's that EIE I owe.") The review of a product category's lifecycle is then boiled down to a handful of standards a manufacturer must meet. Bathroom tissues, for exmple, must be made from 100-percent re-

cycled wastepaper and at least 10-percent post-consumer paper; toxic solvents can't be used to de-ink the wastepaper, and there are limits on bleaching of the tissue; the final product can't contain dyes, inks, or perfumes, and must be packaged either in bulk or in 100-percent waste materials.

But even this simplified method has taken a long time to design. Green Seal was slated to hit the stores early this year. Yet it wasn't until mid-June that we saw a *draft* of the standards tissue makers would have to meet to get the Seal.

Environmentalists, industry, and labelling pundits alike cut Green Seal some slack for proceeding with caution and for seeking public comment on its standards before it goes spreading Seals around. Still, criticism is easily had.

The short-cut approach to LCA is costing Green Seal some credibility. Tim Mohin, EPA's LCA point man, says his agency, too, would like to have a "streamlined" method, but notes, "We feel pretty strongly that we've got to figure out how to do a full-blown lifecycle analysis before we can simplify it."

Perhaps the most serious criticism of Green Seal is that it will appear to convey blanket approval in a world where environmental impact depends, to some extent, on where you're sitting. "The diaper issue is a classic one," says Bob Hunt, a vice president at Franklin Associates, Ltd., a firm that

#### SCIENCE FOR SALE

plastic has been getting some bad press. From a garbage point of view, it hangs around forever, it can't be composted, it's often made from evil, otter-sliming oil, and its manufacture creates some very toxic pollution. Yes, plastic has an image problem.

The Council for Solid Waste Solutions (CSWS), funded by the plastics industry, needed a solution. It needed to show the warm, fuzzy, good-for-nature side of plastic. So it hired Franklin Associates, Ltd., of Prairie Village, Kansas, to do two studies that would show just how great plastic is.

Franklin Associates, which does a

lot of these studies, performed what they call a Resource and Environmental Profile Analysis (REPA) on two different categories of products: polystyrene vs. bleached paperboard fast-food containers, and polyethylene vs. brown-paper gro-

Using data whose sources weren't disclosed in the final report, Franklin produced a set of comparisons that boiled down, in the case of the food packages, to this: Polystyrene containers use 30 percent less energy (including the nonrenewable energy inherent in the plastic itself), produce 46 percent less atmospheric wastes,

has done nearly 200 LCAs. Cotton diapers use lots of water, and disposables take up lots of landfill room. Hunt explains, "In parts of California, they have 100 years left on the landfill, but they're out of water. In New England, they have plenty of water, but they're out of landfill space. How are you going to label that?" Green Seal has no immediate plans to evaluate diapers, but the point is well taken.

Denis Hayes, president of Green Seal, responds that anyone who hopes to help consumers must take a leap of faith at some point, given the fabulous cost of scientific analysis. "You've got to stick your neck out," he says. "And that's hard to do when people are tak-

ing pot-shots at you."

GREEN CROSS: NOT CHEWING ENOUGH. Green Cross has also done some back-pedaling. Its original symbol — a simple green cross — has been modified. Now when the seal appears on a product, a green cross and blue planet are accompanied by a descriptive statement, like: "This beverage container has been certified to be made of 50 percent recycled glass."

Green Cross denies its mark is an environmental seal of approval, although the logo argues otherwise. Green Cross president Stanley Rhodes explains that the symbol, which already appears on nearly 400 products, simply verifies a company's environmental claims. In other words, if a manufacturer meets minimum stan-

dards (10-percent post-consumer waste in the product or package, and an overall percentage of recycled waste which approaches the "state of the art" as defined by Green Cross), then as long as they're telling the truth about the percentage claimed, the company gets the Cross.

Now Green Cross is moving into lifecycle analysis. Statler Tissue is the first company to seek Green Cross's general seal of approval, as researchers try to contrast the cradle-tograve pollutants generated by virgin and recycled paper towels. Cofounder Linda Brown says that Green Cross has stayed out of LCA because there is no basis for comparing pollutants that have wildly differing effects "apples and oranges," she says. Yet Green Cross will now compare the pollutants from virgin-paper making to those from paper recycling, where ink wastes - an environmental albatross unknown in virgin-paper making - are a major concern.

The most common criticism of Green Cross is that it rewards recycling and ignores source reduction. Numerous brands of recycled paper towels and napkins have received the symbol, although such single-use products are inherently wasteful. A set of non-concentrated, exaggeratedly task-specific household cleansers (see In the Dumpster, July/August '90) got it. Bags made from 95-percent recycled plastic share the seal with bags made from 50 percent. Boxed Clorox

"We feel pretty
strongly that we've
got to figure out
how to do a fullblown Lifecycle
Analysis before we
can simplify it."

— Tim Mohin, EPA's Lifecycle Analysis specialist.

bleach wears the symbol — the box contains recycled fibers. Scented garbage bags got it because they contain recycled plastic.

IN SHORT, AN UPHILL BATTLE FACES BOTH PROGRAMS. Many environmentalists worry that consumers will stop thinking and just reach for a symbol, ignoring things like regional impact, source reduction, and over-consumption. Furthermore, the cost of testing, research, and, in the case of Green Seal, a licensing fee, may mean some small manufacturers won't be able to

42 percent less water wastes, and 29 percent more solid waste than paper-board containers.

Near the front of the report that Franklin gave CSWS was the following disclaimer:

"No attempt has been made to determine the relative environmental effects of these pollutants such as fish kills or groundwater contamination, as there are no accurate data available."

In other words, the "environmental impact" that Franklin analyzed was simply the Btu's that went into each product, and the weight of the pollutants that came out.

Nonetheless, the Council whipped off letters to the media and to politicians, boasting about plastic's performance in this "independent research." Some quotes, with emphasis added:

"The Council ... has released two comprehensive reports analyzing the cradie-to-grave environmental impacts of popular plastic products and their paper-based counterparts."

"Plastic sacks actually compare favorably with paper sacks in total energy use and overall environmental impact."

"Interestingly, both plastic products compare favorably to their alternatives in terms of ... overall environmental impact."

The campaign worked. The Los Angeles Times and Forbes magazine were among the media that parroted the study as proof that McDonald's had done the wrong thing when it traded foam containers for a plasticpaper wrapper last November. Never mind that the new wrapper is so much smaller than a paperboard box that the Franklin study doesn't apply. We in the media are suckers for scientific-looking numbers.

It is this sort of public-relations foolery that's motivating researchers to come to an agreement on how LCA is conducted, and how it can be used. Otherwise, this "science" may become just the newest, most expensive Madison Avenue tool. Instead of baseless environmental claims, companies will claim environmental benefits on a pseudo-scientific basis that is extremely difficult and expensive to refute.

### Big industry intends to avoid the "pissing match" between Green Cross and Green Seal.

THIS LABEL Mills

afford a seal, no matter how clean and green their products.

If the programs lack environmentalists' support, they're also failing to make allies of mainstream manufacturers, who want to avoid what one industry spokesman called a "pissing match between two organizations that don't have much credibility." Most large corporations are waiting for the federal government to regulate environmental labelling.

Green Cross president Dr. Rhodes does his share of sniping at Green Seal, but he knows it can't last. "We are about to get drubbed," he says. "This infighting between us and Green Seal is very destructive. [Big corporations] must be over there rubbing their hands together and saying, 'Great! We got 'em where we want 'em — fighting among themselves."

#### GOVERNMENT TO THE RESCUE?

on't hold your breath.
Besides Green Cross and
Green Seal, others are
preparing a green crusade, not the
least formidable being the U.S.
Environmental Protection Agency
(EPA). But it's going to be a while
before anything useful comes of
these battle plans.

PA: A few of years ago, EPA proposed legislation to set up a quasi-governmental reviewing board that could issue a seal of approval. But seeing the trouble Germany and Canada were having with their national programs, EPA dropped the subject (see Seals to Watch, p. 49). Now the agency is going back to lay a foundation, spending big time and money on studies that will lay ground rules for doing LCA.

And the agency has a finger in almost every other pie that's baking, whether the subject is writing definitions for "recyclable," "recycled," and "biodegradable," or discussing label and seal concepts. EPA may be late out of the blocks, but if Congress gives it authority to administer a seal, it could catch up and take charge.

**PTC:** Green labelling is sometimes perceived as a marketing issue rather than an environmental one, partly because companies misuse environmental claims like "biodegradable" and

"Earth friendly" in their ads. Enter the Federal Trade Commission. With the EPA and the Office of Consumer Affairs, the FTC formed a task force to deal with environmental claims. In July, the task force held two days of hearings on such questions as: What do consumers need to know? What scientific process should we use to prove or disprove label claims? Do we know enough about the environment to set guidelines? Will Green Seal and Green Cross interfere?

Testimony from corporations, environmentalists, and consumers, will guide FTC in its policymaking.

ASTM: The American Society for Testing and Materials doesn't do stamps and seals, it does language. When someone asks ASTM to hash out an issue, ASTM convenes a committee of people from the appropriate industries, regulatory agencies, and consumer groups. The committee writes definitions that are then circulated widely in an effort to gain broad consensus. It's a formidable task, but once ASTM standards are agreed on, they're almost as good as law.

Currently, ASTM committees are working on definitions for degradability of plastics, recycled-plastic and recycled-steel terminology, and used oil, among other issues.

**NSF:** The mark of the National Sanitation Foundation is most often seen on food-service and water equipment. Like ASTM, NSF is really in the business of writing standards when a product meets the standards. it can wear the NSF seal. Concerned with the proliferation of seals and standards, in 1990 NSF joined the fray. "As a marking program, we are concerned that the whole area will get a black eye from the groups that are jumping in without the weight of experience or consensus," says NSF researcher Gordon Bellen. NSF is working with other national and international standards-writing organizations to find definitions and methods that will be widely accepted. Although the Foundation professes a healthy distrust of environmental seals-of-approval, it may produce one to reflect its own standards.

#### And a cast of thousands:

Various states and regional groups are also in the fray. Manufacturers

shudder at the thought of having 50 different seals and sets of standards, but given the leadership vacuum at the federal level, that's the direction in which things are headed.

#### LCA SAVES THE DAY!

o where do we turn for guidance? In the mayhem that has surrounded green labelling in the past couple of years, there was one voice that sounded scientific and authoritative. It was the voice of Lifecycle Analysis — aka Lifecycle Assessment (recently), Resource and Environmental Profile Analysis (REPA), Ecobalance (mostly in Europe), and Product Lifecycle

Analysis (PLA).

LCA percolated through the '60s, but erupted for real during the energy crisis of the early '70s. Governments suddenly wanted the biggest bang for their buck, and that meant they had to figure out the economic and environmental impacts of various energy sources and manufacturing processes. The federal government performed "fuel cycle" analyses on such industries as steel, oil refining, and paper. As environmental awareness flared in the '80s, air, water, and land pollution was factored into these analyses.

The "privatization" of LCA began back in 1969, when Coca Cola commissioned a study of various soft-drink

ermany: The Blue Angel has been flapping since 1978. As of this Spring, it appeared on 3,200 products in 64 categories, although more than half cluster in four categories (varnishes and coatings, gas burners, recycled paper, and wastewater-treatment agents).

To set standards, the Federal Environment Agency first reviews the lifecycle of a product category. It then sets criteria for products to meet. Hearing-aid batteries, for example, must be zincbased, contain little mercury, and be labelled for return to the dealer, among other things.

How's it going?

Defining product categories is a major headache. Before the category was cancelled (because every product rose to the standard), aerosol deodorant without CFCs could get the label, but roll-on deodorant couldn't, because it lay outside the category of "aerosol deodorants." Such a narrowly defined product category rewards manufacturers who improve products to earn the seal. But it doesn't educate consumers that aerosols are less green than roll-on.

Canada: Since March, 1990. Environmental Choice has issued about 60 seals in 18 product categories that emphasize recycling and reduced pollution. The standards. based on a lifecycle analysis, will be continually revised upward, so that no more than 10 to 20 percent of the eligible products in a category qualify. The CEO of a company whose product is accepted must sign a statement that the company is in compliance with environmental regulations.

Japan: Thanks to a goal of moving improved products quickly into the hands of shoppers, since early 1989, Japan's quasigovernmental program has awarded 850 labels in 31 categories. The program is based on some simple tenets, like energy

efficiency and minimal environmental impact during manufacture, and thus is free from the time-consuming burden of Lifecycle Analysis.

European Community: With the opening of trade among these friends, things are going to get messy. The wrangling is already heated, with some symbol-less countries fearing they'll be trodden in trade, but everyone seems determined to have a Community-wide label.

The Nordic Council: (Finland, Iceland, Norway, and Sweden) is working on a "harmonized" label, although Denmark is holding out for a European Community symbol.



Germany's **Blue Angel** 



**European Community's Environmental Label** 



Canada's **Environmental** Choice

An official mark of Environment Canada (used with permission)



Nordic Council's White Swan



Japan's EcoMark

# "Any analyst worth her salt can make a Lifecycle Analysis produce results favorable to a sponsor."

 Reid Lifset, of Yale's Project on Solid Waste and the Environment containers. The study was used internally, to decide which package was most energy efficient. Since then, LCA has become a fairly common tool for locating the strong and weak points in a manufacturing process.

But about two years ago, LCA began starring in PR campaigns, and a new can of worms was officially open. After all, if you're a manufacturer, why risk getting panned by Green Cross or Green Seal, when for \$25,000 to \$100,000 you can buy your own scientific study that will prove once and for all that your product is the greenest?

Let's conduct a little test of the effectiveness of those campaigns: Raise your hand if you've heard the following: "Disposable diapers are better for the environment than cotton ones." "Plastic grocery bags are as good as paper bags." "Disposable plastic cups are better for the environment than disposable paper ones." If you've heard any of these concepts put forth as a scientific certainty, you're a victim of LCA-abuse (see Science for Sale, p. 46).

The problems with using LCA as a marketing tool are hefty. Credibility is one. Reid Lifset, associate director of Yale's Project on Solid Waste and the Environment, puts it like this, "Any analyst worth her salt can make a LCA produce results favorable to a sponsor through judicious choice of modeling assumptions, data, and especially through careful framing of the questions that the study is meant to answer." He's not the only one wondering: Where is the old-fashioned, objective science in this science? Says Environmental Defense Fund scientist Richard Denison, "It really is the case these days that when you look at who sponsored a study, you don't even have to open the study to find out what the conclusion was."

Another glitch is that science doesn't travel well in one-sentence sound bites.

An LCA

may find that disposable diapers churn out toxic hydrocarbon pollution and flatten forests, and that cotton diapers are pesticide-intensive and need coalpower-heated water — completely incomparable environmental impacts. But a PR department may boil down 75 pages of charts and data to a sentence that reads, "Disposable diapers use less energy."

Franklin Associates, which do most of these studies, offer as proof of their integrity the fact that most of their reports aren't made public because of unflattering results that clients don't want publicized. Nonetheless, criticism is rampant. You don't need a PhD to feel twinges of suspicion reading a Franklin report, but the scientists at Environmental Action have been moved to write a critique of two Franklin studies that compare paper and plastic products. The critique, called "Science or PR?," made these points: The studies didn't say who provided the data. They didn't spell out the studies' methodology. They use the term "environmental impact" to mean only the weight of pollutants and solid waste - not their environmental toxicity. And, although every new burger box is made with virgin plastic, the burger-box study credits plastic boxes with lessened pollution when the boxes are recycled into rulers and lunch trays.

#### SETAC CALLS A TRUCK

**■**orried that LCA was headed straight for the gutter (since March 1990, three diaper LCAs have been commissioned in this country alone, each with different results), last August the Society of Environmental Toxicology and Chemistry (SETAC) called a conference. The goal was to see if everyone in the field - scientists from numerous nations, research firms, and federal agencies - could agree on a set of rules for conducting an LCA, and a code of ethics for its use. They discovered this would take years, not a week. But they did agree that there should be three parts to an LCA:

Inventory: The inventory is the skeleton of the study. If you're studying diapers, you need first to decide how far down the line you'll follow them. You might draw the boundaries for your inventory to include the manufacture, distribution, and use and disposal of the diapers and their packaging, for

instance. Or you might go further, and consider the production of the raw materials like cotton, paper, plastic, and so on. Conceivably, you could include the production of the suede gloves Larry Lumberjack wears when he's cutting wood for Pampers pulp

You need also to decide whether to consider such things as oil spills, erosion, loss of habitat and biodiversity, groundwater contamination from pesticides, generation of globalwarming gases, and a host of other considerations that are well-nigh im-

possible to quantify.

Once you've decided what you will and won't count (this is where a wily number cruncher can give her client an advantage), you do a mass balance: You measure what's going into the system - renewable and nonrenewable raw materials, energy, process water, and so on. Then you measure the outputs - the product in question, the air, water, and ground pollutants, and solid waste - at every stage from extraction of raw materials through transport, manufacturing, and disposal. You end up with a set of numbers like this: For each 1,000 changes, disposable diapers generate 9 pounds of Pollutant X. 4 pounds of Pollutant Y, and use 4 million Btu of energy; cloth diapers generate 7 pounds of Pollutant A, 8 pounds of Pollutant B, and 3 million Btu.

For now, this is as far as LCA goes. It tells you which diapering system uses fewer resources or more energy, but it doesn't assess the relative danger of the pollutants, and there is no agreement on where the boundaries for a system should be set.

To clarify the boundaries, EPA has contracted the Ohio research institute. Battelle, to write a "guidance document" for life-cycle inventory. The idea is to prevent scientists from unfairly choosing data and boundaries that favor their clients, because, as Bruce Vigon, senior researcher at Battelle puts it, "The problem is not with lifecycle assessment as a tool, but with the use of that tool."

Impact: As many critics of Franklin Associates' work have pointed out, an LCA that doesn't weigh pollutants for their relative destructiveness is pretty useless. But who's to decide which is worse: a pound of dioxin in the water, or a pound of benzene in the air - or, for that matter, one acre less of spotted-owl habitat?

Well, there are some tools we can

use. For example, the Occupational Safety and Health Administration (OSHA) administers what amounts to a rating system for toxic chemicals, because it limits the concentration of substances in workplace air — benzene is 1 ppm, chlorine gas is 0.5. EPA keeps numerous, separate lists of substances that cause cancer, reproductive problems, environmental problems, and so on. EPA also has a priority list of environmental threats, topped with loss of habitat and biodiversity, and climate change, then working down through pesticides, surface-water pollution, acid rain, and so on.

From this jumble of information, Tellus Institute, a Boston-based nonprofit research group, is putting together a piece of the impact puzzle. In 1989, with the polystyrene-vs.-paper challenge heating up, the New Jersey Department of Environmental Protection hired Tellus Institute to analyze the cradle-to-grave impacts of dozens of packaging systems. Finding scanty data on the eco-toxicity of pollutants, Tellus limited its assessment to human-health impacts. In the report, delivered this summer, Tellus attaches health costs, in dollars, to various food, drink, and hardware packages.

That sounds like an amazing accomplishment, but even its new owners are cautious. "We hope it's beginning to answer how to approach an impact study," says Athena Sarafides, the New Jersey staffer who works with Tellus. This winter, the EPA hopes to host a follow-up to the SETAC conference, dedicated entirely

to the impact question.

improvements It's well and good to know that one diaper's impact is lighter than another's, but the point of this whole exercise is - remember this? - to live with the least impact possible. Even the "winner" is bound to be wasting some resources and creating some pollution. By completing the inventory and impact studies, analysts will get a chance to look closely at where and how pollutants could be reduced.

The Three I's, as they're called, are gaining momentum, but there is footdragging. While Franklin Associates did participate at SETAC, Franklin researcher Bob Hunt reports he doesn't anticipate any changes in LCA. "Why should there be?" he

## "The problem is not with Lifecycle Assessment as a tool, but with the use of that tool,"

 Bruce Vigon, researcher at Battelle

says. "Things are getting on very well." People who want to add things like peer review and a standardized methodology are just newcomers who don't appreciate the 20-year-old Franklin method, he says.

#### WHITHER COMMON SENSE?

n simpler times, finding the perfect packaging system for milk was a matter of rinsing a bucket for the kids to carry to Mrs. Guernsey's farm. We still seem to harbor a kind of instinct related to those times, such as: Paper is more natural than plastic. Reusable is more thrifty than disposable. However, can we trust such instincts, or has our convoluted economic system rendered common sense obsolete?

"Common sense will give you an answer if you've got a little bit of the most important data," says Green Seal's Denis Hayes. For instance, since we know making virgin paper requires tree cutting, heavy pulping, and chemical bleaching; and making recycled paper needs less pulping and bleaching; common sense says recycled paper is greener. And since both paper and plastic bags pollute, a reusable shopping bag makes sense. But as the questions become more complex, like What does this carburetor cleaner do after I dump it down the drain?' and 'How do incandescent and fluorescent bulbs compare? Green Seal and Green Cross are hoping we'll trust them to choose the trade-offs for us.

Knowing that there is an environment-minded populace looking for salvation, manufacturers will continue to stumble after each other in the search of that holy green grail.

## Theatre of the McServed

Environmental appeasement has center stage in the burger-wars drama.

B

ehind McDonald's switch from plastic to paper lies a plot reminiscent of a long bedroom farce. Relationships shift with dizzying speed; characters' interpretations of the same events vary vividly; children (while remaining mostly offstage) are pivotal to the dramatic tension; and nearly every character feels, at one time or another, that he was deeply betrayed. At the center of the drama, as with many farces, is a heretofore all-powerful patriarch who, for the first time in his life, notices that his virility might be dissipating. His struggles — to understand that loss, to ward off the bludgeons of fate and yet hold true to the roots of his power — give the drama its tragicomic spirit. In this case, however, the faltering patriarch is not a person, but a corporation.

No ordinary corporation could play the role. It requires McDonald's unique cultural cachet — as a symbol (even a cliche) for America and Americans. In such exotic outposts as France, Holland, and San Francisco's Haight-Ashbury, McDonald's' restaurants serve as embassies from mainstream America, with concomitant squareness and civility. It's significant that perestroika arrived around the same time that McDonald's bought land for its first restaurant in Moscow, after 14 years of trying to get in.

Most of the worldwide chain's 12,000 restaurants, of course, are located in the miracle-mile bazaars of American suburbia, where golden



THOTOS COURTESY C

BY ART KLEINER

arches became the de facto inspiration for the visual ambiance of the road. With this intimate presence, even McDonald's executives admit that the company belongs to American people in some psychic (albeit non-financial) way; because of its scale and influence, we all have a stake, whether we eat hamburgers or not, in what McDonald's does. (Indeed, the most consistently of

(Indeed, the most consistently cogent commentator on the firm is the magazine Vegetarian Times.) Thus, when McDonald's abruptly moved from polystyrene clamshells to paper hamburger wrappers last fall (along with 40 more subtle changes), that decision belonged to all of us, open to our scrutiny just as much as a government decision should be.

McDonald's and its partner, the Environmental Defense Fund, have taken an "aw shucks, we're just getting our own house in order" public stance; and other actors (notably the plastics industry) have said it won't affect them much. Nonetheless, the ramifications clearly will ripple out far beyond the golden arches. The advocacy power of citizen's groups (like the Citizen's Clearinghouse for Hazardous Wastes) has been given a dramatic boost; no target is so large it can ignore insistent grass-roots lobbying, especially if it involves school groups. Plastics recycling has been chastened; the industry's grandiose promises are being toned down to smaller, more definable goals. The practitioners of "lifecycle analysis," an academic technique for comparing the cost and effects of particular products, will be ever more visible; you'll see the fruits of such analyses in news stories to come. Joint projects like the one between McDonald's and the EDF

Mainstream USA: The first McDonald's, featuring the mascot "Speedee," in Des Plaines, Illinois. In 1976, the company commissioned Stanford Research Institute, a think tank with the reputation for translating New Age ideas in a way that even executives could appreciate, to research environmental measures.

will flourish, some with and some without the safeguards on which the EDF insisted. The only thing that won't change is advertising; we won't see "holier-than-thou" commercials between the fast-food rivals. We won't need them. As in any bedroom farce, the virtue of the principal players has come under the harsh stagelights of public display, and nothing will ever be the same.

o begin the drama, we might go back to the mid-1970s, when McDonald's was at its peak - the first, biggest, and only independently owned major fast-food chain. (Heublein owned Kentucky Fried Chicken, Pepsi owned Taco Bell, and Pillsbury owned Burger King.) McDonald's uniformity on the outside (in which every beef patty weighed exactly 1.6 ounces worldwide) was matched by its success-bred arrogance on the inside. Every prospective franchise owner, for instance, agreed to give up other entrepreneurial interests, operate the business full-time, relocate where stores were available (which might be hundreds of miles away), and attend the famous "Hamburger University" for two years - full-time. There were also strict rules about investment capital. and McDonald's owned the land under the restaurants. Nonetheless, being a franchise owner is profitable enough that McDonald's still gets 20,000 applicants per year, of which they accept 200.

Culturally, the corporate office

was unremittingly mainstream, probably much more so than their customers in the 1970s. A then-franchise owner named Mirick Friend recalls a national meeting in which he suggested that the company offer salads and other less saltladen foods. "Lettuce is

for flower children," replied the McDonald's executive who had the floor, a fast-tracking, charismatic, somewhat brash man named Edward Rensi. (He's now

company president.)

Nonetheless, Rensi and his peers were concerned about environmentalism. In 1976, the company commissioned Stanford Research Institute, a think tank with the reputation for translating wild-eyed New-Age ideas in a way that even executives could appreciate them, to research environmental measures. FDA regulations about food contamination ruled out using recycled paper to wrap Big Macs. But polystyrene clamshells would save trees, save manufacturing costs, save energy, and use up byproducts of oil refining. Moreover, garbage-to-energy" incineration was in vogue, and polystyrene was valued in the incinerator; it burned hot, helped break down complex molecules in other garbage, and produced, per pound at least, more heat and thus more energy. And it led to the invention of the much-ballyhoo'ed McDLT, where polystyrene (a cousin of "styrofoam" insulation) separates the hot meat from the cold lettuce.

But the huge investment in adopting polystyrene for so many restaurants meant an ideological commitment to it — and that commitment had to weather an increasing number of storms. When the effect of CFCs on the ozone layer was reported, those chemicals had to be phased out of polystyrene manufacture, and replaced with HCFCs (hailed as harm-

less, now seen as only marginally safer). Landfill crunches, unforeseen in the 1970s, began prompting local bans on polystyrene around 1987. The fact that plastic litter stays around longer than paper no doubt prompted much of the reaction; people saw the slug- and mustard-colored clamshells bobbing in streams and ditches. McDonald's responded by prototyping two "Archie McPuff" incinerators, meant for behind the restaurants - an idea immediately unpopular with citizens' groups - and by joining the plastics industry's hastily assembled polystyrene-recycling efforts. McDonald's sought advice from environmental groups like the **Environmental Action Coalition in** New York, an astute recycling-oriented organization (whose book Plastics: America's Packaging Dilemma was published this year by Island Press).

By mid-1990, McDonald's was the most visible player in the polystyrenerecycling movement, making a heroic effort led by a senior corporate vice president named Shelby Yastrow. They had about 600 bins installed in restaurants (mostly in New England and New Jersey) where people could drop off the clamshells and polystyrene cups; the containers were trucked to central warehouses (one west of Boston, another in the Greenpoint section of Brooklyn), shredded, and offered to plasticdurables companies like Rubbermaid. In part because McDonald's customers couldn't be counted on to do all the separation right (paper wrappers made their way into the plastics bins), the quality of the plastic was poor; Rubbermaid complained to the New York Times about it. And the costs of shipping all that puffy, lightweight crystallized plastic, plus the fact that at least half the polystyrene left McDonald's restaurants in take-out bags, made many people skeptical that recycling could ever work.

The result was, perhaps, inevitable. Again, McDonald's the icon became a symbol — this time for unbridled trash. Starting in Vermont, then spreading to New Jersey, and ultimately throughout the nation, the McDonald's boycott campaign of 1989 and 1990 erupted. The Citizen's Clearinghouse for Hazardous Wastes, which coordinated and promoted the campaign, had discovered an organizing gold mine, much better than a mere national march that the media would label the work of eco-extremists. Their "Ronald McToxic" caricature was, in effect, an anti-brand name. Each local group used it a different way - battling landfills or incinerators by holding up a clamshell and saying, "See? This is what we're burying or burning — and we don't yet know what toxics it may release."

erri Capatosto, the McDonald's vice president of public relations, says the McToxic campaign had little influence on the company's decision; they were considering change as early as 1987. Even the new paper-and-polyethylene wrappers had been developed by 1989 by a paper supplier (for use by Taco Bell, ac-



cording to an industry veteran, and apparently unbeknownst to McDonald's).

Nonetheless, there's little doubt that the campaign affected McDonald's people emotionally, particularly the franchise holders. They felt especially betrayed by schoolchildren, who took up the McToxic cause, dressing up as clowns in floppy shoes and cotton-candy hair, and sending back their grimy, gloppy used clamshells to Shelby Yastrow's office McDonald's executives say, disinger totally that those protests were

clamshells to Shelby Yastrow's office. McDonald's executives say, disingenuously, that those protests were sparse and staged for Time magazine. But they got the message; the company itself had underwritten a World Wildlife Fund booklet for schools. called Wecology, which told kids to write directly to companies whose practices bothered them. Moreover, McDonald's was also under siege from anti-cholesterol crusaders using similar public-sympathy tactics. The company began looking for ways to make significant change without giving the impression that they would give in easily to any special-interest group that came along.

As it happened, the Environmental Defense Fund approached them, late in 1989, seeing an opportunity to influence the whole industry. EDF had been formed in the late 1960s by a group of aggressive Long Island lawyers and scientists, battling DDT spraying under the motto "Sue the bastards!" They gradually softened their stance, but continued to focus on legal cases where they had done massive technical homework. The deal they hammered out with McDonald's was unique in both environmental and corporate history: They would form a joint task force. EDF would become, in effect, unpaid advisors, with near-complete access to the company's data. They'd work in the restaurants, talk to suppliers, and generally inves-

Gilded Arches: The 10,000th McDonald's, born in Dale City, Virginia, on April 6, 1988.

The campaign affected McDonald's people emotionally. They felt especially betrayed by schoolchildren, who took up the McToxic cause, dressing up as clowns and sending back their grimy, gloppy used clamshells.

tigate every aspect of the business. Then the task force would submit a plan; McDonald's would choose what aspects to adopt, but EDF could publish their own report for McDonald's competitors to learn from.

It was, in fact, an enlightened way to operate. And it produced, ultimately, an enlightened set of proposals: Phasing out bleached paper. Reusing shipping palettes. Testing reusable cups, shipping containers, and coffee filters. Recycling polyethylene shrinkwrap. Composting eggshells and coffee grounds. Buying recycled materials (including plastic-lumber tables and chairs). Perhaps most enlightened was the idea that no solution would be permanent; McDonald's (with or without EDF) would continue to experiment, pushing packaging suppliers to develop lower-waste materials, developing pilot projects and then rolling them out at all 12,000 stores - in short, becoming as resilient with its waste as it was at introducing new foods.

In that context, the switch to a nonrecyclable paper wrap (because it is laminated to polyethylene) was never seen as final. The immediate rationale for the switch was based on the hierarchy of waste-management practice, which says that reducing the amount of material used is better than recycling a substitute, because of the extra effort, energy, cost, and current inefficiencies of the recycling process. As the task force made its case, protests erupted within the company. The plastics advocates (like Yastrow) had worked with their peers (at Dow and Mobil, for example) for two years; they were just about to announce a roll-out of the polystyrene recycling

program to all 8,500 American restaurants. This task force was a comparative upstart. Meanwhile, CCHW members flooded the EDF and McDonald's with antiplastic phone calls.

After three days of wrangling, a decision was made. McDonald's plastics-recycling partners were informed a few hours before the *New* 

York Times reported it. That article included a statement from company president Edward Rensi: The plastic-clamshell packaging was environmentally sound, he said, "but our customers don't feel good about it, so we're changing." The plastics people had their turn to feel betrayed. Unaware of the task force's technical rationale, they thought McDonald's was sacrificing their project in favor of public-relations hype.

ow the farce kicked into high gear. It says something about the haphazard priorities of corporate environmentalism that only one recent lifecycle analysis of paper versus plastic fastfood containers existed at that time. It had been compiled by a small momand-pop consulting firm called Franklin Associates, located near Kansas City, who were to lifecycle analysis what Doc was to medicine in Gunsmoke: the only game in town. Hired by a plastics-industry association group called the Council for Solid Waste Solutions, they had compared the ecological effects of polyethylenecoated paperboard - the kind used in a Burger King box — to polystyrene clamshells. They tried, as Franklin told me, to "stay away from a win/lose analogy," but their tally sheet nevertheless favored polystyrene over paperboard. It cost 30 percent less energy to make, and its manufacture released at least 40 percent fewer effluents into air and water. A Canadian chemistry professor named Martin Hocking, in a muchquoted article in Science magazine in February, made similar points about

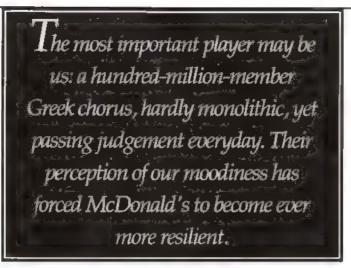
plastic coffee cups.

Thus, in late 1990 and all this year, ads (from plastics recyclers) and articles have appeared citing those studies. One of the most strident appeared in *Forbes*, a magazine that often tweaks environmentalists: It implied that McDonald's was blackmailed by the Citizen's Clearinghouse and hoodwinked by the EDF

into a decision without technical support. Unfortunately, however, the proplastics counter-charges depend on a misinterpretation of the Franklin study: It never compared the two McDonald's wrappers, but only a choice that McDonald's never made—the stiff cardboard box. Franklin themselves said later that the paper wrap was the best of the lot (ecologically speaking)—and plain butcher paper would be better still. At this writing, few people know which side to believe.

The EDF people, who say coyly that they never anticipated the public scrutiny, suddenly had their turn to feel be-

New Age: A contemporary McDonald's, designed to blend with its host city, Los Angeles.



trayed. They never did manage to get the idea across that the new paper wrap would take up less room in landfills. Why, people asked, should it be going into landfills in the first place? It didn't help that, as director Nancy Wolf of the Environmental Action Coalition points out, the paper wrap they chose is not only laminated to polyethylene, but also bleached with chlorine.

In the turmoil, the most important point made by Franklin and Dr. Hocking, the lifecycle analyzers, was somehow lost: that you can't generalize these choices from cups to boxes to wrappers. Every container decision is different; the impact varies, for instance, depending on how far supplies must be trucked in, and how far recyclable materials must be trucked away. As lifecycle analysis becomes a more exact science, we may find a McDonald's in

Peoria using plastic, while its counterpart in Patchogue opts for paper.

Like most farces, this one may end more-or-less happily. Plastics manufacturers are now focussing on institutions that still use polystyrene — most schools, hospitals, and workplaces, at least until they all get around to franchising their cafeterias to McDonald's.

McDonald's, meanwhile, is looking into composting its paper wrap — and coping with customers who complain that the sandwiches are cold.

One thing everyone agrees upon: What McDonald's does will be enormously influential, if only because it will press its paper suppliers to offer new wraps. Those paper companies have salespeople who won't shrink from saying to their other customers, "Didn't you read what McDonald's is doing?"

In general, marketing savants throughout American industry are trying to come to terms with consumers these days. Advertising seems not to work as well; consumers seem better educated than they ever have been. Still, education only goes so far; fast-food people still talk about the blazing defeat of Dee-Lite's, a fast-food chain

that pitched nutritional value. In the drama of McDonald's, then, the most important player may be us: a hundred-million-member Greek chorus, hardly monolithic, yet passing judgment every day. Their perception of our moodiness has forced McDonald's executives to become ever more resilient, even to the point of embracing environmentalism. Indeed, the environment-sensitive consumer may lose every concrete, tangible reason to despise McDonald's.

Only the fact of its existence will be left, and its cumulative effect on American cuisine, architecture, and culture as restaurants fan out across miracle miles, compelling and yet somehow awful in their numbers: thirty billion served.



**EXTRA Special Videos from Children's Television Workshop & 3-2-1 Contact!** 



The Ratten Truth. A new kind of trash TV brings kids a fresh look at the facts about garbage and the 2R's - Recycling and Reduction. A 30-minute 3-2-1 Contact Extra. \$17.45.

YOU CAN'T GROW



You Can't Grow Home Again. A special journey takes kids face-to-face with the beauty of rainforests and the threats to their survival. A 60-minute 3-2-1 Contact Extra. \$23.45

Call 1-800-822-1305 - Operator #12 (Credit Cords Only) Or send Checks or Maney Orders for the Full Cover Price\* to YCA-TRT/YCGHA 50 Leyland Drive Leonia, NJ 07605

\*NY and kill residents, please add sales tox



EXTRA! EXTRA! Ingenious Invention Saves Newspaper Readers' Sanity. Age-old problem solved by The Original Paperboy

EXTRA! EXTRA! Finally, a holder that makes it easy to bundle & recycle newspapers. Unique reach-thru design makes bundle tying a cinch.

- · Durable easy-fold cardboard construction
- · An environmentally responsible product

EXTRA! EXTRA! Get yours here for \$8 postpaid, two for \$14 (WI residents add 5%)

- Quantity Discounts
- · Custom Printing

Excellent premium or fundraiser item

Send check or money order to Paperboy Products, 601 Glenway Street Madison, WI 53711. (608) 233-3556 Reps, Wholesale, Retail opportunities.

Patent Fending

Made in USA





FINITE MARKETING • P. O. BOX 2381 • MUNCIE, IN 47307 PLEASE SEND ME: Pints @ \$6.99 (plus \$1.50 shipping & handling ea.)				
	Quarts @ \$8.95 (plus \$2.00 shipping & handling ea.)			
	Gallons @ \$29.50 (plus \$5.00 shipping & handling ea.)			
	Indiana Residents add 5% sales tax • NO C.O D			
Name	Phone ( )			
Address				
City	State Zip			
Wholesale Pricing Available	G991			
Address	StateZip			



## Of Flatulent Termites & **Burgeoning Bureaucracy**



#### MYSTERIOUS METHANE

Percentage of CO, among all greenhouse gases:

Percentage of methane among all greenhouse gases:

15

#### Top ten sources of methane mullions of

1		percentage of total methane emissions
Wetlands	115	20.2
Rice fields	110	19.4
Cud-chewing animals*	80.	14.0
biomass* (burning of forests)	55.	, , <b>9.7</b>
oil/natural-ga pipeline leaks	ıs •45.	7.9
termites	40 .	7.0
coal mining	35.	6.2
landfills*	35.	6.2
animal waste	·28 .	5.0
sewage*	25.	4.4

Source: EPA, GARBAGE staff

\*human-influenced activity

#### A CLEAN MACHINE

Driving 100,000 miles, a gas-powered car emits:

2,623 pounds of organic gasses 2,574 pounds of carbon monoxide

172 pounds of nitrogen oxide

Driving 100,000 miles, an electric car emits:

5 pounds of organic gasses

9 pounds of carbon monoxide

**61 pounds** of nitrogen oxide

Source: South Coast Air Quality Mgt. District Note: Above figures do not include emissions during extraction, transport, and refining of gaso-line, or emissions during generation of electricity

#### YOUR TAX S AT WORK

EPA work force in 1970: 5,500

EPA budget in 1970: \$1.3 billion

Major statute administered: Cloan Air Act

EPA work force in 1990: 17,170

EPA budget in 1990. \$5.14 billion

Major statutes administered:

Clean Air Act; Marine Protection, Research & Sanctuaries Act; Clean Water Act; Federal Environmental Pesticide Act; Safe Drinking Water Act; Taxic Substances Control Act; Resource Conservation & Recovery Act; Quiet Communities Act, Superfund Act; Environmental Research, Development & Demonstration Authorization Act; Asbestos School Hazard Abatement Act; Asbestos Hazard Emergency Response Act, Superfund Reauthorization Act, Safe Drinking Water Act Amendments, Water Quality Act; Indoor Radon Abatement Act, Lead Contamination Control Act; Med cal Waste Tracking Act, Clean Air Act Amendments

Source: EPA, Wall Street Journal

#### OILED AGAIN

7	Size of Exxon Valdez spill:	MILLION	GALLONS
	Size of Persian Gulf spill: 64	WILLION	GALLONS
	Size of leakage from Chevron's El Segundo, Calif., storage tanks:	MILLION	GALLONS

Number of commercial storage tanks in the U.S...... 3 MILLION

Number of leaking 

Source Rachel's Hazardous Waste News, EPA

#### A CATALOG OF BRIGHT IDEAS!

For everyone determined to be part of the solution—practical products that work!

For great ideas and products for your home & garden that will save energy, resources and money send for our free color catalog.

CALL 800-326-2120

or write to

#### SaveEnergy COMPANY

a planetary store
 2410 Harrison St., Dept. GA
 San Francisco, CA 94110



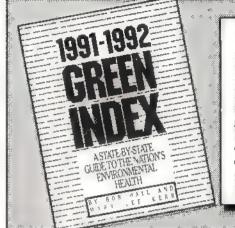
#### QUENCH YOUR THIRST FOR EDUCATION

Embrace the Environment of the 90's as America becomes your campus! When you take a seat in the Audubon Expedition Institute's traveling, outdoor classroom, you will journey to a myrnad of ecosystems and experience the diverse cultures that make up our nation. Here, the Earth becomes your teacher as you share in the creation of a vision. We offer fifty accredited courses in one and two-year programs that lead to High School, B.S. and M.S. Environmental Education degrees.

Enliven your spirit as you make your education a real adventure. Write today for your free catalog.

> National Audubon Society Expedition Institute P.O. Box 67 Dept. G Mt. Vernon, Maine 04352 (207) 685-3111

#### NEWFROMISLANDSPRESS



#### 1991-1991 GREEN INDEX

A State-By-State Guide To The Nation's Environmental Health By Bob Hall and Mary Lee Kerr

Find out how your state compares in more than 250 environmental categories in this just-released, comprehensive reference. Also includes the overall environmental quality score for each state.

\$18.95 (paper) • \$29.95 (cloth) 162 pages

Also the Bestselling COMPLETE GUIDE TO ENVIRONMENTAL CAREERS By the CEIP Fund

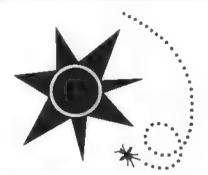
This book presents the essential information needed to plan an environmental career search: job outlook, salary levels, volunteer and internship opportunities, and entry requirements in the field.

\$14.95 (paper) • \$24.95 (cloth) • 328 pages



Call toll-free 1-800-828-1302

Box 7, Dept. 4H3, Covelo, CA 95428 Please include \$3.00 for shipping and handling. CA residents add 7.25% tax. D.C. residents add 6% tax. (Dealer inquiries invited.)



#### Sunscreen and Natural Repellants in One!

Golfers, gardeners, runners (and anybody in the great outdoors) need never slap on two protectors again.

Now one bottle contains SPF 15 and natural repellants to protect you from the sun's harmful rays and those flying pests. Added to these are moisturizers and botanicals; but we didn't add any unnecessary chemicals, artificial color or fragrances. Like all products from KISS MY FACE it contains no animal ingredients nor was it animal tested.

Free smashing yellow T-shirt for retailers — details on display box of 12.

KISS MY FACE CORP. 224 Gardiner, NY 12525 (800) 262-KISS



#### Chemically Sensitive? **Environmentally Aware?**

#### Try These Home And Industrial Products:

Paints

Enamels

Stain

Mildew Control

Cleaners

Sealers

·Wax

Carpet Guard

Caulking

Adhesives

Spackling

Shampoo

In 1980, AFM turned its attention towards helping the chemically sensitive and environmentally aware. Our first product, Water Seal, replaced available sealants. We now formulate over 40 products for home and personal care.

"...Our products...prevent outgassing and maintain a low level of toxicity...we have made every effort...to formulate products with the greatest care and research to avoid the problems that plague so many victims with high allergies and low tolarances to highly toxic chemicals.

Our intent is to serve the people and the environment with the safest products in the industry today...also...we do not discharge any waste into the water system nor into any landfills and we do not test on animals."

Nestor Noe, President and Founder, AFM

#### For product information and assistance:

West of the Mississippi Teal Distributors/West 1604 Elliott Drive Riverside, CA 92507 714-274-9453

East of the Mississippi Teal Distributors/East P.O. Box 400 Skyland, NC 28776 704-684-1177

For free catalogue, location of dealer near you and to order: 1-800-477-TEAL

Enterprises, Inc.

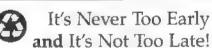
Dealer Inquiries Invited











A Small Contribution To A Global Effort

#### The Kids In the Neighborhood

 Special Edition Prints = 17 x 17 = \$20 00 per print = 16 Matching Postcards • 4 x 5½ • \$3 00/pkg Printed and packaged in recycled stock

Art Prizits Postcards: KDS101 Neighborhood Clean-up Patrol Collection Day KDS301 Think Green! KD5302 KD\$303 Think Green' T-Shirt 100% cotton (S.M.L.) \$16.00 Shipping: Lp to \$10.00 add \$1.50, over \$10.00 add 15% for each address

(North Cirolina residents please include 5% sales tax Send your order to: MGB Press P.O. Box 8787 Greensboro, NC 27419 (919) 852 4287

G9/91



The Job Seeker specializes in environmental and natural resource vacancies nationwide. Two issues each month are filled with current vacancies from Federal, state, local, private, and non-profit employers. A six issue trial subscription is only \$19.50. Subscribe today!

> The Job Seeker Dept J Rt 2 Box 16 Warrens, WI 54666



THE SAFE SMALL INTERNALLY WORN REUSABLE SOFT RUBBER MENSTRUAL CUP IS SIMPLE TO USE, IT'S COMFORTABLE, ECONOMICAL, THE KEEPER HAS A LIFE



(PLEASE INDICATE WHICH STYLE WHEN ORDERING) ☐ STYLE A After Chaldburth STYLEB

Belore Chudbarth (YES, LADIES, YOU FOLD IT LENGTH WISE BEFORE

INSERTING) THREE MONTH MONEY BACK GUARANTEE

\$35.00 PLUS \$2.00 SHIPPING & HANDLING COMPARE: OTHER PRODUCTS AT \$2,00/MONTH X 10 YEARS = \$240.00

BE RIND TO YOURSELF, YOUR POCKETBOOK AND OUR ENVIRONMENT. ORDER ONE TODAY.

FDA ACCEPTED (FDA DOES NOT "APPROVE" OF ANY PRODUCT .IT ONLY ACCEPTS OF REJECTS)

THE KEEPER'" ...the lady's companion BOX 20023G CINCINNATI OH 45220 USA

ENVIRONMENT FRIENDLY

JSER FRIENDLY

#### Jeepers Creepers!!



Shouldn't everyone be carrying

TREEK EEPERS?

(619) 481-6403 (POT)

- A variety of alternatives for the bags we all use daily.
- Gift sets (to gently encourage a friend).
- We specialize in wholesales and custom imprinting, Mail Order catalogue free.

249 S. Highway 101 Ste 518, Solana Beach, CA 92075

## POST-CONSUMER RECYCLED PAPER

AND 0

PRINTING SERVICES
USING SOY-BASED INKS

FOR PRICES AND OTHER INFORMATION FAX YOUR LETTERHEAD TO:

GREG BARBER

CRESTWOOD PAPER / LYNBAR ENTERPRISES FAX: (516) 365-2726

## earth bag

paper refuse bag to preserve the environment

Ideal For All Your Recycling Needs

- · Leaf and yard waste composting
- Newspaper recycling
- Aluminum, glass and plastic container collection and recycling
- Household trash and garbage
- Biodegradable
- Moisture Proof
- Self Standing
- •40, 30, or 13.5 gallon capacity
- Also available 50% recycled



set point paper co. 31 oxford road mansfield, ma 02048 (508) 339-9300

## Sunelco Solar Electricity

Sunetco solar equipment is powering thousands of electrical systems throughout North and South America. From remote homes to microwave repeaters, Sunetco is your full line photovoltaic supplier and system design house

Our specialties are system design and exceptional customer service. We work with you, designing to your exact requirements. Our staff of system designers offer their expertise and expenience from the design stage through installation.

Sunelco =

SOLAREX



The Sunelco Planning Guide & Catalog is packed with 100 pages of information and products. It details the design of both small and large systems, water pumping and total home power packages.

We offer low mail order pricing on solar modules, controllers, batteries, inverters, high efficiency lights, water pumps and propane appliances.

Send \*3°5° today, includes quarterly updates. Ask for our Residential or Industrial Catalog.

SURELEO THE SUN ELECTRIC COMPANY

Your Satisfaction Guaranteed P.O. Box 1499 G71 100 Skeels St. Hamilton, MT 59840-1499

1-800-338-6844

#### WATERSAVING TOILETS

We offer a selection of the finest quality ultralow-flush toilets. All use only one to one-and-one half gallons per flush, yet work better than many standard toilets that use three to five gallons. They



will reduce stress on wells and septic systems and can dramatically lower water and sewer costs. Installation measurements are standard.

#### RUBBER ROOFING

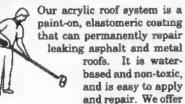
Our revolutionary new EPDM rubber roofing system offers reliable, safe, and environmentally friendly waterproofing for flat roofs. We will

custom fabricate a single sheet that you simply screw in place through flaps on the underside, so that none of the screws pierces the sheet!



If a deck is to be built on top, the sheet can just be laid in place without any fasteners. We also fabricate custom Butyl sheets for garden ponds, planter boxes, and shower liners.

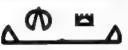
#### ACRYLIC ROOFING



a variety of architectural colors, including a bright white that will reduce summer cooling costs.

#### BUILDING GASKETS

Our Swedish building gaskets make it feasible to build energy-efficient houses without the use of spray foams.



We offer designs for mud sills, wall plates.

drywall seals, stress-skin panels, log joints, window framing, and glazing.

We offer the nation's most comprehensive selection of state-of-the-art technology for energy, water, and soil conservation in residential building, including vapor-barrier films, weatherstripping, ventilation systems, radon-control products, drainage products, sun-control products, and much more.

#### RESOURCE CONSERVATION TECHNOLOGY, INC.

2633 NORTH CALVERT STREET BALTIMORE, MD 21218 (301) 366-1146



Are you confused with the maze of recycling business opportunities? Toner cartridge recycling offers low investment. high profit opportunity in a rapidly expanding market.

#### We offer:

- Toner cartridge recycling training
- Laser printer/copier repair training
- Supplies, parts, & support



Recycling saves money, protects the environment, and helps the U.S. economy.

**Lechnologies** 104) 264-1308

Member American Cartridge Recycling Association



SAVE MONEY, SPACE, AND ENERGY Save dramatically on your current water heating bill. Storage type hot water heaters lose heat all day long (and all night too!).

> SUPER SAVINGS AGAINST HIGH **ENERGY COSTS!** INSTANT HOT WATER NO STANDBY HEAT LOSS **ENDLESS HOT WATER!**

TANKLESS GAS WATER HEATER

U.S. UNISOURCE, INC. 1 4 2353 Armour Drive Dunedin, FL 34698 (813) 733-2093

Convenient

Durable

Lightweight

#### FCO-BAGS

COTTON STRING BAGS reusable for hundreds of shopping trips Small enough to fit in your pocket, purse or glove compartment Expands to the size of a standard shopping bag and holds as much too



Retailers - Fundraisers

We offer a full selection of bags Choose from different styles & colors Customize with your name or logo



Call 212-781-8479

Line Reader-Service

or call for Catalogue

**ECO-BAGS NY NY** 

Fax 212-795-9007

## SAVE ENERGY

Energy Efficient Products For The Home
Lighting • Heating • Cooling • Garden • Solar • Books • Kitchen Appliances



THE ENERGY STORE

1-800-288-1938

For a Free Catalog Call or Write:
P.O. Box 3507 • Santa Cruz • California • 95063-3507



#### ELECTROMAGNETIC RADIATION

#### Measurement And Control

Our Model EM1<sup>TM</sup>, an affordable, high-quality, accurate ELF gaussmeter (shown at left), is ideal for non-technical users, especially parents and homeowners. It's also cost-effective for initial survey use by businesses and professionals.

Our Model EM100<sup>TM</sup>, a state-of-the-art ELF/VLF engineering/scientific gaussmeter, is easy to use, but offers capabilities to complement the most knowledgable user

#### Schaefer Applied Technology

For the name of a nearby dealer, to request a brochure, or to order direct (MC/Visa), call (800) 366-5500, extension 237.

200 Million Street, Unit NR. Dedham, MAO2026

#### 100% COTTON SHOWER CURTAIN



Don't "dump" another plastic shower curtain! Tightly woven 100% cotton duck gets wet, but water stays in the tub. No liner necessary. Machine washable! No more grimy, sticky vinyl. Rustproof grommets. White or Natural, \$30 + \$3.25 shipping. (NY residents add tax). Send check or money order to:

NOPE / (Non-Polluting Enterprises)

P.O. Box 333G

Smethport, PA 16749

For VISA/MC orders call: 1-800-782-NOPE

Other products available, call/write for FREE catalog.



a powerful *new* electric chipper





Chips hardwood up to 1-1/2" thick ...chops vines and soft materials with no clogging!

Tree prunings, withered plants and flowers, weeds, vines and all the rest—account for up to half the volume in America's municipal landfills. The all-new ChipMate-2 turns your garden waste into valuable mulch and compost material in just a few minutes!

#### Better by Design:

- Small, lightweight and handy!
   Small...rolls around your yard...
   stores in a corner of your garden shed... nearly maintenance free
- Starts instantly with a push of a switch.
- Straight-through large output shoot to process soft green materials like vines and weeds...without clogging.
- Power to spare a whopping 2.2 hp
   — up to 3420 rpm.

Try ChipMate-2 at NO RISK.

If you're not completely satisfied,
return it to us within one year
for a complete, no-hassic refund.

#### FREE EARLY ORDER GIFTS

Mancis

Mantis Manufacturing Co 1458 County Line Rd. Dept. C8324 Huntingdon Velley PA 19006

■YES! Please rush information about the new electric ChipMate 2, the FREE early-order gifts, the options Easy Payment Plan (only \$20 a month f1 quality and Maritis famous one-year six-free trians).

Name

Address

City

State \_\_\_

@ 1991 MMC



A high-fiber diet for

the garden, courtesy

of Hurricane Hugo.

## Stormy Compost, Earthy Games, Backyard Critters

#### PRODUCTS

PHOTOS BY HORIZON

The yapping about how composting can solve our solid-waste problems has been accompanied by whispers of concern: Who's gonna buy 160 million tons of compost each year?

Well, for a few tons, the answer is home gardeners. The Womack Nursery Company in South Carolina is selling a potting soil made

from lawn waste and wood fiber.
Hurricane Hugo left Charlotte,
North Carolina, and Columbia,
South Carolina, with mountains
of leaves, branches, and bark.
Along with grass
clippings and

soil, these mountains are gradually being converted into rows of compost. Simultaneously, local lumber mills have been hauling their wood-fiber waste to the landfill—it's no longer legal to burn it in the open.

Womack put one and one together. The wood fiber performs like peat moss, providing water and air retention; no one needs to devastate peat bogs. The composted yard waste provides plant nutrients. The resulting potting soil, called Nature Plus, is available through Wal-Mart stores and some smaller lawn and garden centers. For a retailer near you, contact Womack at P.O. Drawer 1306, Dept. GM, Lake City, SC 29560; (803) 394-7473. An 8-quart bag retails for about \$2.

**Green Guessing Game** 

We've seen some environmental games that beg for a home in the dumpster, but Earthword is a well-designed attempt to educate and entertain (in that order). The

concept is like a hybrid of Trivial Pursuit and Bingo. There are two components: game cards listing an "earthword," and question cards. To start, players are dealt a game card listing a word such as "green party," "conservation," or "solar energy." The object is to cross off each letter of the earthword by correctly answering questions from corresponding question cards: If you need a "G" for your "green party" game card, you choose a question card from the "Geography" category. To get your "R," choose a "Recycling"

acquire only 10 letters per card.

There are 800 questions on 400 cards.

These are divided among 16 categories, including Air, Dates and Data, Forests and Trees, Laws and Organizations,

question card. The earthwords are balanced with free letters; no matter the length of the word, you need



#### Think you're a savvy enviro? Test your smarts with Earthword.

and Recycling. The questions cover a wide range, from very obscure to very obvious. They will be most challenging to an environmental neophyte with a reasonable vocabulary. Under the Air category you'll find questions like:

"Nitrous oxides contribute to the greenhouse affect. True or False?"

"Trees steal oxygen from people and mammals. True or False?"

Under the Transportation category, you might see "The total number of gas stations in the United States is: a. 59,000, b. 109,000, c. 159,000."

To order, send \$23.95 to Earthword, Inc., 104 Church St., Dept. GM, Keyport, NJ 07735; (908) 264-3012.

#### **Hand-Saving Bag Handles**

Yeah, they're a little silly, but be honest: Since you bought half a dozen string bags last year, how many times have you left them at home? Would that have anything to do with the way they crush your fingers when you're carrying a half-gallon of milk?

By adding a big grip to little handles, these Handi-Grips may add new life to your good intentions. The Handi-Grip is shaped like a plastic taco. The handles of your bags (or paint cans or heavy buckets) are the filling of the taco, and a little clip keeps them in. The bottom of the taco is gently grooved

to make for an easy grip.

So far, the only way to get your hands on some is through the mail-order company Seventh Generation. (Unfortunately, the minimum shipping charge is twice the cost of the grips — so order a bat house and some fluorescent light bulbs to make it worthwhile.) Seventh Generation sells the recycled-plastic version. Two for \$1.95 plus \$3.75 shipping from Seventh Generation, Dept. GM, Colchester, VT 05446-1672; (800) 456-1177. Catalog \$2. For an update on availability, call Swenco at (519) 884-7400.

#### RESOURCES

## Killing Roads: A Citizen's Primor on the Effects & Removal of Roads

by the Earth First! Journal, P.O. Box 5871, Tucson, AZ 85703. Brochure, free.

Wilderness, and how we experience it, is an explosive issue. Some folks think you should enter it as just another member of the animal order — on foot, in silence, and leaving little sign of your wanderings. Other folks think it's fine to come in screaming, gears grinding — enjoying the exhilaration brought on by the big outdoors.

Rules in our National Forests are designed to prevent these two types from crossing paths. But the National Forest Service's lax enforcement means that once a timber stand is clearcut, countless logging roads illegally remain. This irks wilderness purists like members of Earth First! It also causes severe erosion and pollution problems, and stresses wildlife. Large species, like bears and wolves, will vacate an area crisscrossed by too many roads.

Besides providing a guide to legally forcing the closure of these illegal logging roads, *Killing Roads* gives a good introduction to what's wrong with all roads: They isolate small groups of animals, thus shrinking the gene pool. They create roadkill. They allow vehicles to introduce heavy metals, pesticides, salts, and hydrocarbons. They allow the intrusion of exotic plants and animals that may beat









Backyard Safari: Marilyn Schenk trocks suborbia's birds, bees, and rabbits. out the natives. They instigate erosion, drainage, and water-table problems. What's worse, they bring — here's the Earth First! we know and love — "cretins" with their "chain saws, ATVs, guns, dogs, and ghetto-blasters' to what was wilderness.

Nevertheless, Killing Roads doesn't ask readers to shut down Interstate 10. By following this how-to manual's instructions, you can reconstruct the paper trail that may force the NFS to "rip" a road that is supposed to be closed, and revegetate it. For do-it-yourselfers, Earth First! provides some hints, illustrating various methods of earthmoving, and listing recommendations of the Interagency Grizzly Bear Compendium.

If you succeed in closing a road, think twice before you lace up your "waffle stompers" to go and enjoy the silence. From an Earth First! perspective, a "wilderness trail" is an oxymoron.

Backyard Safari

Video by Jack Schmidling Productions, 4501 Moody, Chicago, IL 60630. \$32.

This video documents a backyard restoration project that includes a tiny prairie, a pond, and wildlife-oriented plantings. If Mia Amato's "Backyard Restoration" (March/April '91) made you want to trade in your turf grass for something more interesting, here's how.

The production is a bit amateurish, and the narration is comically low key. Producer/photographer/narrator Jack Schmidling sounds like he stayed up all night filming nocturnal bugs. But as the footage illustrates the step-by-step transformation of the mid-sized backyard, you'll find plenty of helpful information buried under that Midwest monotone. Besides the pond and the prairie, much attention is paid to the particular likes and dislikes of prospective tenants, from hydra and leopard frogs to goldfinches, crows, and rabbits.

The labor (Jack's cheerful wife Marilyn appears to do most of it) is interspersed with fun shots of nature in action. The sincerity behind the hard-won pictures will make you feel involved in a way a slick National Geographic special never could. After seeing the work needed to attract nature to the suburbs, you watch as bold, new urbanites flutter, crawl, and hop into the new habitat. Some high points: the life cycle of a monarch butterfly, squabbling mice, and time-lapse photography of self-destructing mushrooms.

**Business Recycling Manual** 

by INFORM. 196 pages. 381 Park Ave. South, New York, NY 10016; (212) 689-4040. Looseleaf binder, \$90 ppd. (Some discounts available; ask for Jerri McDermott.)

Too often, some poor sap expressing his environmental sensitivity to the boss is the one condemned to reinvent the wheel: deciding what's recyclable, how to collect it, how to force co-workers to participate — only to discover that his contribution to environmental salvation is too puny to interest any buyers.

This manual is a step-by-step resource for a company of any size which wants to take the novel approach of starting at the beginning and emerging at the end with a workable, affordable recycling program.

The workbook leads with a message to the boss, outlining the problems she'll face, what to consider when choosing a recycling coordinator, and what kind of support that person will need. From then on, it's practically a matter of filling in the blanks.

The manual includes charts to complete for every section of a business that generates garbage: what kind, how much, where it can be stored, and so on. There are charts to identify recycling goals, and to locate local waste haulers and learn the specifics of their contracts. For the exec who's never ventured into the basement, there are drawings of



#### WE SPECIALIZE IN MAKING BAGS

A Commitment To Quality & Down-To-Earth Prices

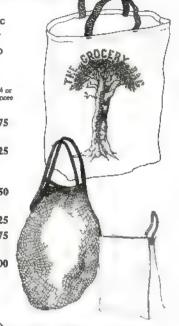
Made in Williamsport, PA from handsome, domestic 10 oz. canvas with reinforced cotton web handles, our grocery bag measures 16" x 12" x 8". The response to this bag has been so encouraging, we now produce.

Each	4 or more
Canvas Grocery Bags	
As above5.25	4.75
Canvas Lunch Bag	
7" x 5" x 10" with velcro closure	3.25
The Large Cotton String Bags	
Strong handles, about two thirds	
capacity of grocery bag 3.75	3.50
Extra Large, Shoulder Carry	
Cotton String Bags	7.25
Canvas Pouch for Mesh Bags	2.75
14 oz. Canvas Recycling Bag	
30" x 16", with drawcord and haul strap 17,00	15.00

\$3.00 shipping and handling for any size order. MC/Visa accepted

(717) 322-5900

or send your order to:



EQUINOY HA 1307 Park Ave.

Williamsport, PA 17701



This unit can be installed by a home carpenter and is priced at \$599 00. Wouldn't you enjoy "Sunshine Fresh". dust and pollen free air today?

The AQ Plus munit, the size of a room air conditioner, will effectively clean and change the air in your home

Introduces fresh, pollen free air Removes chemicais & pollutarits from indoor air Balances indoor humidity levels

Conserves your energy dollars by heating / cooling fresh incoming air to indoor air temperatures

Phone or write for unit or free brochure

Plus+
Berner Air Products Inc.
PO Box 5410F New Casile PA 16105

1-800-852-5015

#### CAN-PACTOR

Crush and Store Over 250 Cans For Recycling

- No more bulky sforage problems Perfect for office, home, cafeteria, wherever cans
- Metal storage container holds 13 ga plastic bags — drop slot for cans.
- Partoble Fits conveniently in small area — 11" sq. × 24" high. Weight 17 lbs. Brown with cream ton



and return with this order form to.

CSL & Associates 2482 Jeff Ferry Rd., Suite 680-E16 Durnwoodly, GA 38338

Please send me \_\_\_\_ CAN-PACTOR(s) of \$49.95 each

Add 4% hor for Georgia residents: \$3.00 EACH

Add \$6.00 shipping & handling EACH for

Georgia residents, (\$8.50 outside Georgia)

TOTAL ENCLOSED

ADDRESS CIN

ZIP

\_ PHONE

For further information (800) 522-5069 Moster Cord & Visa accepted

outdoor address number lighting system requires no wiring!



No bulbs to replace ·Lights all night

- No electric bills
- Turns on automatically at dusk
- •4 inch numerals visible to 500 ft.
- Complete with sets of numbers and hardware

Weatherproof





Mail \$39.95 plus \$5.95 shipping and handling to Sun-Mate® P.O. Box 7097

Name:	van ivuys, CA	71407
Addre	ss:	

City: State: \_\_Zip:\_ Phone : ( )

□VISA □ MasterCard □Check MY CREDIT CARD ACCOUNT NUMBER:

Expiration Date: [Month and Year)

Signature (Order form must be signed)

RBML Inc. 16022 Arminta St. Van Nuys, CA 91406



basic garbage and recycling equipment. Appendices provide book lists, periodicals, studies, jargon, market sources, and an equipment directory. Nothing is overlooked. There are even pre-written conversations to help the neophyte handle wily waste handlers: "Hello. Is this \_\_\_? I am \_\_\_\_. I am calling to discuss the types of services..."

1991 Paper Recycling Markets

438 pages. GIE Publishing, 4012 Bridge Ave., Cleveland, OH 44113. Softcover, \$27.50 ppd

Not a bad companion to the above manual, this guide lists more paper-recycling contacts than anyone living anywhere in the country would ever need. That includes 2,400 paper dealers, 530 mills, plus state- and local-government listings, and equipment and service vendors.

Talking to Firofiles, Shrinking the Moon: A Parent's Guide to Nature Activities

by Edward Duensing. 177 pages. Penguin USA, Cash Sales, P.O. Box 999, Bergenfield, NJ 07621; (800) 331-4624. Softcover, \$10.45 ppd.

Body surfing, fiddling for worms, hypnotizing frogs ... this handbook is crammed with ways to educate and entertain yourself and your children outdoors. Although the author is partial to weaving fairy tales around nature's weirder phenomena, you'll also get the hard explanations kids can be counted on to demand.

What kids and adults stand to gain from this book is a better relationship with elements of the natural world, from stars to weather, plants, and especially animals. Even as author Edward Duensing is showing you games to play with bugs you once thought could paralyze you with the wave of a feeler, he's gently reminding you that these bugs have rights, and that your play should be gentle and brief.

This is a good guide to take into your backyard, to a vacant lot, or on a camping trip. There are long- and short-term projects for every season. No fancy equipment is needed, just lots of curiosity and the willingness to look under rotten logs.

#### HAPPY 2ND ANNIVERSARY GARBAGE!

## THE RIBBON FACTORY

Manufacturers of Computer Printer Ribbons Supplies for the Computer Professional







Save your old Printer Ribbons and Laser Cartridges

We can reload your old ribbons and cartridges and save you as much as half the cost of new ones.

Printer Ribbons
Magnetic Media
FAX Supplies
Magnetic Media
Diskettes, Tapes
Forms, Recycled Paper
Cleaning Supplies

(702) 736-2484 • (800) 275-7422

#### Powerless?

Beat the high cost of energy with our rock-bottom prices on :

- · Solar-electric
- Energy saving lighting
- · Solar battery chargers
- Tankiess water heaters
- Soiar waterpumping
- Composting toilets
- · Solar hot water

INTEGRAL A ENERGY 7 SYSTEMS 7



Send \$5.00 (refundable) for our

105 page design manual & catalog

Integral Energy Systems

105-G Argali Way Nevada City, CA 95959 (800)735-6790

Mastercard & VISA accepted.

# All environmental catalogs are not the same.

Tired of catalogs that sell your name? That send you the same catalog every month? That forget about service? That charge high prices because their products are "environmental".

## The Earth Tools Catalog

Brings you the best new environmental products, plus hard-to-find low-tech solutions, all at down-to-Earth prices. With quotes and inspiration for ecological living and personal service that you won't find with other catalogs.

For your free catalog call: (800) 825-6460

# WB Recyclers

## Receptacles for Office Recycling

Bold graphics and restricted openings clearly indicate WB Recyclers<sup>™</sup> special function Sturdy, all-steel construction confers fire-safe, UL approval.

Canables Recycling Receptacles

Lids designed for cans and bottles also available



Great for parks, streets, malls, vending areas. Tough steel barrels with plastic tops for use inside or out.

Call toll-free and find out how our products can help your recycling program.

800-527-7848

Box 47, Kempton, PA 19529 (215) 756-4344



WINDSOR Barrel Work

# Recycled Paper

Free Catalog

New! Recycling breakthrough — 100% post-consumer waste, unbleached paper. Perfect for office and general use, it's just one of the many exciting, Earth-friendly products in our Spring catalog.

- beautiful notecards and gift wrap
- stationery and fine writing papers
- office, copy, and computer paners
- school, home, and office supplies
- books, games, and gifts



Send for your free catalog today!

Earth Care Paper PO Box 14140 Dept. 703 Madison, WI 53714 (608) 277-2900



# Finally, a reusable shopping bag that's:

- · Inexpensive
- Durable & long-lasting
- Lightweight
- · Moisture resistant
- · Compact
- Large Capacity

The Macho Bag is made with recycled polyproplene fiber, measures 16" x 12" x 6 1/4", weighs less than two ounces. The Macho Bag is the strongest, lightest, and most durable bag available!



6 for \$1095 12 for \$1895

Plus \$2.50 per order shipping and hendling)
To order send check or money order to:

Placho Blag Co. P O Box
6227 Scottsdale AZ 85261-6227

108000277607425

Money Back Guarantee!

Your club or organization can also use Macho Hag as a new alternative to the old fundraisers. Call us for wholesale pricing 602:391:3002

## HERE'S YOUR CHANCE TO REDUCE WASTE!

- No more soda bottles to throw away when you make your own sparkling soda.
- 60 liters of soda per refill only 15¢ per liter!
- Make your favorites: Coke, Pepsi, 7-Up etc.
   Also available: sugar free fruit essences and natural fruit concentrates (No artificial preservatives or flavorings).
- Call for information on our new SpritzIt™ Siphon System and other packaging saving appliances - yogurt maker, cream whipper etc.

Globus Mercatus Inc. PO Box 1565, Cranford, NJ 07016 1-800-NATURE-1



Drink Maker: \$149.00 + \$5.00 S/H



Schools • Fundraisers • Stores

## **Cloth Grocery Bags**

Your Logo Free! No Minimum Order

- 100% Cotton
- 9"x12"x17" High
- Holds 40 Lbs
- Shipped in 10 Days

As Low As \$1.95 Each

1765 Indiana Avenue, Atlanta, GA 30307 404/377-5113

## Make to \$25,000 in Three Months Per Greenhousel REE! SOLAN GHEENHOUSE PLANS! How To Start & Operate GREENHOUSE BUSINESSI See Our Book on a 100% Money-Back Guarantee Secrets to a Successful Greenhouse Business and Other Profitable Horticultural Projects" 11-section book by one of the Nation's large growers, T.M. TAYLOR. Complete step-by-step details on how to profit to 225,000 in three months with one greenhouse growing perennials, herbs, annuals, fallage plants of vieges Sure plan to success. Rewarding, satisfying work. The 1991 Edition 135-page Book includes . Who to sell to—1991 Nationwide Plant Buyers Ust Which plants sell best, when and how to grow them Growing for national chains and local markets Planting seeds. cattings, plugs and tissee taltures. Using starter plants for fast foliage plant and flower sales. Growing herbs organically (fasters growing market) Soll mixes stow-release fertilizers, safe insect control Growing tomatoes, peppers, burpless cucumbers without soil Advertising made simple with video tapes, flyers, telephone Wholesale pricing guide, boxing, thipping and billing Licenses, bookkeeping, problem solving, home computers Best wholesale nurseries addresses for starter plants Greenhouse and nursery supply directory and much more? DNLY1S19.95 + 52.00 S.H. Send to: T.M. TAYLOR CO. P.O. Box 500544 - Dept. G3, Malabar FL 32950 □YE\$I Please rush me "Secrets to a Successful Greenhouse Business and Other Profitable Horticultural Projects" Enclosed is \$19.95 plus \$2.00 shipping. NAME ADDRESS STATE T.M. TAYLOR CO. P.O. Box 500544 Dept. G3, Malabar, FL 32950

# ELECTRIC CARS TODAY NO SMOG TOMORROW

Find out why owning and driving an electric car is the BEST thing you can do for the environment, your wallet, and your health.

## FREE VIDEO RENTAL 800-832-1986

d how I can find 4.95 (CA which is arn of the arcle.
4.95 (CA which is urn of the
vhich is urn of the
vhich is urn of the
un of the
mere.
CHECK
20023
ZIP

CA 95401



Images from Nature

Burlingion, Ont. Canada L7L 5V2

Buffalo, N.Y. 14216 USA

NOTECARDS • STATIONERY TEES, TOTES, MORE



Acorn

recycled

рарег

5066 Mott Evans Rd #1451 (607) 387 3424 \*Tramansburg, N.Y. 14886

Send for our free catalog on send \$2 for catalog and 2 notecards.

Retail and Wholesale

# Keep smoke detectors out of the haz-waste center; styrene, cream, and sugar; when smoke gets in your burgers.



ILUSTRATIONS BY VICKY RABINOWICZ

Q: Should t be concerned about the radioactive material in my smoke detector?

Marcia Steiger
 Fairfax, Calif.

"Ionization" smoke detectors contain the isotope americium-241, a by-product of processing plutonium for nuclear weapons. The radioactive material is used to electrically charge (ionize) a small chamber in the detector. Smoke interrupts the

charge, tripping the alarm.

Americium241, which emits
alpha radiation, is
enclosed in a
sealed module.
Theoretically, it's
safe. But if the
seal is less than
perfect, or if the
smoke detector is
damaged —
burned in a fire,

smashed in a garbage truck, or pried open by a curious child — toxic americium can be ingested.

While the Nuclear Regulatory Commission and the federal Department of Energy maintain that the amount of americium in a smoke detector is too tiny to worry about, some scientists argue there's no such thing as a harmless dose of radiation. According to Dr. Edward Martell, an environmental radiochemist with the National Center for Atmospheric Research, there are thousands of lethal doses in one microcurie of americium-241. The NRC says the average amount in smoke detectors is two microcuries.

Of course, you've never heard of anybody taking apart their smoke detector and dropping dead an hour later. The damage from alpha radiation can take 20 years to manifest itself — usually in the form of lung cancer.

Say your smoke detector goes on the fritz. How do you get rid of the thing? Open it up and you'll probably see a label telling you to send it back to the manufacturer. We called several. They told us to toss the detectors into the trash. (One fellow said we could take them to hazardous-waste collection centers. Don't try it — they don't accept radioactive stuff.) With millions of smoke detectors eventually headed for landfills, americium could seep into aquifers and work its

way up the food chain. (It's got a half life of 460 years.)

Some good news: Another kind of smoke detector uses a harmless photo-electric cell. Unfortunately, it isn't available at most neighborhood hardware stores. One place you can buy a photo-electric model is Sears (the First Alert SA 202A). The Gentex Corporation of Zeeland, Michigan, also makes them. Call for the name of a local distributor: Gentex Corporation, 10985 Chicago Drive, Dept. GM, Zeeland, MI 49464; (616) 392-7195.

Q: When I drink tea from a disposable cup, I've noticed that the lemon "eats" the styrofoam. What's going on here? Does anything leach into the tea?

— Lise Michelman New Marlboro, Mass.

A: First things first: What most people call styrofoam is actually polystyrene — "STYROFOAM" is a brand name for a kind of foam insulation.

The lemon-tea controversy heated up in 1979, when a doctor told the New England Journal of Medicine that lemon-tea drinkers were also ingesting "an appreciable amount of the container itself in solubilized form." The FDA, finding that only miniscule amounts of polystyrene could leach into tea, concluded that it isn't a health threat. Polystyrene manu-





N.E.E.D.S - THE LARGEST SUPPLIER OF PRODUCTS FOR THE CHEMICALLY SENSITIVE AND ENVIRONMENTALLY AWARE. PLEASE WRITE OR CALL FOR FREE CAYALOG.

527 CHARLES AVENUE - SYRACHM, NEW YORK 13209 - Call Tell Proc. \$00-634-1380

Business Cards - Letterheads Flyers - Newsletters - & More printed exclusively on

Recycled Paper with SOY INKS!

Small or large orders! Low Prices!





Beginner's Active
Environmental Kit
Excellent Birthday or
Holiday Gift to Motivate
both Adults and Children

Send \$29.95 + \$5 s/h to: (or Request more info from)

> EARTH KIT P.O. Box 7059 Nashua, NH 03060

## Make Clean, Quiet Electricity from Sunlight

A Great Power Source for Remote Homes, Boats, and RV's



Sunlight reaching the solar module is instantly converted to DC electricity. This charges storage batteries, which may power lights or appliances.



Send \$3.00 for an 88 page Catalog and Design Guide

## ALTERNATIVE ENERGY ENGINEERING

P.O. Box 339-GA • Redway, CA 95560 (707) 923-2277

## GREEN CÔNE



Household kitchen waste burdens scarce landl sites and the sewer system. Put an end to smelly garbage which altracts scavenging animals. Make glass, paper and plastic recycling more effective and pleasant!

Put a **GREEN CONE** "witchen waste digester in your yard. It will consume all the lutchen waste generated by a family of four (even meat fish chicken and small bones) naturally safety and body without harming the environment. Odors and water are absorbed by the earth, it only needs to be opened every 2 years on average to yield a small amount of rich garden compost.

Over 85,000 owners have found the **GREEN CONE**" to be effective and convenient Quality constructed with 60% recycled pastic Total Height 43" height above ground leve 28" Five year warranty

Send \$99

to Green Cone Distributors PO Box 866, Menio Park CA 94026

(415) 365-8637

(includes sales tex, shipping & handling HI & AK add \$20)

Dept G

visa Masterca di Liscover American Expressi

EXTRA Special Videos from Children's Television Workshop's award-winning science series, 3-2-1 Contact!

# DRAIN

Down the Drain. 3-2-1 Contact dives right in to take a close look at one of our most important resources—water. A 30-minute 3-2-1 Contact video Extra. \$18.45



Bottom of the Barrel. 3-2-1 Contact digs up the facts about all and why we're running out of it. A 30-minute 3-2-1 Contact video Extra. \$18.45

To order:

Call 1-800-822-1105 — Operator #12 ,Credit Cards Only)
Or send Checks or Money Orders for the Full Cover Price\*

VCA—OTD/BTB
50 Leyland Drive
Leonia, N. 07605
\*NY and NJ residents, please add soles lax

## YOU CAN BRUSH 10% FROM YOUR ENERGY CONSUMPTION

AN UNUSUAL BRUSH DESIGNED SPECIFICALLY FOR CLEANING HEFRIGERATOR COILS.

ONE THIRD OF ALL ENERGY
CONSUMED BY MAJOR
APPLIANCES IN THE HOME IS
USED BY THE REFRIGERATOR.
TESTS SHOW AN OVERALL
ENERGY SAVINGS OF UP TO 10%
CAN BE ATTAINED BY
PERIODICALLY CLEANING A
REFRIGERATOR'S COILS AND
FAN.
THE COMBINATION OF A

UNIQUELY TAPERED HEAD AND EXTRA-LONG REACHING HANDLE SIMPLIFIES CLEANING THESE HARD TO REACH PLACES. (over 27" long)

FOR ADDITIONAL SAVINGS ...ALSO IDEAL FOR RADIATORS, AIR CONDITIONERS AND AIR HANDLERS

CALL: 1-800-522-9926

(MASTERCARD or VISA)

WRITE: PLANET PRODUCTION

1377 K Street,NW Suite #201 Washington,DC 20006 (CHECK or MONEY ORDER)

\$5.50 (plus \$1.48 SHIPPING/HANDLING)

SATISFACTION QUARANTEED @ MADE IN U.S.A

# 3 WAYS TO PUT A LITTLE GARBAGE IN YOUR LIFE!

Make a "green" fashion statement in exciting GARBAGE shirts. You'll make your friends green, too — with envy. Three distinctive styles, each with our redand-black logo on classic and classy 100% cotton.

	Ql	QUANTITY		PRICE	SUBTOTAL	
	M	L	XL			
TANK				\$11.95		
TEE				\$13.95		
JERSEY				\$16.95		
N.Y. residents add sales tax for shirts				TOTAL	\$	



#### \$6.95 #G8906 Nev/Dec 1989

Energy-Efficient Cars Global Warming Basics Home Energy Buyers Guide to Organic Foods Garbage to Compost

#### \$6.95 #G9001 Jan/Feb 1990

Toilets: Low Flush/No Flush Diaper Hype Greywater: Why Throw it Away? Bottled Water Fads and Facts

#### \$6.95 #G9002 March/Apr 1990

Clinical Ecology
Plants for Healthier Homes
Minimizing Household
Hazardous Waste
Pest Control Without
Chemicals

#### \$6.95 #G9003 May/June 1990

The Packaging Challenge Degradable Plastics Recycled Paper Exploding the Myths Edible Landscaping

#### \$6.95 #G9004 July/Aug 1990

Natural Lawn Care Toward the Next Kitchen Municipal Composting Jogging Through the Smog

#### \$4.95 #G9005 Sept/Oct 1990

History of Garbage The Modern Landfill Environmental Investing Noxious Naturals

#### \_\_\_\$4.95 #G9006 Nov/Dec 1990

What's So Great About Seattle?

Apartment Recycling The Urban Garden Markets For Recyclables Truth About Tampons

#### 34.95 #G9101 Jun/Feb 1991

Whatever Happened To Solar? Recycling Plastics Myths of Tree Planting Truckin' Trash

#### \$4.95 #G9102 March/April 1991

Tracking the Big Drip Home Water Purifiers Recycling 101 Q&A Incineration Backyard Restoration

#### \_\_\_\$4.95 #G9103 May/June 1991

Tire Recycling Dump Picking Population Drip Irrigation Who Owns Exxon?

#### \$4.95 #G9104 July/August 1991

Pet Health. Run Spot Run'
Toxic Tour of Texas
Good Wood
The Waste Oil Monster

## **CHARTER SET**

When visitors to your library spot this handsome **GARBAGE** CHARTER SET on your desk, your reputation as the with-it

guaranteed. The CHARTER
SET includes the first six issues,
from Sept/Oct 1989 through
July/Aug 1990, housed in a
sturdy, permanent
case. The case
is covered in
matte black
leatherette and
features our logo

neighborhood intellectual is

stamped in silver on the spine. It's the only way to get our soldout first issue.

■ \$39.95 #G204



Name	
Address	(Orders shipped UPS; use street address only.)
City/Stat	e/Zip
Amount f	Enclosed (Canadian orders add \$6.00. U.S. funds only )
Telephon	θ
Signature	)
Card #	☐ Mastercard ☐ Visa exp. date

GPE15S

This page is an addressed envelope! Just fill out the order form and the coupon above, enclose payment, detach page, and fold as indicated on the back.

CALL IN YOUR CHARGE ORDER: (718)-788-1700

**FOLD HERE** 



PLACE STAMP HERE

TAPE HERE



TAPE HERE

123 Main Street Gloucester, MA 01930

FOLD HERE



facturers did their own tests, reporting that while lemon oil appeared to attack the container, the polystyrene stayed in the cup and out of the beverage.

Polystyrene, generally considered a safe substance, is made from the colorless liquid styrene. Well known for causing illness in industrial applications, styrene's toxicity is being studied by the EPA.

While the lemon-tea issue has cooled in the U.S.. Great Britain (an empire of tea drinkers, after all) is picking up the slack. According to Dr. Paul Johnston of Queen Mary and Westfield College, any polystyrene cup contains a small amount of styrene which remains untouched by the polymerizing process; this unlinked styrene is free to find its way into a cup of tea. Dr. Johnston thinks he'll detect levels of styrene and additives migrating out of the cup which went undetected ten

years ago. But it'll be a while before anyone draws definite conclusions on the health risks of polystyrene.

EPA adiposetissue studies have found small amounts of styrene in 100 percent of the people tested. In other words, there's a little styrene in all of us.

What's in the emissions from burning charcoal briquettes? Does any of it get into my hat dogs?

— Rick Goldblum Verona, N.J.

We can thank Henry Ford for the backyard barbecue. The first briquettes were made from charred scrap wood at Ford plants. These natural-wood briquettes, which were used in factories, restaurants, and cruise ships, were popular until the early 1950s — the beginning of the Backyard Barbecue Boom. That's when the modern coal briquette, as worthy an icon of the Eisenhower years as any fintailed Cadillac, was born.

Charcoal briquettes combine coal or oil, limestone, borax, sodium nitrate, and sawdust. Burning gives off primarily carbon monoxide, nitrogen oxide, and sulfur dioxide, as well as particulates and some organic compounds (although the amounts are difficult to quantify).

The EPA hasn't studied emissions from charcoal briquettes. But last year it got together with an air-quality consulting firm to test charcoal lighter fluid, which produces volatile organic compounds (VOCs) that help create ozone, a prime component of smog.

To keep your barbecuing relatively smog-free, avoid using lighter fluid. Also avoid "quick-start" charcoal, since it's impregnated with

lighter fluid. Use newspapers or paraffin-based cubes to get the fire going.

Charwood, which is made the old-fashioned way (out of wood, not coal or oil) isn't as polluting as charcoal. One charwood brand, Nature's Own, eliminates chemicals and petroleum from the manufacturing process. (So far, it's available only in Canada and parts of the Northeast: Nature's Own, 5 Central Square, Dept. GM, Stoneham, MA 02180; (617) 438-8984)

The chief health risk of grilling has nothing to do with what's in the charcoal. According to the July/August '89 Nutrition Action Health Letter (published by the Center for Science in the Public Interest, Washington, D.C.), a group of possibly carcinogenic chemicals called PAHs (polycyclic aromatic hydrocarbons) form when dripping fat hits coals or open flame. The resulting smoke carries the PAHs into food. The Health Letter recommends a drip pan to keep the fat out of the fire.

## **GOT A QUESTION?**

Write to: Questions Editor



Sorry! Due to the volume of questions we receive, we can't provide individual responses.



# Here are company catalogs and brochures worth writing for. The Request Form gives you a handy way to get as many catalogs as you need — just by filling out one form.

- 4. Electricity From Sunlight A great source of power for remote homes, boats, and RV'S. Sunlight reaching the solar module is instantly converted to DC electricity. 88-page catalog and design guide available, \$3.25. Alternative Energy Engineering.
- Recycled Acid-Free Papers Offering a complete selection of the finest recycled papers in many finishes. Free samples are available to trade and business customers only. Cross-Pointe.
- Office Recycling Complete office recycling. Products to assist in efficient internal recycling. Deskside paper collection files, intermediate containers. Brochure, 75c. Diversified Recycling Systems.
- 7. Recycled Stationery Products Note cards, stationery sheets and tablets, gift wrap, lined tablets and matching envelopes, educational materials about recycling issues. Free catalog and samples. Earth Care Paper.
- 10. America's Garbage Crisis Explore how we cope with the abundance of trash that is swallowing our land and polluting our air. "Rush to Burn", 276 pages. Call (800) 628-2828. Free 48-page catalog. Island Press.
- 34. Energy Saving Products Solar-electric, super-efficient lighting, tankless water heaters, composting toilets, recycled paper products, water saving appliances. Free 104-page catalog. Real Goods.
- 36. Solar Electricity The Planning Guide and Catalog is packed with 100 pages of information and products. A complete source for solar modules, controllers, batteries, inverters, water pumps, efficient lighting, and propane appliances, \$4.20. Sunelco.
- 51. Recycled Paper Notecards Wildlife and peace-themed designs on high-quality, 100% recycled paper. Stationery, notepads, bookmarks, totebags, and more. Catalog plus 2 notecards, \$2.25 Acom Designs.
- 53. The AQ Plus+™ Eliminate indoor air pollutants and allergens. Continuously filters the room air while exhausting a portion of the room air and supplying fresh air Free literature. Berner Air Products, Inc.
- 56. Earth Bags Naturally biodegradable paper refuse bags available in 40,30, 13.5, and 9 gallon capacity. Ideal for leaf composting, yard waste, recyclables, and everyday trash. Free sample. Set Point Paper Company.
- 63. Children's Videos 3-2-1 Contact has created 4 environmentally-themed home videos for children: destruction of the ramforest, the garbage crisis, the water cycle, the problem of oil dependence. Free literature Children's Television Workshop.

- 76. Reusable Bags All types: canvas totes, canvas lunch sacks, Euro string bags, mesh produce bags, cotton bulk-food bags, and more. Custom imprinting Wholesale/retail. Brochure, \$1 00. TreeKeepers.
- 81. Clothing & Sportswear A complete line of technical clothing, layering systems, and sportswear. Free color catalog. Patagonia
- 86. Environmental & Cruelty Free Offering consumers a wide range of household and personal products which are non-toxic, biodegradable, recycled, non-animal tested, and safe. Free catalog available. Eco-Choice.
- 87. The Natural Way To Clean An all-purpose cleaner/degreaser made from oranges A highly concentrated formula that can be diluted 50:1 to tackel your everyday cleaning jobs on almost any surface in the home and workplace. 100% environmentally safe. Literature, 75¢. Finite Marketing.
- 90. Cook With The Sun SolarChef™ solar ovens cook, bake, boil, and brown all foods with natural sunlight. Free information and order booklet is available about the SolarChef and accessories. Syncronos Design, Inc.
- 96. Reusable Menstrual Cup A safe, reusable, internally worn, menstrual cup. Simple to use. It's comfortable, economical and has a life expectancy of at least 10 years. FDA accepted. Satisfaction guaranteed for 3 months. Free literature. The Keeper.
- 97. Earth Friendly Products Offering products formulated for chemically sensitive and environmentally aware. Catalog, \$1.90 AFM Enterprises.
- 99. The Drink Maker & Flavorit Eliminate plastic bottle waste. Each refillable CO2 bottle makes 200 10oz drinks Add a squirt of flavorIt Natural Fruit Concentrate for flavor. Brochure, \$1,25. Globus Mercatus, Inc.
- 100. Non-toxic Paints, Wood Preservatives & Stains Many ecologically safe products available. Dealers inquiries welcome. Free catalog. Livos Plant Chemistry.
- 102. Newspaper Container The original Paperboy made from recycled cardboard is a unique and convenient storage container for newspapers in which they are suspended for ease in bundling. Custom printing available Free brochure. Paperboy Products.
- 109. Ecologically Sound Alternatives Green Cotton clothing, energy and water saving devices, non-toxic cleaners. Many holiday giving ideas. All from businesses that care about their customers, workers, communities, and our earth. Catalog, \$2.25.Co-Op America.

- 119. String Bags 100% cotton string shopping bags. Reusable for hundreds of shopping trips and many other carrying needs. Different sizes, colors, and styles. For wholesale inquiries, include company or organization name. Free literature. Eco-Bags.
- 126. Earth-Saving Products Make an environmental difference without moving to a cave. Buy quality, hard-to-find, recycled, energy efficient, earth-saving products for home and office. Give a gift to the planet as well as to a friend. Catalog, \$2.25. We Care.
- 131. Reduce Home Energy Products include solar battery chargers, low-flow showerheads, refrigerators, and more. Free catalog The Energy Store.
- 137. Friendly Products A large supplier of products for the chemically sensitive and the environmentally aware. Free catalog. N.E.E.D.S.
- 139. Environmental College 4-year private liberal arts college with an environmental mission. Innovative, interdisciplinary curriculum with extensive field work. Free catalog. Prescott College.
- 141. Environmental Enterepreneuring A magazine offering readers help on running human-scale enterprises. Economically successful businesses committed to the environment, Free brochure. In Business.
- 148. Electricity From The Sun Solar electric modules generate electricity independently. No fuel, noise, or pollution. 100-page design guide and catalog, \$5.25. Photocomm, Inc.
- 151. Electrical Independence Energy-saving products and information: super-efficient lighting, tankless water heaters, solar pumping, composting toilets, solar hot water, and more. 105-page guidebook and catalog, \$5.25. Integral Energy Systems.
- 153. Food Waste Digester Made with recycled plastic. Uses solar energy and natural micro-organisms to dispose of food waste. One unit recommended per four people. Works in all temperatures. Literature, 75¢. Green Cone Distributors.
- 155. Make Ecology Your Business Own a franchise with the mission to increase environmental awareness, action and public involvement. Full information package, \$1.25. Ecology House Franchise, Inc.
- 158. Re-Usable Oil Filter Washable oil and gasoline filters for both general consumers and severe duty vehicle fleets. Keeps toxic disposable automobile oil filters out of land fills. Catalog, \$1 25 System 1 Filtration.
- 163. Partical Remover Remove up to 96% of irritating particals in your household air with this electrostatic filter for your AC system or forced air furnace. Free literature Air Magnet.

- 165. Water Conservation Products Showerheads, faucets, and toilet tank water savers eliminate running out of hot water and boost water pressure. These products are great for large families. Free literature. Resources Conservation Inc.
- 166. Recycled Packaging Offering a variety of industrial and consumer packaging made from recycled materials. Free environmental guide. Sonoco Products Co.
- 168. Paper & Printing 100% postconsumer recycled paper for your office printing needs. Vegtable inks are available. Servicing the east coast. Information and samples, 75¢. Crestwood Paper.
- 170. Socially-Conscious Checks Carry the messages of Greenpeace, NOW, Audubon, MADD, PETA and other organizations. Accepted in all U.S. financial institutions. Samples, \$1.25. Message!Check Corp.
- 171. Printer Ribbon Reloading Remanufacturing of most computer printer ribbons. Also new products for computers. Brochure, \$1.75. The Ribbon Factory.
- 172. The Can-Pactor A smashing idea for office, home, cafeteria, or wherever cans collect. Will crunch and store up to 250 aluminum cans before it needs emptying. Free brochure. CSL & Associates.
- 173. Office Products Large, ever-growing line of quality environmentally friendly office products at discounted prices. Free catalog. Boyd's Office Products.
- 179. Earth-Healthy Alternatives 100% cotton shower curtain, shampoo in a bar, all-natural deodorant stone, cellulose sponges, and more. Catalog, \$1 25 N.O.P.E.
- 183. The Kich'n Komposter™ The home gardener can process food waste and create a nourishing organic fertilizer in one step. Free literature. Carboo Industries, Inc.
- 185. Cruelty-Free Products Offering skin and hair care with minimal packaging, no animal testing, and healthy fun. Free catalog. The Body Shop.
- 187. Conservation & Recycling Products Making America an environmentally safer and cleaner place to live. All products user friendly, earth friendly, and made in the USA. Free literature. Planet Products
- 188. Energy & Resource Saving Products A wide selection of efficient lighting, solar products, recycling tools, rechargeable batteries, water conservation, and fun stuff too. Free catalog, Save Energy Company.
- 191. Environmental Expo February 21-23, 1992, Columbus OH. Sell your environmental products and services directly to the public. Your booth will be strategically placed among the Environmental Showcases. Free literature. World Resources Ltd.

- 195. Composting Toilets Cottage toilets. No septic system, no chemicals. Several models are available. Save the environment. Recycle back to nature. Free 8-page brochure. Sun-Mar Corp.
- 197. Steel Can Recycling Steel cans are 100% recyclable, conserve energy, and require no refrigeration. Free information about recycling in your area. Del Monte.
- 199. Earth-Saving Subscription Receive one postcard each month describing the best twenty-minute action you can take at home to cut military spending and meet environmental as well as human needs. Every six months you'll receive a report on the results of your actions. One-year subscription, \$20.25. 20/20 Vision.
- 204. Toner Cartridge Recycling Ar you confused with the maze of recycling business opportunities? Inquire about this low investment, high profit opportunity in a rapidly expanding market. Brochure, 75¢. CRI Technologies.
- 210. Tankles Hot Water Heaters Distributors of Paloma® tankless hot water heaters which operate only when the water is turned on. Never wastes energy on water that might not be used. Free brochure. U.S. Unisource, Inc.

- 211. Environmental Action Kit Materials, objectives, and activities to develop and promote environmental awareness. The kit will separate those who talk about the environment from those who actively do something about it. Free literature. Earth Kit.
- 212. Pure Personal Care Products There are no animal ingredients, no unnecessary chemicals, no artificial colors, and no animal testing involved with these products. Free catalog. Kiss My Face.
- 213. Cloth Grocery Bags These quality grocery bags are 100% cotton, is 9" x 12" x 17" high, and holds up to 40 pounds. Your logo can be applied free. Custom-made bags are also offered. Free literature is available. The Cloth Bag Company.
- 214. Solar-Powered Products This company offers over 65 solar-powered consumer products such as an outdoor address number lighting system which requires no wiring and many other products. Free catalog, RBM International, Inc.
- 215. Ecofriendly Products Resource conserving, nontoxic cleaners and pest control, recycled products, low-tech solutions; all at unbeatable prices. Gift items, good reading, and great ideas. Free catalog. Earth Tools.

## LITERATURE REQUEST FORM

Circle the numbers of the items you want. We li forward your request to the appropriate companies. They will mail the literature directly to you. which should arrive 30 to 60 days from receipt of your request. Price of literature, if any, follows the number. Your check, including the \$2 processing fee, should be made out to GARBAGE.

4. \$3 25	<b>63.</b> Free	102. Free	153.75¢	173. Free	204.754
S. Free	76. \$1.00	109. \$2.25	155.\$1.25	179.\$1.25	210. Free
<b>6.</b> 75¢	81. Free	119. Free	158.\$1.25	183. Free	211. Free
7. Free	<b>86.</b> Free	126. \$2.25	163. Free	185. Free	212. Free
10. free	87.75¢	131. Free	165. Free	187. Free	213. Free
34. Free	90. Free	137. Free	166. Free	188. Free	214. Free
<b>36.</b> \$4.20	96. Free	139. Free	168.754	191. Free	215. Free
<b>51.</b> \$2.25	97. \$1.90	141.Free	170.\$1.25	<b>195,</b> Free	
53. Free	99. \$1.25	148.\$5.25	171.\$1.75	197. Free	
<b>56.</b> Free	100. Free	151.\$5.25	172. Free	199. \$20.25	

Total \$\_\_\_\_\_ Plus Postage & Handling of \$2.00 = Total Enclosed:\$\_\_\_\_\_

Name\_\_\_\_\_\_

Company\_\_\_\_\_\_

Address\_\_\_\_\_\_

City\_\_\_\_\_ St\_\_\_\_\_Zip\_\_\_\_\_\_

Mail to: GARBAGE Reader Service, 123 Main Street, Gloucester, MA 01930

This card must be mailed before January 31, 1992.

9110

## WATER CONSERVATION? **Think Resources Conservation**

The most trusted name in water saving devices since 1978!



We manufacture the highest quality water and energy saving showerheads, faucet aerators and toilet water savers, in color too!

Call Marta for details on how to become a dealer or for personal use, 1-800-243-2862



P.O. Box 71, Greenwich, CT 06836 • 1-(800) 243-2862

## You can unplug your dryer!



Our classic rack holds a full load of laundry and will last for years. \$58 plus \$9 ship. & hand.

We offer a variety of handsome well crafted

racks using thick 5/8" dowels.
These racks will last! • 5 year guarantee
SASE for brochure • VISA & MC accepted

FUNNYBONE Rt. 1 Box 266K

Charles Town, West Virginia 25414 (304) 728-0173

## SMALL, LOVABLE CREATURES FOUND LIVING IN SAN FRANCISCO DUMPS!

They were society's discards. Their heads, carflattened bottle caps; their bodies, junked motor parts. Lovingly transformed into recycled, wearable Creature Pins™ Plated in 24k gold and nickel, no two identical, but all adorable! 80% recycled. \$24.00 each plus \$2.00 handling to: Cary Davis, 1470 9th Ave. #4, San Francisco, Ca 94122. Other fun designs, too! Write or call (415) 753-5695, 2-4 weeks delivery.



Actual Size

## PRODUCTS FOR A SAFER, CLEANER WORLD

FREE 48 Page Catalog

- Recycled Paper Products
   Water Filters
- Energy Efficient Lighting Health Products
- Non-Toxic Paints Air Purification Systems
- Biodegradable Home & Garden Products
  - Water Conservation Kils Books
    - Much Moret

## Eco Source

PO. Box 1656 Sebastopol CA. 95473 1-800-274-7040

## We print our catalog for the AMISH



...but they won't mind if we send you just one copy!

The world's largest Amish settlement isn't in Pennsylvania

- it's in Ohio, and Lehman's old-timey hardware store is smack-dab in the heart of it! Our 1,000 item catalog caters to their needs and is different from any other catalog you ever saw. You'll find hand-turned grain mills, apple parers, oil lamps, kerosene-powered refrigerators, wood and oil fueled cooking ranges, fine European hand tools, cast iron cornbread pans, apple snitzers...things you had no idea were still avail-

able! Like a visit to grandpa's farm 100 \* years ago.



-1-	<i>,</i>							
- 1	Ru	h me yı 10 Leh	<b>70.7</b> COD	жу (	atalog.	lamo	nclosia	SZ.
h	Mail	to Leb	man's, I	Box 4	4 105Ē,	Kidro	o, OH	44636.
U								

## WINDPOWER

Over 15,000 grid connected, electricity producing wind turpines have been installed by governments, utilities, businesses, and private individuals just like yourself. They are now producing clean,



renewable energy and providing income for their owners. Learn more about wind power by subscribing to Windpower Monthly News Magazine—the world's leading monthly wind energy news source. Subscribe today and 50% off the normal subscription price of \$65. You pay only \$32.50. Just complete this coupon and return it to us before December 31, 1991 and you will receive 12 issues of Windpower Monthly at hat the normal price.

Please send me Windpower Monthly for one year x issues am enclosing a check for \$32.50

Please that ge my

visa Mastercard \_ American Express

twocord \_\_ Access \_\_ ICB Card Number

Card Expiry Date

Be sure to include your name and address.

Return to Windpower Monthly PO Box 496007 Suita 217, Redding, California 96009-6007. garbage9 i

The Best Products Make Life Simple. The Best Companies Do Too...

As Simple As

- 1. Performance
- 2. Service
- 3. Reputation

## Air Purification Made Simple.

E. L. Foust Co., Inc. 1-800-225-9549

The Air You Breathe is Our Business . .
For Almost Two Decades.



## Women's Choice

Non-Disposable Menstrual Pads and Pantie-Liners

- 100% cotton fleece
- Waterproof backing
- Fasten with velcro

PO Box 245 Gabriola, BC Canada VOR 1X0 (604) 247-8433

#6-157 Wychwood Ave. Toronto, Ont. Canada M6C 2T1 (416) 654-5525

## **NOT ALL RECYCLED PAPER** IS MADE WITH A MINIMAL IMPACT ON THE ENVIRONMENT

Alte Schule

ALTE SCHULE offers beautiful paper products made. • from 100% waste paper

(60% + post consumer contents)

without bleaching and de-inkina

## ALTE SCHULE U.S.A.

704 E. PALACE AVE. SUITE GA SANTA FE, NM 87501 (505) 983-2593 Retail and Wholesale

## Recycle with "Envy-Lopes"!

Make beautiful envelopes in a minute. Recycle any flat paper, including: Giftwrap, wallpaper (books), calendar scenes, bags, magazines, computer paper, comic books, greeting cards, etc.

- \* Help the recycling effort!
- \* Don't buy envelopes again! \* Simple to use kit. It's reusable!
- \* Excellent recycling training aid for children!
- Fun for all great gift item!

Complete "Envy Lope" kit only \$6.00 postpaid! fron-clad, money-back guarantee!

> Anthony's Originals P.O. Box 8336-B Natick, MA 01760



ENVIRONMENT ON-LINE

FREE SIGN-UP OFFER Discuss Environmental Issues New Special Interest Group. Databases. Legal Developments.

DELPHI International Computer Network, Cambridge, MA. Members in 40 countries. Phona 1-500-544-4005 for information. Or sign up now, On-Line, 1-500-365-4636 when connected, press RETURN once or twice. At PASSWORD, type ENVIRONMENT. See you on-line.

## The Original French String Bag

2 for \$8.00 (postage included).

A variety of colors. Assorted sizes. 100% cotton. Retail & Wholesale.



The Environmental Bag Co. P O Box 786, Pt. Jeff., NY 11777 (516) 473-5064

## **Electricity** from the Sun



Solar electric modules generate electricity independently. No fuel. noise or pollution. And Kyocera solar modules have set performance records worldwide since 1975

Call Photocomm today and put Kvocera to work for you. Order the 1991 Design Guide & Catalog. illustrated with over 100 pages of complete solar systems. Only \$5.

1-800-223-9580, ext. G



Photocomm. Inc. 7681 East Gray Rd., 16-G Scottsdale, Arizona 85260

Dealer inquiries invited.



## Make Ecology Your Business

Ecology House® Inc. is a successful tranchise of gift stores featuring "Gifts of Environmental Consciousness." Franchises are now available in most United States cities. If you are committed to improving the environment, maintain a vegetarian lifestyle, have retail experience, basic computer skilis, and a min mum \$125,000 to nvest, we offer assistance with

- Employee training
- Site selection
- Store layout
- Computerized inventory list
- Full start-up and operations assistance

CALL OR WRITE (503) 223-1842



Ecology House® Franchise, Inc. P.O. Box 40428 • Portland, OR 97240

## 100% Organically Grown Sweatshirt?

Un-dyed, Un-bleached, Un-treated



Cotton is the natural choice for is it? It's sort, it breathes, it's renewable. But natural? Cotton is a ethal crop --- it's the #1 user of insecticides. Our sweatshirt is a true alternative - cotton grown in a way that is ecologically sound and humane, cotton that is healthy for those growing it, sewing it and wearing it. Certified organic. Natural off-white

Only \$48.00 each (\$2.75 shipping)

Name

Address

City/State/Zip

MC/VISA#

Payable to Ca-op America Washington D.C. residents add 6% tax Sizes: SC M . LC XL (men s sizes, women order one size smaller)

Free catalog of socially responsible products Co-op America Catalog, P.O. Box 18217. Washington D.C. 20036. 202-223-1881

Exp. Date

#### **NEW KICH'N KOMPOSTER**

Measures only 18 w x 14 1/2 h (adl.) x 8 1/4 d



- nature
- Connects to any home food disposer
- Do it yourself easy installation
- Self cleaning

## Provides rich, organic compost for your plants and garden.

F		
NAME Pisson Print		
ADDRESS		
CITY	ST	_ZIP
PHONE		
Please send more inform	nation	
Please send me	Komposters (	\$ 129 each.
Please enclose check or mone Inc. Add \$3.95 per Komposter AK add \$20. Canada add \$10.	for shipping an	d handling. 41. and
sales tax. Allow 3 to 5 weeks for delivery	INN TO	
CARR		, dustnes inc. dan Street

Lockport, N.Y. 14094 715 434-0316

## 10TH ANNUAL PROFESSIONAL HERBALISTS GATHERING

September 18-20, 1991 at the idyllic Breitenbush Hot Springs Resort in the mountains of central Oregon. Workshops for practicing herbalists will include discussions for growers, clinical practitioners, herb product manufacturers, retailers, and educators. This 2-day gathering will be followed by a weekend retreat for herb enthusiasts, sponsored by the California School of Herbal Studies. Fee: \$120 before August 15, \$145 after August 15 (lodging and meals included). For further information send SASE to: Professional Herbalists, Sunny Pendleton Mavor, 428 E. Storey, Bozeman, MT 59715, or call (406) 587-0180.

#### **COMPACT FLUORESCENT LIGHT BULBS**

Use 75% less electricity than standard incandescent bulbs, last up to 10,000 hours, and screw into regular fixtures. Free string bag with first purchase. For free brochure contact: Green Goods Inc., PO Box 116, Topsham ME 04086, (207) 721-0373.

#### GLOBESCOPE AMERICAS: CHARTING A SUSTAINABLE FUTURE

A special leadership forum on new policies and approaches, organized by Global Tomorrow Coalition, in cooperation with leaders from Florida, the United States, and throughout the Americas. October 29-November 2, 1991, Omni International Hotel, Miami, Florida. For information contact John McKain, GTC, 1325 G Street NW, Suite 915, Washington, DC 2005-3104

## FINANCING FOR ENVIRONMENTAL BUSINESSES

Let the government finance your new or existing small business. Grants/loans to \$500,000. Call the free recorded message: (707) 448-0201. (HC2).

#### **ULTIMATE GEAR & GROCERY TOTE**

Try our fun and functional tote bags made from denim bluejeans! These wrangler totes are tough, with lots of style. Free brochure, retail and wholesale. GreenJean Designs, 122(C) Elston Hill, Van Etten, NY 14889.

#### TREMENDOUS DEMAND FOR PURE WATER

You can earn substantial income while helping others. Multi-pure's Solid Carbon Filtration guarantees highest quality system since 1970. Validated by extensive independent laboratory tests. NSF certified Removes all 106 Priority Pollutants. 10-year warranty. Free information packet on distributorship and/or filter. Training and support provided. Call today! Dennis Holmes (800) 735-6542.

## CONCERNED SINGLES NEWSLETTER

Linking compatible, socially conscious singles who care about ecology, the environment, and peace. National and international membership. All ages welcome. Since 1984. Free sample: Box 555-G, Stockbridge MA 01262.

#### ENVIRO EXPO

October 29 and 30, 1991 BIC Resources will sponsor an environmental/industrial trade show and conference to be held at the Beaumont Civic Center in Beaumont, Texas. For further information call (800) 467-3141.

## THE ENVIRONMENT AND SAFETY TELEVISION NETWORK

The first private business television network dedicated exclusively to environmental and safety issues will begin presenting a series of live and interactive videoconferences. The September 13, 1991 videoconference concerning "The Definition of Hazardous Waste" will be broadcast to 18 major cities in the U.S. For further information call Nick LaVecchia: (214) 983-9983, or Marty Rowland: (504) 283-1711, or write to: Environet, PO Box 29792, New Orleans, LA 70189.

#### **GREEN-KEEPING**

The publication for nontoxic and environmentally-safe alternatives. Edited by Annie Berthold-Bond, author of Clean & Green. Contributors include Debra Lynn Dadd, Donella Meadows, and John Bower. Green-Keeping, Box 28, Annandale-On-Hudson, NY 12504, (914) 246-5243.

#### ENVIRONMENTAL TRAINING WORKSHOP CATALOG

The University of Findlay's Environmental Training Workshop catalog, which includes courses that will be held July through December 1991, is now available. The catalog contains course schedules and per-person fee information on various workshops. All workshops will be held at The University of Findlay's Emergency Response Training Center. Training also can be arranged at the client's facility. Group discounts are available. For a free copy of the workshop catalog, or information on training at your facility, contact: J. Randal VanDyne, The University of Findlay, Emergency Response Training Center, 1000 N. Main Street, Findlay, OH 45840, (419) 424-4647.

#### ENVIRONMENTAL OPPORTUNITIES

Monthly subscription newsletter lists entry/mid-level environmental job and career openings (administration through zoology) throughout the U.S. For a free sample contact: EOG, PO Box 4957, Arcata, CA 95521, (707) 839-4640

#### START YOUR OWN RESTAURANT SERVICE COMPANY

American Bio-Systems, Inc. is now looking for distributors for our restaurant waste maintenance products. Our environmentally-safe products biodegrade wastes on site, saving pumping costs and reducing landfills. This is a great business opportunity! Low start-up cost, high profit margin, no experience necessary. For further information contact: American Bio-Systems, Inc., 4431 N. Dixie Highway, Boca Raton, FL 33431, (407) 392-7636.

## STOP FERTILIZING YOUR DRINKING WATER!

Environmentally-safe gardening, learn how with Hydroponics. Produce twice the yield in almost half the normal growing time. Inside or outside without soil or fertilizers! For 20-page information/plans handbook send \$4 plus \$1 shipping to: R&R Enterprises, 1100 Reinli Street, Suite 222, Austin, TX 78723 Money-back guarantee.

#### MANY MOONS WASHABLE MENSTRUAL PADS

Eight pads for \$34 plus \$3 shipping and handling. Specify velcro wings or belted style. Select soft or wild pattern. Manufactured in Canada. Distributors welcome. "Ecofem", 6872 Barrisdale Drive, Mississauga, Canada, L5N 2H4. Central/east (416) 542-0505, west (604) 382-1588

#### **EUROPEAN MARKETING SERVICES**

European Marketing Services wishes to purchase directly from manufacturers environmentally-safe products (recycled, solar, low voltage, wind, photo voltaic, etc.) for the European market place. Send inquiries and/or product information to: E.M.S., PO Box 4204, Boulder, CO 80306.

#### **GIANT SOLAR PANELS**

\$44 each! Excellent prices on solar equipment and accessories. Send \$1 for catalog to: Pak Rat Electronics, PO Box 690073, Houston, TX 77260, or call (713) 893-0313

#### CLASSIFIEDS

Rates are \$125 for the first 40 words, and \$2 for each additional word. Submissions must be in writing and prepaid. No commissions or discounts on classified advertising. Send to

## GARBAGE

Attn Classifieds 123 Main Street Gloucester, MA 01930

Small display ads are charged by the column-inch, contact our advertising sales office for more information.





- E-Sheet Daily FAX E-Sheet Weekly Update
- Computer Newsfeed Send For FREE Trial Subscription

"We Cover The Earth For You."

## NVIRONMENT NEWS SERVICE

3505 West 15th Avenue Vancouver, B.C., Canada V6R 2Z3 Ph: 604-732-4000 Fax: 604-732-4400

Subscription Includes Reprint Rights

- healthier building products
- healthier interior design
  latest on indoor air quality
- safe children's products
  health and nutrition

Send \$27.96 for 12 issues plus directory. Visa, MasterCard accepted. Provide card name and number, expiration date and signature.

Back issues available \$3.50. Lloyd Publishing, Inc. 24 East Ave. Ste. 1300, New Cansan CT 06840 (203) 966-2099

## ONE-FIFTH OF OUR WASTE STARTS IN THE HOME, LET IT END IN YOUR GARDEN.

What Waste - Household garbage and yard waste Whose Waste - Yours and Mine

When - Every Day of the Year

How - EARTHWORMS

Why - Allow Earthworms to convert waste into useful gardening material

For instructions send \$4 plus \$1.50 s/h (check/MO) to:

## "WORM'S TURN"

P.O. Box 157, South St. Paul, MN 55075

ENVIRONMENTALLY PROGRESSIVE & CRUELTY-FREE PRODUCTS

## FREE BROCHURE 1-800-535-6304

recycled paper products, biodegradable household cleaning products, biorational pest controls, recyclables containers, personal care, hair & skincare, cosmetics, washable diapers, baby products and much, much more

ECO-CHOICE, Dept. 2010, P.O. BOX 28t. MONTVALE, NJ 07645

## Enjoy SOAPSTONE WAR



First patented in 1797. soapstone stoves have been warming New England homes for well over a century. Scapstone is nature's most beautiful, durable, and efficient heating material.

- Fine Furniture Design
- Soul-Satisfying Warmth Beautiful, Natural Stone
- Factory Direct Pricing
  Money-back Guarantee

LOW AS

Free Color Catalog Woodstock Scapstone Co., I Airpark Road, Box 37H/122

-800-866

Supplier Of Products For A Healthier You... And A Healthier Planet.



## FOR A FREE CATALOG CALL

1-800-848-6762 OR (404) 361-0350 OR WRITE: P.O. BOX 672 ELLENWOOD, GA 30049-0672

## ADVERTISE

READ		PAGE #
199	20/20 Vision	24
51	Acorn Designs	70
97	AFM Enterprises Inc.	60
163	Air Magnet	21
	Alte Schule U.S.A.	77
4		72
	The Aluminum Association	22.23
	Anthony's Originals	
	Back To Earth	79
53	Berner Air Products, Inc	67
185	The Body Shop	20
173	Boyd's Office Products	20
183	Carbco Industries Inc	77
63	Children's Television Workshop	57.72
213	The Cloth Bag Company Inc	70
109	Co-Op America	77
168	Crestwood Paper	61
204	CRI Technologies	62
5	Cross Pointe	1
172	CSL & Associates	67
	Cary Davis	76
197	Del Monte	
	Inside Fron	t Cover
	DELPHI	77
6	Diversified Recycling Systems	10
7	Earth Care Paper	69
211	Earth Kit	72
215	Earth Tools	69
119	Eco Bags	62
86	Eco Choice	79

SERV	ICE #	PAGE #
	Eco Source	76
155	Ecology House Franchise, Inc	77
131	The Energy Store	63
	Environment News Service	79
	The Environmental Bag Compar	
	Equinox Ltd.	67
87	Finite Marketing	57
	E.L. Foust Company	76
	Funnybone	76
99	Globus Mercatus	70
153	Green Cone Distributors	72
141	In Business	15
151	Integral Energy Systems	
10	Island Press	59
	The Job Seeker	60
96	The Keeper	60
212	Kiss My Face	59
	Lehman Hardware	76
100		
	Lloyd Publishing, Inc.	79
	Macho Bag Company	69
	Mantis Manufacturing Company	63
170	Message!Check Corp	9
	MGB Press	60
	Mother Jones	6
137	N.E.E.D.S.	72
179	N.O.P.E.	63
	National Audubon Society	59
102	Paperboy Products	57
81	PatagoniaInside Back	Cover

14	DEX
READ	PAGE #
148	Photocomm, Inc77
187	
139	
	Print Power Services72
	Quality Paper Back Book Club11
214	RBM International, Inc67
34	Real Goods8
12	
165	
171	The Ribbon Factory68
188	Save Energy Company59
	Schaefer Applied Technology63
56	Set Point Paper Company61
	Solar Electric70
166	Sonoco Products Company5
195	Sun-Mar Corporation70
36	
90	Syncronos Design Inc21
158	System One Filtration13
	T.M. Taylor Company70
	Teamwork Productions12
76	TreeKeepers61
210	U.S. Unisource, Inc
126	We Care - Earth Sense Inc57
	Windpower Monthly76
	Windsor Barrel Works69
	Women's Choice76
	Woodstock Soapstone Company79
191	World Resources Ltd14
	Worm's Turn79



# The PR Klutz Awards

(How not to sell a green product)

M

ost environmental marketers have the savvy to use an environmental publicity campaign: press releases printed on both sides of recycled paper that looks like it's sprinkled with compost. But these...

#### **CONE HEADS**

Ketchum's campaign positioning Joy Cone's IncrediBowl ice-cream cone as the environmental panacea is a classic case of muddled marketing. The sundae-dish-shaped cones arrived (broken) in a plasticwrapped, heavy-duty cardboard tube that was stuffed with hunks of bubble wrap and sealed with saucer-sized plastic caps. Deep in the tube were a photograph, a twopage history of ice cream, a plastic binder of press releases printed single-side on virgin paper, and a poster promising "the Joy of a clean environment."



HOTOS BY HORIZON



polystyrene peanuts in yet another cardboard box. Because the U.S. Geological Survey is a customer, Data General felt justified to fill a page of the press kit with "Good News For Planet Earth" in two-inch type.

#### MONKEY BUSINESS

The Jane Goodall
Institute's publicity gimmick promoting a benefit for the chimp researcher is a clear plastic "book," molded to hold a cassette—a six-minute talking invitation. How this \$300-a-seat, star-infested shindig at the Beverly Hilton Hotel is going to help endangered chimps survive poachers and shrinking habitat isn't spelled out. Back to the cave for the bipeds who added

a fold-and-tuck "envelope" of bleached white cardboard.







## PERSPECTIV

## HAPPY SHACK

Crammed with cannibalized cars, the Happy Shack seemed to squat on this spit of Brooklyn waterfront. I stumbled across this bizarre scene while looking for views of New York's gleaming, glass and steel skyscrapers.

I used a large format camera and a 25-minute exposure to make this image. When I returned a few nights later, the shack had been buildozed. Its brick and mortar remains were scattered, adding to the scraps and rubble which edge the East River.